

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549**

FORM 10-Q

(Mark One)

- QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended October 2, 2020
OR**

- TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the transition period from to
Commission File Number: 001-08089**



DANAHER CORPORATION

(Exact name of registrant as specified in its charter)

**Delaware
(State of Incorporation)**

**59-1995548
(I.R.S. Employer Identification Number)**

**2200 Pennsylvania Avenue, N.W., Suite 800W
Washington, DC
(Address of Principal Executive Offices)**

**20037-1701
(Zip Code)**

Registrant's telephone number, including area code: 202-828-0850

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common stock, \$0.01 par value	DHR	New York Stock Exchange
4.75% Mandatory Convertible Preferred Stock, Series A, without par value	DHR.PRA	New York Stock Exchange
5.00% Mandatory Convertible Preferred Stock, Series B, without par value	DHR.PRB	New York Stock Exchange
Floating Rate Senior Notes due 2022	DHR/22A	New York Stock Exchange
1.700% Senior Notes due 2022	DHR/22	New York Stock Exchange
1.700% Senior Notes due 2024	DHR 24	New York Stock Exchange
2.500% Senior Notes due 2025	DHR/25	New York Stock Exchange
0.200% Senior Notes due 2026	DHR/26	New York Stock Exchange
2.100% Senior Notes due 2026	DHR 26	New York Stock Exchange
1.200% Senior Notes due 2027	DHR/27	New York Stock Exchange
0.450% Senior Notes due 2028	DHR/28	New York Stock Exchange
2.500% Senior Notes due 2030	DHR 30	New York Stock Exchange
0.750% Senior Notes due 2031	DHR/31	New York Stock Exchange
1.350% Senior Notes due 2039	DHR/39	New York Stock Exchange
1.800% Senior Notes due 2049	DHR/49	New York Stock Exchange

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of “large accelerated filer,” “accelerated filer,” “smaller reporting company” and “emerging growth company” in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer	<input checked="" type="checkbox"/>	Accelerated Filer	<input type="checkbox"/>
Non-accelerated Filer	<input type="checkbox"/>	Smaller Reporting Company	<input type="checkbox"/>
Emerging Growth Company	<input type="checkbox"/>		

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act) Yes No

The number of shares of common stock outstanding at October 16, 2020 was 710,377,467.

DANAHER CORPORATION
INDEX
FORM 10-Q

	<u>Page</u>
PART I - FINANCIAL INFORMATION	
<u>Item 1. Financial Statements</u>	
<u>Consolidated Condensed Balance Sheets</u>	<u>1</u>
<u>Consolidated Condensed Statements of Earnings</u>	<u>2</u>
<u>Consolidated Condensed Statements of Comprehensive Income</u>	<u>3</u>
<u>Consolidated Condensed Statements of Stockholders' Equity</u>	<u>4</u>
<u>Consolidated Condensed Statements of Cash Flows</u>	<u>5</u>
<u>Notes to Consolidated Condensed Financial Statements</u>	<u>6</u>
<u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	<u>31</u>
<u>Item 3. Quantitative and Qualitative Disclosures About Market Risk</u>	<u>52</u>
<u>Item 4. Controls and Procedures</u>	<u>52</u>
PART II - OTHER INFORMATION	
<u>Item 1. Legal Proceedings</u>	<u>53</u>
<u>Item 1A. Risk Factors</u>	<u>53</u>
<u>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds</u>	<u>55</u>
<u>Item 6. Exhibits</u>	<u>56</u>
<u>Signatures</u>	<u>57</u>

DANAHER CORPORATION AND SUBSIDIARIES
CONSOLIDATED CONDENSED BALANCE SHEETS
(\$ and shares in millions, except per share amount)
(unaudited)

	October 2, 2020	December 31, 2019
ASSETS		
Current assets:		
Cash and equivalents	\$ 5,687.7	\$ 19,912.3
Trade accounts receivable, less allowance for doubtful accounts of \$131.8 and \$103.7, respectively	3,495.7	3,191.4
Inventories:		
Finished goods	1,318.6	833.5
Work in process	392.9	284.9
Raw materials	710.2	509.9
Total inventories	2,421.7	1,628.3
Prepaid expenses and other current assets	936.1	864.6
Total current assets	12,541.2	25,596.6
Property, plant and equipment, net of accumulated depreciation of \$3,038.6 and \$2,761.4, respectively	3,052.3	2,302.0
Other long-term assets	2,173.3	1,720.8
Goodwill	34,269.7	22,712.5
Other intangible assets, net	20,854.2	9,749.7
Total assets	<u>\$ 72,890.7</u>	<u>\$ 62,081.6</u>
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Notes payable and current portion of long-term debt	\$ 19.7	\$ 212.4
Trade accounts payable	1,678.3	1,514.4
Accrued expenses and other liabilities	4,340.4	3,205.3
Total current liabilities	6,038.4	4,932.1
Other long-term liabilities	7,073.7	5,350.9
Long-term debt	21,806.1	21,516.7
Stockholders' equity:		
Preferred stock, no par value, 15.0 million shares authorized; 1.65 million shares of 4.75% Mandatory Convertible Preferred Stock, Series A, issued and outstanding as of October 2, 2020 and December 31, 2019; 1.72 million shares of 5.00% Mandatory Convertible Preferred Stock, Series B, issued and outstanding as of October 2, 2020 and no shares issued or outstanding as of December 31, 2019	3,267.7	1,599.6
Common stock - \$0.01 par value, 2.0 billion shares authorized; 850.6 million issued and 710.3 million outstanding as of October 2, 2020; 835.5 million issued and 695.5 million outstanding as of December 31, 2019	8.5	8.4
Additional paid-in capital	9,618.1	7,564.6
Retained earnings	26,087.8	24,166.3
Accumulated other comprehensive income (loss)	(1,021.1)	(3,068.3)
Total Danaher stockholders' equity	37,961.0	30,270.6
Noncontrolling interests	11.5	11.3
Total stockholders' equity	37,972.5	30,281.9
Total liabilities and stockholders' equity	<u>\$ 72,890.7</u>	<u>\$ 62,081.6</u>

See the accompanying Notes to the Consolidated Condensed Financial Statements.

DANAHER CORPORATION AND SUBSIDIARIES
CONSOLIDATED CONDENSED STATEMENTS OF EARNINGS
(\$ and shares in millions, except per share amounts)
(unaudited)

	Three-Month Period Ended		Nine-Month Period Ended	
	October 2, 2020	September 27, 2019	October 2, 2020	September 27, 2019
Sales	\$ 5,883.2	\$ 4,378.0	\$ 15,523.7	\$ 13,042.7
Cost of sales	(2,657.7)	(1,936.6)	(7,002.8)	(5,762.6)
Gross profit	3,225.5	2,441.4	8,520.9	7,280.1
Operating costs:				
Selling, general and administrative expenses	(1,795.3)	(1,382.5)	(4,939.0)	(4,140.2)
Research and development expenses	(342.6)	(282.6)	(952.2)	(832.2)
Operating profit	1,087.6	776.3	2,629.7	2,307.7
Nonoperating income (expense):				
Other (expense) income, net	6.4	4.2	4.2	14.3
Gain on sale of product lines	—	—	454.6	—
Interest expense	(76.7)	(24.0)	(202.7)	(64.2)
Interest income	4.2	30.1	67.7	72.0
Earnings from continuing operations before income taxes	1,021.5	786.6	2,953.5	2,329.8
Income taxes	(138.0)	(155.9)	(547.6)	(690.4)
Net earnings from continuing operations	883.5	630.7	2,405.9	1,639.4
Earnings from discontinued operations, net of income taxes	—	37.3	—	93.7
Net earnings	883.5	668.0	2,405.9	1,733.1
Mandatory convertible preferred stock dividends	(41.1)	(19.6)	(95.3)	(48.8)
Net earnings attributable to common stockholders	<u>\$ 842.4</u>	<u>\$ 648.4</u>	<u>\$ 2,310.6</u>	<u>\$ 1,684.3</u>
Net earnings per common share from continuing operations:				
Basic	\$ 1.18	\$ 0.85	\$ 3.28 ^(a)	\$ 2.23
Diluted	\$ 1.16	\$ 0.84	\$ 3.22	\$ 2.20
Net earnings per common share from discontinued operations:				
Basic	\$ —	\$ 0.05	\$ —	\$ 0.13
Diluted	\$ —	\$ 0.05	\$ —	\$ 0.13
Net earnings per common share:				
Basic	\$ 1.18	\$ 0.90	\$ 3.28 ^(a)	\$ 2.36
Diluted	\$ 1.16	\$ 0.89	\$ 3.22	\$ 2.32 ^(b)
Average common stock and common equivalent shares outstanding:				
Basic	710.9	718.8	704.4	714.7
Diluted	724.3	729.3	716.8	725.2

^(a) Net earnings per common share amounts for the relevant three-month periods do not add to the nine-month period amounts due to rounding.

^(b) Net earnings per common share amount does not add due to rounding.

See the accompanying Notes to the Consolidated Condensed Financial Statements.

DANAHER CORPORATION AND SUBSIDIARIES
CONSOLIDATED CONDENSED STATEMENTS OF COMPREHENSIVE INCOME
(\$ in millions)
(unaudited)

	Three-Month Period Ended		Nine-Month Period Ended	
	October 2, 2020	September 27, 2019	October 2, 2020	September 27, 2019
Net earnings	\$ 883.5	\$ 668.0	\$ 2,405.9	\$ 1,733.1
Other comprehensive income (loss), net of income taxes:				
Foreign currency translation adjustments	922.8	(235.8)	1,845.6	(293.1)
Pension and postretirement plan benefit adjustments	8.9	5.8	25.0	15.8
Unrealized gain on available-for-sale securities adjustments	—	0.5	1.0	1.4
Cash flow hedge adjustments	(89.7)	(41.8)	175.6	(48.6)
Total other comprehensive income (loss), net of income taxes	842.0	(271.3)	2,047.2	(324.5)
Less: other comprehensive loss attributable to noncontrolling interest	—	1.2	—	1.2
Comprehensive income attributable to Danaher	<u>\$ 1,725.5</u>	<u>\$ 397.9</u>	<u>\$ 4,453.1</u>	<u>\$ 1,409.8</u>

See the accompanying Notes to the Consolidated Condensed Financial Statements.

DANAHER CORPORATION AND SUBSIDIARIES
CONSOLIDATED CONDENSED STATEMENTS OF STOCKHOLDERS' EQUITY
(\$ in millions)
(unaudited)

	Three-Month Period Ended		Nine-Month Period Ended	
	October 2, 2020	September 27, 2019	October 2, 2020	September 27, 2019
Preferred stock:				
Balance, beginning of period	\$ 3,267.7	\$ 1,599.6	\$ 1,599.6	\$ —
Issuance of Mandatory Convertible Preferred Stock	—	—	1,668.1	1,599.6
Balance, end of period	<u>\$ 3,267.7</u>	<u>\$ 1,599.6</u>	<u>\$ 3,267.7</u>	<u>\$ 1,599.6</u>
Common stock:				
Balance, beginning of period	\$ 8.5	\$ 8.3	\$ 8.4	\$ 8.2
Issuance of common stock	—	—	0.1	0.1
Balance, end of period	<u>\$ 8.5</u>	<u>\$ 8.3</u>	<u>\$ 8.5</u>	<u>\$ 8.3</u>
Additional paid-in capital:				
Balance, beginning of period	\$ 9,475.1	\$ 7,482.6	\$ 7,564.6	\$ 5,834.3
Common stock-based award activity	103.6	77.6	274.9	253.2
Common stock issued in connection with LYONs' conversions, including tax benefit of \$39.2, \$0.4, \$42.2 and \$8.5, respectively	39.4	1.3	50.2	30.9
Issuance of common stock	—	—	1,728.4	1,443.1
Sale of Envista Holdings Corporation Common Stock	—	(60.0)	—	(60.0)
Balance, end of period	<u>\$ 9,618.1</u>	<u>\$ 7,501.5</u>	<u>\$ 9,618.1</u>	<u>\$ 7,501.5</u>
Retained earnings:				
Balance, beginning of period	\$ 25,373.5	\$ 25,955.0	\$ 24,166.3	\$ 25,163.0
Adoption of accounting standards	—	—	(7.6)	—
Net earnings	883.5	668.0	2,405.9	1,733.1
Dividends declared for common stock	(128.1)	(122.2)	(381.5)	(366.1)
Mandatory Convertible Preferred Stock cumulative dividends	(41.1)	(19.6)	(95.3)	(48.8)
Balance, end of period	<u>\$ 26,087.8</u>	<u>\$ 26,481.2</u>	<u>\$ 26,087.8</u>	<u>\$ 26,481.2</u>
Accumulated other comprehensive income (loss):				
Balance, beginning of period	\$ (1,863.1)	\$ (2,844.3)	\$ (3,068.3)	\$ (2,791.1)
Sale of Envista Holdings Corporation Common Stock	—	26.1	—	26.1
Other comprehensive income (loss)	842.0	(270.1)	2,047.2	(323.3)
Balance, end of period	<u>\$ (1,021.1)</u>	<u>\$ (3,088.3)</u>	<u>\$ (1,021.1)</u>	<u>\$ (3,088.3)</u>
Noncontrolling interests:				
Balance, beginning of period	\$ 11.2	\$ 12.0	\$ 11.3	\$ 12.3
Sale of Envista Holdings Corporation Common Stock	—	676.7	—	676.7
Change in noncontrolling interests	0.3	4.6	0.2	4.3
Balance, end of period	<u>\$ 11.5</u>	<u>\$ 693.3</u>	<u>\$ 11.5</u>	<u>\$ 693.3</u>
Total stockholders' equity, end of period	<u><u>\$ 37,972.5</u></u>	<u><u>\$ 33,195.6</u></u>	<u><u>\$ 37,972.5</u></u>	<u><u>\$ 33,195.6</u></u>

See the accompanying Notes to the Consolidated Condensed Financial Statements.

DANAHER CORPORATION AND SUBSIDIARIES
CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS
(\$ in millions)
(unaudited)

	Nine-Month Period Ended	
	October 2, 2020	September 27, 2019
Cash flows from operating activities:		
Net earnings	\$ 2,405.9	\$ 1,733.1
Less: earnings from discontinued operations, net of income taxes	—	93.7
Net earnings from continuing operations	2,405.9	1,639.4
Noncash items:		
Depreciation	464.8	420.5
Amortization of intangible assets	801.6	469.3
Amortization of inventory step-up	417.2	—
Stock-based compensation expense	137.1	117.5
Pretax gain on sale of product lines	(454.6)	—
Change in trade accounts receivable, net	211.4	(22.3)
Change in inventories	(243.7)	(164.9)
Change in trade accounts payable	(107.0)	(48.6)
Change in prepaid expenses and other assets	45.9	235.1
Change in accrued expenses and other liabilities	315.1	15.7
Total operating cash provided by continuing operations	3,993.7	2,661.7
Total operating cash (used in) provided by discontinued operations	(7.0)	178.7
Net operating cash provided by operating activities	3,986.7	2,840.4
Cash flows from investing activities:		
Cash paid for acquisitions	(20,818.5)	(331.1)
Payments for additions to property, plant and equipment	(475.2)	(456.5)
Proceeds from sales of property, plant and equipment	1.4	12.5
Payments for purchases of investments	(214.9)	(163.4)
Proceeds from sale of product lines	825.9	—
All other investing activities	23.6	29.1
Total investing cash used in continuing operations	(20,657.7)	(909.4)
Total investing cash used in discontinued operations	—	(62.6)
Net operating cash used in investing activities	(20,657.7)	(972.0)
Cash flows from financing activities:		
Proceeds from the issuance of common stock in connection with stock-based compensation	125.2	115.0
Proceeds from the sale of common stock, net of issuance costs	1,728.5	1,443.2
Proceeds from the sale of preferred stock, net of issuance costs	1,668.1	1,599.6
Proceeds from the sale of Envista Holdings Corporation common stock, net of issuance costs	—	643.4
Payment of dividends	(445.4)	(385.0)
Net (repayments of) proceeds from borrowings (maturities of 90 days or less)	(3,339.3)	744.1
Net proceeds from borrowings (maturities longer than 90 days)	7,691.3	8,137.1
Net repayments of borrowings (maturities longer than 90 days)	(5,000.0)	(680.9)
All other financing activities	(2.7)	(6.0)
Net operating cash provided by financing activities	2,425.7	11,610.5
Effect of exchange rate changes on cash and equivalents	20.7	(14.6)
Net change in cash and equivalents	(14,224.6)	13,464.3
Beginning balance of cash and equivalents	19,912.3	787.8
Ending balance of cash and equivalents	\$ 5,687.7	\$ 14,252.1
Supplemental disclosures:		
Cash interest payments	\$ 234.8	\$ 112.9
Cash income tax payments	644.1	494.8

See the accompanying Notes to the Consolidated Condensed Financial Statements.

DANAHER CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS
(unaudited)

NOTE 1. GENERAL

The Consolidated Condensed Financial Statements included herein have been prepared by Danaher Corporation (“Danaher” or the “Company”) without audit, pursuant to the rules and regulations of the Securities and Exchange Commission (“SEC”). In this quarterly report, the terms “Danaher” or the “Company” refer to Danaher Corporation, Danaher Corporation and its consolidated subsidiaries, (unless otherwise indicated or the context otherwise requires) or the consolidated subsidiaries of Danaher Corporation, as the context requires. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States (“U.S. GAAP”) have been condensed or omitted pursuant to SEC rules and regulations; however, the Company believes that the disclosures are adequate to make the information presented not misleading. The Consolidated Condensed Financial Statements included herein should be read in conjunction with the financial statements as of and for the year ended December 31, 2019 and the Notes thereto included in the Company’s 2019 Annual Report on Form 10-K filed on February 21, 2020 (the “2019 Annual Report”).

In the opinion of the Company, the accompanying financial statements contain all adjustments (consisting of only normal recurring accruals) necessary to present fairly the financial position of the Company as of October 2, 2020 and December 31, 2019, its results of operations for the three and nine-month periods ended October 2, 2020 and September 27, 2019 and its cash flows for each of the nine-month periods then ended.

Accounting Standards Recently Adopted—In August 2018, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update (“ASU”) No. 2018-13, *Fair Value Measurement (Topic 820)*, which modifies the disclosures on fair value measurements by removing the requirement to disclose the amount and reasons for transfers between Level 1 and Level 2 of the fair value hierarchy and the policy for timing of such transfers. The ASU expands the disclosure requirements for Level 3 fair value measurements, primarily focused on changes in unrealized gains and losses included in other comprehensive income (loss). The ASU is effective for public entities for fiscal years beginning after December 15, 2019, with early adoption permitted. On January 1, 2020, the Company adopted the ASU and the ASU did not have a significant impact on the Company’s Consolidated Condensed Financial Statements. Refer to Note 6 for the Company’s fair value measurement disclosures.

In June 2016, the FASB issued ASU No. 2016-13, *Financial Instruments—Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments*, which amends the impairment model by requiring entities to use a forward-looking approach based on expected losses rather than incurred losses to estimate credit losses on certain types of financial instruments, including trade receivables. This may result in the earlier recognition of allowances for losses. The ASU is effective for public entities for fiscal years beginning after December 15, 2019, with early adoption permitted. In November 2018, the FASB issued ASU No. 2018-19, *Codification Improvements to Topic 326, Financial Instruments—Credit Losses*, which provided additional implementation guidance on the previously issued ASU. On January 1, 2020, the Company adopted the ASU using the modified retrospective transition method. The Company recorded a net decrease to beginning retained earnings of \$8 million as of January 1, 2020 due to the cumulative impact of adopting Topic 326. The impact to retained earnings was primarily the result of an increase in the Company’s allowance for doubtful accounts as a result of Topic 326’s requirement to use a forward-looking approach based on expected losses rather than incurred losses to estimate credit losses on certain types of financial instruments, including trade receivables. As a result of the adoption of the ASU, the Company’s allowance for doubtful accounts as of October 2, 2020 reflects the Company’s best estimate of the expected future losses for its accounts receivables based on the current economic conditions; however, as a result of the uncertainty caused by the coronavirus (COVID-19) pandemic and other factors, these estimates may change and future actual losses may differ from the Company’s estimates. The Company will continue to monitor economic conditions and will revise the estimates of the expected future losses for accounts receivable as necessary.

Accounting Standards Not Yet Adopted—In August 2018, the FASB issued ASU No. 2018-14, *Disclosure Framework—Changes to the Disclosure Requirements for Defined Benefit Plans*, which amends ASC 715, *Compensation—Retirement Benefits*, to add, remove and clarify disclosure requirements related to defined benefit pension and other postretirement plans. The ASU is effective for public entities for fiscal years beginning after December 15, 2020, with early adoption permitted. Management has not yet completed its assessment of the impact of the new standard on the Company’s financial statements.

In August 2020, the FASB issued ASU No. 2020-06, *Accounting for Convertible Instruments and Contracts in an Entity’s Own Equity*. The ASU includes amendments to the guidance on convertible instruments and the derivative scope exception for contracts in an entity’s own equity and simplifies the accounting for convertible instruments which include beneficial conversion features or cash conversion features by removing certain separation models in Subtopic 470-20. Additionally, the ASU will require entities to use the “if-converted” method when calculating diluted earnings per share for convertible instruments. The ASU is effective for fiscal years beginning after December 15, 2021, including interim periods within those fiscal years. Management has not yet completed its assessment of the impact of the new standard on the Company’s financial statements.

Operating Leases—As of October 2, 2020 and December 31, 2019, operating lease right-of-use assets where the Company was the lessee were \$906 million and \$764 million, respectively, and are included within other long-term assets in the accompanying Consolidated Condensed Balance Sheets. The associated operating lease liabilities were \$935 million and \$797 million as of October 2, 2020 and December 31, 2019, respectively, and are included in accrued expenses and other liabilities and other long-term liabilities.

Accumulated Other Comprehensive Income (Loss)—Accumulated other comprehensive income (loss) refers to certain gains and losses that under U.S. GAAP are included in comprehensive income (loss) but are excluded from net earnings as these amounts are initially recorded as an adjustment to stockholders’ equity. The changes in accumulated other comprehensive income (loss) by component are summarized below (\$ in millions). Foreign currency translation adjustments generally relate to indefinite investments in non-U.S. subsidiaries, as well as the impact from the Company’s hedges of its net investment in foreign operations, including the Company’s cross-currency swap derivatives, net of any income tax impacts.

	Foreign Currency Translation Adjustments	Pension & Postretirement Plan Benefit Adjustments	Unrealized Gain (Loss) on Available-For- Sale Securities Adjustments	Cash Flow Hedge Adjustments	Total
For the Three-Month Period Ended October 2, 2020:					
Balance, July 3, 2020	\$ (1,250.5)	\$ (765.4)	\$ 0.3	\$ 152.5	\$ (1,863.1)
Other comprehensive income (loss) before reclassifications:					
Increase (decrease)	908.9	—	—	(304.9)	604.0
Income tax impact	13.9	—	—	47.8	61.7
Other comprehensive income (loss) before reclassifications, net of income taxes	922.8	—	—	(257.1)	665.7
Amounts reclassified from accumulated other comprehensive income (loss):					
Increase	—	11.6 ^(a)	—	167.5 ^(b)	179.1
Income tax impact	—	(2.7)	—	(0.1)	(2.8)
Amounts reclassified from accumulated other comprehensive income (loss), net of income taxes	—	8.9	—	167.4	176.3
Net current period other comprehensive income (loss), net of income taxes	922.8	8.9	—	(89.7)	842.0
Balance, October 2, 2020	<u>\$ (327.7)</u>	<u>\$ (756.5)</u>	<u>\$ 0.3</u>	<u>\$ 62.8</u>	<u>\$ (1,021.1)</u>
For the Three-Month Period Ended September 27, 2019:					
Balance, June 28, 2019	\$ (2,155.4)	\$ (681.1)	\$ (1.0)	\$ (6.8)	\$ (2,844.3)
Other comprehensive income (loss) before reclassifications:					
(Decrease) increase	(226.8)	—	0.6	(55.1)	(281.3)
Income tax impact	(9.0)	—	(0.1)	13.3	4.2
Other comprehensive income (loss) before reclassifications, net of income taxes	(235.8)	—	0.5	(41.8)	(277.1)
Amounts reclassified from accumulated other comprehensive income (loss):					
Increase	—	7.5 ^(a)	—	—	7.5
Income tax impact	—	(1.7)	—	—	(1.7)
Amounts reclassified from accumulated other comprehensive income (loss), net of income taxes	—	5.8	—	—	5.8
Net current period other comprehensive income (loss), net of income taxes	(235.8)	5.8	0.5	(41.8)	(271.3)
Balance, September 27, 2019	<u>\$ (2,391.2)</u>	<u>\$ (675.3)</u>	<u>\$ (0.5)</u>	<u>\$ (48.6)</u>	<u>\$ (3,115.6)</u>
Less: accumulated other comprehensive income attributable to noncontrolling interest					(27.3)
Accumulated other comprehensive income attributable to controlling interest					<u>\$ (3,088.3)</u>

^(a) This accumulated other comprehensive income (loss) component is included in the computation of net periodic pension cost. Refer to Notes 9 and 11 for additional details.

^(b) Reflects reclassification to earnings related to hedges of certain long-term debt (refer to Note 8 for additional details).

^(c) Accumulated other comprehensive income (loss) for the three-month period ended September 27, 2019 consists of \$270.1 million of accumulated other comprehensive loss attributable to controlling interest and \$1.2 million of accumulated other comprehensive loss attributable to noncontrolling interest.

[Table of Contents](#)

	Foreign Currency Translation Adjustments	Pension & Postretirement Plan Benefit Adjustments	Unrealized Gain (Loss) on Available-For- Sale Securities Adjustments	Cash Flow Hedge Adjustments	Total
For the Nine-Month Period Ended October 2, 2020:					
Balance, December 31, 2019	\$ (2,173.3)	\$ (781.5)	\$ (0.7)	\$ (112.8)	\$ (3,068.3)
Other comprehensive income (loss) before reclassifications:					
Increase (decrease)	1,848.0	—	1.2	(8.4)	1,840.8
Income tax impact	(2.4)	—	(0.2)	3.3	0.7
Other comprehensive income (loss) before reclassifications, net of income taxes	1,845.6	—	1.0	(5.1)	1,841.5
Amounts reclassified from accumulated other comprehensive income (loss):					
Increase	—	32.8 ^(a)	—	184.5 ^(b)	217.3
Income tax impact	—	(7.8)	—	(3.8)	(11.6)
Amounts reclassified from accumulated other comprehensive income (loss), net of income taxes	—	25.0	—	180.7	205.7
Net current period other comprehensive income (loss), net of income taxes	1,845.6	25.0	1.0	175.6	2,047.2
Balance, October 2, 2020	<u>\$ (327.7)</u>	<u>\$ (756.5)</u>	<u>\$ 0.3</u>	<u>\$ 62.8</u>	<u>\$ (1,021.1)</u>
For the Nine-Month Period Ended September 27, 2019:					
Balance, December 31, 2018	\$ (2,098.1)	\$ (691.1)	\$ (1.9)	\$ —	\$ (2,791.1)
Other comprehensive income (loss) before reclassifications:					
(Decrease) increase	(286.0)	—	1.8	(64.0)	(348.2)
Income tax impact	(7.1)	—	(0.4)	15.4	7.9
Other comprehensive income (loss) before reclassifications, net of income taxes	(293.1)	—	1.4	(48.6)	(340.3)
Amounts reclassified from accumulated other comprehensive income (loss):					
Increase	—	20.7 ^(a)	—	—	20.7
Income tax impact	—	(4.9)	—	—	(4.9)
Amounts reclassified from accumulated other comprehensive income (loss), net of income taxes	—	15.8	—	—	15.8
Net current period other comprehensive income (loss), net of income taxes	(293.1)	15.8	1.4	(48.6)	(324.5) ^(c)
Balance, September 27, 2019	<u>\$ (2,391.2)</u>	<u>\$ (675.3)</u>	<u>\$ (0.5)</u>	<u>\$ (48.6)</u>	<u>(3,115.6)</u>
Less: accumulated other comprehensive income attributable to noncontrolling interest					(27.3)
Accumulated other comprehensive income attributable to controlling interest					<u>\$ (3,088.3)</u>

^(a) This accumulated other comprehensive income (loss) component is included in the computation of net periodic pension cost. Refer to Notes 9 and 11 for additional details.

^(b) Reflects reclassification to earnings related to hedges of certain long-term debt (refer to Note 8 for additional details).

^(c) Accumulated other comprehensive income (loss) for the nine-month period ended September 27, 2019 consists of \$323.3 million of accumulated other comprehensive income attributable to controlling interest and \$1.2 million of accumulated other comprehensive loss attributable to noncontrolling interest.

NOTE 2. REVENUE

The following tables present the Company's revenues disaggregated by geographical region and revenue type for the three and nine-month periods ended October 2, 2020 and September 27, 2019 (\$ in millions). Sales taxes and other usage-based taxes collected from customers are excluded from revenue.

	Life Sciences	Diagnostics	Environmental & Applied Solutions	Total
For the Three-Month Period Ended October 2, 2020:				
Geographical region:				
North America	\$ 1,100.6	\$ 797.8	\$ 481.0	\$ 2,379.4
Western Europe	779.7	349.2	245.1	1,374.0
Other developed markets	193.4	103.6	29.2	326.2
High-growth markets ^(a)	848.8	638.5	316.3	1,803.6
Total	\$ 2,922.5	\$ 1,889.1	\$ 1,071.6	\$ 5,883.2
Revenue type:				
Recurring	\$ 2,075.5	\$ 1,541.6	\$ 609.9	\$ 4,227.0
Nonrecurring	847.0	347.5	461.7	1,656.2
Total	\$ 2,922.5	\$ 1,889.1	\$ 1,071.6	\$ 5,883.2
For the Three-Month Period Ended September 27, 2019:				
Geographical region:				
North America	\$ 637.2	\$ 602.9	\$ 465.5	\$ 1,705.6
Western Europe	444.1	257.9	252.8	954.8
Other developed markets	149.2	108.4	32.5	290.1
High-growth markets ^(a)	465.1	632.7	329.7	1,427.5
Total	\$ 1,695.6	\$ 1,601.9	\$ 1,080.5	\$ 4,378.0
Revenue type:				
Recurring	\$ 1,084.3	\$ 1,343.2	\$ 595.2	\$ 3,022.7
Nonrecurring	611.3	258.7	485.3	1,355.3
Total	\$ 1,695.6	\$ 1,601.9	\$ 1,080.5	\$ 4,378.0

	Life Sciences	Diagnostics	Environmental & Applied Solutions	Total
For the Nine-Month Period Ended October 2, 2020:				
Geographical region:				
North America	\$ 2,721.1	\$ 2,243.5	\$ 1,430.1	\$ 6,394.7
Western Europe	1,962.9	974.3	720.4	3,657.6
Other developed markets	524.4	297.9	88.4	910.7
High-growth markets ^(a)	2,006.9	1,660.6	893.2	4,560.7
Total	\$ 7,215.3	\$ 5,176.3	\$ 3,132.1	\$ 15,523.7
Revenue type:				
Recurring	\$ 5,135.0	\$ 4,305.0	\$ 1,809.3	\$ 11,249.3
Nonrecurring	2,080.3	871.3	1,322.8	4,274.4
Total	\$ 7,215.3	\$ 5,176.3	\$ 3,132.1	\$ 15,523.7
For the Nine-Month Period Ended September 27, 2019:				
Geographical region:				
North America	\$ 1,878.1	\$ 1,836.3	\$ 1,403.0	\$ 5,117.4
Western Europe	1,363.7	828.5	774.1	2,966.3
Other developed markets	436.1	295.6	92.7	824.4
High-growth markets ^(a)	1,357.2	1,796.6	980.8	4,134.6
Total	\$ 5,035.1	\$ 4,757.0	\$ 3,250.6	\$ 13,042.7
Revenue type:				
Recurring	\$ 3,264.4	\$ 4,047.9	\$ 1,770.2	\$ 9,082.5
Nonrecurring	1,770.7	709.1	1,480.4	3,960.2
Total	\$ 5,035.1	\$ 4,757.0	\$ 3,250.6	\$ 13,042.7

^(a) The Company defines high-growth markets as developing markets of the world experiencing extended periods of accelerated growth in gross domestic product and infrastructure which include Eastern Europe, the Middle East, Africa, Latin America and Asia (with the exception of Japan, Australia and New Zealand). The Company defines developed markets as all markets that are not high-growth markets.

The Company sells equipment to customers as well as consumables, software licenses and services, some of which customers purchase on a recurring basis. Consumables sold for use with the equipment sold by the Company are typically critical to the use of the equipment and are typically used on a one-time or limited basis, requiring frequent replacement in the customer's operating cycle. Examples of these consumables include reagents used in diagnostic tests, filters used in filtration, separation and purification processes and cartridges for marking and coding equipment. Additionally, some of the Company's consumables are used on a standalone basis, such as water treatment solutions. The Company separates its goods and services between those sold on a recurring basis and those sold on a nonrecurring basis. Recurring revenue includes revenue from consumables, services, software licenses recognized over time, software-as-a-service licenses, sales-and-usage based royalties and operating-type leases ("OTLs"). Nonrecurring revenue includes sales from equipment, software licenses recognized at a point in time and sales-type leases ("STLs"). OTLs and STLs are included in the above revenue amounts. For the three-month periods ended October 2, 2020 and September 27, 2019, lease revenue was \$112 million and \$108 million, respectively. For the nine-month periods ended October 2, 2020 and September 27, 2019, lease revenue was \$332 million and \$320 million, respectively.

Remaining performance obligations related to *Topic 606, Revenue from Contracts with Customers*, represent the aggregate transaction price allocated to performance obligations with an original contract term greater than one year which are fully or partially unsatisfied at the end of the period. As of October 2, 2020, the aggregate amount of the transaction price allocated to remaining performance obligations was approximately \$2.8 billion. The Company expects to recognize revenue on approximately 51% of the remaining performance obligations over the next 12 months, 22% over the subsequent 12 months, and the remainder recognized thereafter.

The timing of revenue recognition, billings and cash collections results in billed accounts receivable, unbilled receivables ("contract assets") and deferred revenue, customer deposits and billings in excess of revenue recognized ("contract liabilities")

on the Consolidated Condensed Balance Sheets. Most of the Company's long-term contracts are billed as work progresses in accordance with the contract terms and conditions, either at periodic intervals or upon achievement of certain milestones. Often this results in billing occurring subsequent to revenue recognition resulting in contract assets. Contract assets are generally classified as other current assets in the Consolidated Condensed Balance Sheets. The balance of contract assets as of October 2, 2020 and December 31, 2019 was \$67 million and \$77 million, respectively.

The Company often receives cash payments from customers in advance of the Company's performance resulting in contract liabilities. These contract liabilities are classified as either current or long-term in the Consolidated Condensed Balance Sheets based on the timing of when the Company expects to recognize revenue. As of October 2, 2020 and December 31, 2019, contract liabilities were approximately \$1.3 billion and \$806 million, respectively, and are included within accrued expenses and other liabilities and other long-term liabilities in the accompanying Consolidated Condensed Balance Sheets. The increase in the contract liability balance during the nine-month period ended October 2, 2020 was primarily a result of the Cytiva Acquisition (as defined below) and cash payments received in advance of satisfying performance obligations, partially offset by revenue recognized during the year that was included in the opening contract liability balance. Revenue recognized during the nine-month periods ended October 2, 2020 and September 27, 2019 that was included in the contract liability balance on December 31, 2019 and December 31, 2018 was \$537 million and \$497 million, respectively. Contract assets and liabilities are reported on the accompanying Consolidated Condensed Balance Sheets on a contract-by-contract basis.

NOTE 3. ACQUISITIONS

For a description of the Company's acquisition activity for the year ended December 31, 2019, reference is made to the financial statements as of and for the year ended December 31, 2019 and Note 3 thereto included in the Company's 2019 Annual Report.

The Company continually evaluates potential acquisitions that either strategically fit with the Company's existing portfolio or expand the Company's portfolio into a new and attractive business area. The Company has completed a number of acquisitions that have been accounted for as purchases and have resulted in the recognition of goodwill in the Company's financial statements. This goodwill arises because the purchase prices for these businesses reflect a number of factors including the future earnings and cash flow potential of these businesses, the multiple to earnings, cash flow and other factors at which similar businesses have been purchased by other acquirers, the competitive nature of the processes by which the Company acquired the businesses, avoidance of the time and costs which would be required (and the associated risks that would be encountered) to enhance the Company's existing product offerings to key target markets and enter into new and profitable businesses and the complementary strategic fit and resulting synergies these businesses bring to existing operations.

The Company makes an initial allocation of the purchase price at the date of acquisition based upon its understanding of the fair value of the acquired assets and assumed liabilities. The Company obtains this information during due diligence and through other sources. In the months after closing, as the Company obtains additional information about these assets and liabilities, including through tangible and intangible asset appraisals, and learns more about the newly acquired business, it is able to refine the estimates of fair value and more accurately allocate the purchase price. Only facts and circumstances that existed as of the acquisition date are considered for subsequent adjustment. The Company is continuing to evaluate certain pre-acquisition contingencies associated with its 2020 acquisitions (including the acquisition of Cytiva, as described below) and is also in the process of obtaining valuations of certain acquisition-related assets and liabilities in connection with these acquisitions. The Company will make appropriate adjustments to the purchase price allocation prior to completion of the measurement period, as required.

On March 31, 2020, the Company acquired the Biopharma business of General Electric Company's ("GE") Life Sciences division, now known as Cytiva, for a cash purchase price of approximately \$20.7 billion (net of approximately \$0.1 billion of acquired cash) and the assumption of approximately \$0.4 billion of pension liabilities (the "Cytiva Acquisition"). Cytiva is a leading provider of instruments, consumables and software that support the research, discovery, process development and manufacturing workflows of biopharmaceutical drugs. Cytiva is included in the Company's Life Sciences segment results beginning in the second quarter of 2020. The acquisition has provided and is expected to provide additional sales and earnings growth opportunities for the Company's Life Sciences segment by expanding the business' geographic and product line diversity, including new product and service offerings that complement the Company's current biologics workflow solutions. As a condition to obtaining certain regulatory approvals for the closing of the transaction, the Company was required to divest certain of its existing product lines in the Life Sciences segment that in the aggregate generated revenues of approximately \$170 million in 2019. On April 30, 2020, the Company completed the sale of these product lines for a cash purchase price, net of cash transferred and transaction costs, of \$826 million and recognized a pretax gain on sale of \$455 million (\$305 million after-tax or \$0.42 per diluted common share) in the second quarter of 2020. The divestiture of these product lines did not represent a strategic shift with a major effect on the Company's operations and financial results and therefore will not be reported as a discontinued operation.

The Company financed the Cytiva Acquisition with approximately \$3.0 billion of proceeds from the March 1, 2019 underwritten public offerings of its Common Stock and Series A Mandatory Convertible Preferred Stock (“MCPS Series A”), approximately \$10.8 billion of proceeds from the 2019 issuance of euro-denominated and U.S. dollar-denominated long-term debt, and approximately \$6.9 billion from the aggregate of proceeds from commercial paper borrowings, borrowings under the Company’s Five-Year Facility (as defined below) and cash on hand. The Company preliminarily recorded approximately \$10.2 billion of goodwill related to the Cytiva Acquisition.

In addition to the Cytiva Acquisition, during the nine-month period ended October 2, 2020, the Company acquired one other business for total consideration of \$104 million in cash, net of cash acquired. The business acquired complements an existing unit of the Environmental & Applied Solutions segment. The Company preliminarily recorded an aggregate of \$95 million of goodwill related to this acquisition.

The aggregate annual sales of the two businesses acquired in 2020 at the time of their acquisition, in each case based on the companies’ revenues for its last completed fiscal year prior to the acquisition, were approximately \$3.3 billion. The following summarizes the estimated fair values of the assets acquired and liabilities assumed at the date of acquisition for the nine-month period ended October 2, 2020 (\$ in millions):

	<u>Cytiva</u>	<u>Other</u>	<u>Total</u>
Trade accounts receivable	\$ 481.7	\$ 1.4	\$ 483.1
Inventories	939.2	—	939.2
Property, plant and equipment	688.8	—	688.8
Goodwill	10,206.7	94.7	10,301.4
Other intangible assets, primarily technology, customer relationships and trade names	10,655.5	16.4	10,671.9
Trade accounts payable	(248.8)	(0.4)	(249.2)
Pension liabilities	(422.8)	—	(422.8)
Deferred tax liabilities	(1,196.5)	—	(1,196.5)
Other assets and liabilities, net	(389.1)	(8.3)	(397.4)
Net cash consideration	<u>\$ 20,714.7</u>	<u>\$ 103.8</u>	<u>\$ 20,818.5</u>

Pro Forma Financial Information

The unaudited pro forma information for the periods set forth below gives effect to the 2020 and 2019 acquisitions as if they had occurred as of January 1, 2019. The pro forma information is presented for informational purposes only and is not necessarily indicative of the results of operations that actually would have been achieved had the acquisitions been consummated as of that time (\$ in millions, except per share amounts):

	<u>Three-Month Period Ended</u>		<u>Nine-Month Period Ended</u>	
	<u>October 2, 2020</u>	<u>September 27, 2019</u>	<u>October 2, 2020</u>	<u>September 27, 2019</u>
Sales	\$ 5,895.2	\$ 5,113.7	\$ 16,343.9	\$ 15,247.8
Net earnings from continuing operations	1,064.0	719.7	2,574.1	1,545.0
Diluted net earnings per common share from continuing operations ^(a)	1.41	0.96	3.46	2.04

^(a) Diluted net earnings per common share from continuing operations is calculated by adding the interest on the Company’s LYONs to net earnings from continuing operations and deducting the MCPS dividends from net earnings from continuing operations.

The 2019 unaudited pro forma sales and net earnings set forth above were adjusted to include the pretax impact of \$43 million and \$480 million for the three and nine-month periods ended September 27, 2019, respectively, of non-recurring acquisition date fair value adjustments to inventory and deferred revenue related to the Cytiva Acquisition. The 2020 unaudited pro forma sales and net earnings from continuing operations were adjusted to exclude the impact of these items.

In addition, acquisition-related transaction costs of \$30 million for the three-month period ended September 27, 2019 and \$59 million and \$63 million for the nine-month periods ended October 2, 2020 and September 27, 2019, respectively, associated with the Cytiva Acquisition were excluded from pro forma net earnings from continuing operations. The pretax gain of \$455 million (\$305 million after-tax or \$0.42 per diluted common share) for the nine-month period ended October 2, 2020 related to the divestiture of certain product lines that was required as a condition to obtaining certain regulatory approvals for the closing of the Cytiva Acquisition was also excluded from the 2020 pro forma net earnings from continuing operations.

NOTE 4. DISCONTINUED OPERATIONS

On December 18, 2019, Danaher completed the separation (the “Separation”) of Envista Holdings Corporation (“Envista”). For additional details on the Separation, reference is made to the financial statements as of and for the year ended December 31, 2019 and Note 4 thereto included in the Company’s 2019 Annual Report. The accounting requirements for reporting the Separation of Envista as a discontinued operation were met when the Separation was completed. Accordingly, the accompanying Consolidated Condensed Financial Statements for all periods presented reflect this business as a discontinued operation.

In connection with the Separation, Danaher and Envista entered into various agreements to effect the disposition and provide a framework for their relationship after the Separation, including a separation agreement, transition services agreement, employee matters agreement, tax matters agreement, intellectual property matters agreement and Danaher Business System license agreement. These agreements provide for the allocation between Danaher and Envista of assets, employees, liabilities and obligations (including investments, property and employee benefits and tax related assets and liabilities) attributable to periods prior to, at and after Envista’s separation from Danaher and govern certain relationships between Danaher and Envista after the Separation. In addition, Danaher is also party to various commercial agreements with Envista entities. The amounts paid and received by Danaher for transition services provided under the above agreements as well as sales and purchases to and from Envista were not material to the Company’s results of operations for the three and nine-month periods ended October 2, 2020.

The key components of income from discontinued operations for the three and nine-month periods ended September 27, 2019 were as follows (\$ in millions):

	Three-Month Period Ended	Nine-Month Period Ended
Sales	\$ 659.3	\$ 2,031.1
Cost of sales	(292.3)	(907.4)
Selling, general and administrative expenses	(272.2)	(869.7)
Research and development expenses	(36.3)	(119.3)
Other income	0.2	1.6
Interest expense	(2.3)	(6.0)
Earnings from discontinued operations before income taxes	56.4	130.3
Income taxes	(13.2)	(30.7)
Net earnings, net of income taxes	43.2	99.6
Net earnings attributable to noncontrolling interest	(5.9)	(5.9)
Earnings from discontinued operations, net of income taxes	<u>\$ 37.3</u>	<u>\$ 93.7</u>

NOTE 5. GOODWILL AND OTHER INTANGIBLE ASSETS

The following is a rollforward of the Company’s goodwill (\$ in millions):

Balance, December 31, 2019	\$ 22,712.5
Attributable to 2020 acquisitions	10,301.4
Attributable to 2020 divestitures	(180.5)
Adjustments due to finalization of purchase price allocations	(3.0)
Foreign currency translation and other	1,439.3
Balance, October 2, 2020	<u>\$ 34,269.7</u>

The carrying value of goodwill by segment is summarized as follows (\$ in millions):

	October 2, 2020	December 31, 2019
Life Sciences	\$ 24,866.5	\$ 13,471.8
Diagnostics	6,951.6	6,901.2
Environmental & Applied Solutions	2,451.6	2,339.5
Total	<u>\$ 34,269.7</u>	<u>\$ 22,712.5</u>

The increase in the goodwill balance of the Life Sciences segment in the nine-month period ended October 2, 2020 is a result of the Cytiva Acquisition. Measurement period adjustments since acquisition decreased the goodwill recognized for the Cytiva Acquisition by approximately \$1.3 billion, as the initial allocation of the purchase price was adjusted to allocate additional purchase price to technology, customer relationships and trade names partially offset by related deferred tax liabilities. Refer to Note 3 for more detail. The Company has not identified any “triggering” events which indicate an impairment of goodwill in 2020.

Finite-lived intangible assets are amortized over their legal or estimated useful life. The following summarizes the gross carrying value and accumulated amortization for each major category of intangible assets (\$ in millions):

	October 2, 2020		December 31, 2019	
	Gross Carrying Amount	Accumulated Amortization	Gross Carrying Amount	Accumulated Amortization
Finite-lived intangibles:				
Patents and technology	\$ 11,944.3	\$ (1,329.4)	\$ 2,712.7	\$ (934.1)
Customer relationships, trade names and other intangibles	8,942.3	(3,013.3)	6,367.4	(2,612.3)
Total finite-lived intangibles	20,886.6	(4,342.7)	9,080.1	(3,546.4)
Indefinite-lived intangibles:				
Trademarks and trade names	4,310.3	—	4,216.0	—
Total intangibles	<u>\$ 25,196.9</u>	<u>\$ (4,342.7)</u>	<u>\$ 13,296.1</u>	<u>\$ (3,546.4)</u>

During the nine-month period ended October 2, 2020, the Company acquired finite-lived intangible assets, consisting primarily of developed technology, customer relationships and trade names, with a weighted average life of 17 years primarily as a result of the Cytiva Acquisition. Refer to Note 3 for additional information on the intangible assets acquired.

The Company identified impairment triggers during the first and third quarters of 2020 which resulted in the impairment of certain long-lived assets, including trade names and other intangible assets. The Company recorded impairment charges totaling \$14 million and \$22 million in the three and nine-month periods ended October 2, 2020, respectively, related to these long-lived assets.

NOTE 6. FAIR VALUE MEASUREMENTS

Accounting standards define fair value based on an exit price model, establish a framework for measuring fair value where the Company’s assets and liabilities are required to be carried at fair value and provide for certain disclosures related to the valuation methods used within a valuation hierarchy as established within the accounting standards. This hierarchy prioritizes the inputs into three broad levels as follows. Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities. Level 2 inputs are quoted prices for similar assets and liabilities in active markets, quoted prices for identical or similar assets in markets that are not active, or other observable characteristics for the asset or liability, including interest rates, yield curves and credit risks, or inputs that are derived principally from, or corroborated by, observable market data through correlation. Level 3 inputs are unobservable inputs based on the Company’s assumptions. A financial asset or liability’s classification within the hierarchy is determined based on the lowest level input that is significant to the fair value measurement in its entirety.

A summary of financial assets and liabilities that are measured at fair value on a recurring basis were as follows (\$ in millions):

	Balance, October 2, 2020	Quoted Prices in Active Market (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Assets:				
Available-for-sale debt securities	\$ 29.6	\$ —	\$ 29.6	\$ —
Investment in equity securities	235.2	16.0	—	—
Cross-currency swap derivative contracts	35.9	—	35.9	—
Liabilities:				
Cross-currency swap derivative contracts	120.2	—	120.2	—
Deferred compensation plans	98.8	—	98.8	—

	Balance, December 31, 2019	Quoted Prices in Active Market (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Assets:				
Available-for-sale debt securities	\$ 33.7	\$ —	\$ 33.7	\$ —
Investment in equity securities	110.8	—	—	—
Cross-currency swap derivative contracts	25.7	—	25.7	—
Liabilities:				
Cross-currency swap derivative contracts	111.7	—	111.7	—
Deferred compensation plans	70.4	—	70.4	—

Available-for-sale debt securities, which are included in other long-term assets in the accompanying Consolidated Condensed Balance Sheets, are measured at fair value using quoted prices reported by investment brokers and dealers based on the underlying terms of the security and comparison to similar securities traded on an active market. As of October 2, 2020, available-for-sale debt securities primarily include U.S. Treasury Notes and corporate debt securities, which are valued based on instruments with similar terms traded on an active market.

The Company's investments in equity securities consist of investments in publicly traded equity securities and investments in non-marketable equity securities. The publicly traded securities are classified as Level 1 in the fair value hierarchy as they are measured based on quotes in active markets. For the non-marketable equity securities, the Company estimates the fair value of the investments in equity securities based on the measurement alternative and adjusts for impairments and observable price changes with a same or similar security from the same issuer within net earnings (the "Fair Value Alternative"). The Company's investments in these equity securities are not classified in the fair value hierarchy due to the use of these measurement methods. Additionally, the Company is a limited partner in a partnership that invests in early-stage companies. While the partnership records these investments at fair value, the Company's investment in the partnership is accounted for under the equity method of accounting and is not subject to fair value measurement disclosures. During the three and nine-month periods ended October 2, 2020, the Company recorded unrealized gains of \$3 million and unrealized losses of \$10 million, respectively, related to changes in the fair value of these investments which is reflected in other (expense) income, net in the Company's Consolidated Condensed Statements of Earnings. No significant realized or unrealized gains or losses were recorded in the three and nine-month periods ended September 27, 2019 with respect to these investments.

The cross-currency swap derivative contracts are used to partially hedge the Company's net investments in foreign operations against adverse movements in exchange rates between the U.S. dollar and the Danish kroner, Japanese yen, euro and Swiss franc. The Company also uses cross-currency swap derivative contracts to hedge the exchange rate exposure from long-term debt issuances in a foreign currency other than the functional currency of the borrower. The cross-currency swap derivative contracts are classified as Level 2 in the fair value hierarchy as they are measured using the income approach with the relevant interest rates and foreign currency current exchange rates and forward curves as inputs. Refer to Note 8 for additional information.

The Company has established nonqualified contribution and deferred compensation programs that permit the Company to make tax-deferred contributions to officers and certain other employees, and also permit directors, officers and certain other employees to voluntarily defer taxation on a portion of their compensation. All amounts contributed or deferred under such plans are unfunded, unsecured obligations of the Company and are presented as a component of the Company's compensation

and benefits accrual included in other long-term liabilities in the accompanying Consolidated Condensed Balance Sheets. Non-director participants may choose among alternative earning rates for the amounts they defer, which are primarily based on investment options within the Company’s 401(k) program. Changes in the deferred compensation liability under these programs are recognized based on changes in the fair value of the participants’ accounts, which are based on the applicable earnings rates. Amounts deferred by directors and amounts unilaterally contributed to participant accounts by the Company are deemed invested in the Company’s common stock and future distributions of such contributions (as well as future distributions of any voluntary deferrals allocated at any time to the Danaher common stock investment option) will be made solely in shares of Company common stock, and therefore are not reflected in the above amounts.

Fair Value of Financial Instruments

The carrying amounts and fair values of the Company’s financial instruments were as follows (\$ in millions):

	October 2, 2020		December 31, 2019	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
Assets:				
Available-for-sale debt securities	\$ 29.6	\$ 29.6	\$ 33.7	\$ 33.7
Investment in equity securities	235.2	235.2	110.8	110.8
Cross-currency swap derivative contracts	35.9	35.9	25.7	25.7
Liabilities:				
Cross-currency swap derivative contracts	120.2	120.2	111.7	111.7
Notes payable and current portion of long-term debt	19.7	19.7	212.4	212.4
Long-term debt	21,806.1	23,019.1	21,516.7	21,896.9

As of October 2, 2020 and December 31, 2019, available-for-sale debt securities and cross-currency swap derivative contracts were categorized as Level 2 and short and long-term borrowings were categorized as Level 1.

The fair value of long-term borrowings was based on quoted market prices. The difference between the fair value and the carrying amounts of long-term borrowings (other than the Company’s Liquid Yield Option Notes due 2021 (the “LYONs”)) is attributable to changes in market interest rates and/or the Company’s credit ratings subsequent to the incurrence of the borrowing. In the case of the LYONs, differences in the fair value from the carrying value are attributable to changes in the price of the Company’s common stock due to the LYONs’ conversion features. The fair values of borrowings with original maturities of one year or less, as well as cash and cash equivalents, trade accounts receivable, net and trade accounts payable approximate their carrying amounts due to the short-term maturities of these instruments.

NOTE 7. FINANCING

As of October 2, 2020, the Company was in compliance with all of its debt covenants. The components of the Company's debt were as follows (\$ in millions):

	October 2, 2020	December 31, 2019
Euro-denominated commercial paper (€1.6 billion and €4.6 billion, respectively)	\$ 1,860.8	\$ 5,146.2
Zero-coupon LYONs due 2021	26.2	33.6
0.352% senior unsecured notes due 2021 (¥30.0 billion aggregate principal amount) (the "2021 Yen Notes")	284.6	275.8
1.7% senior unsecured notes due 2022 (€800 million aggregate principal amount) (the "2022 Euronotes")	935.5	894.8
Floating rate senior unsecured notes due 2022 (€250.0 million aggregate principal amount) (the "Floating Rate 2022 Euronotes")	292.4	279.8
2.05% senior notes due 2022 (the "2022 Biopharma Notes")	697.8	696.9
0.5% senior unsecured bonds due 2023 (CHF 540.0 million aggregate principal amount) (the "2023 CHF Bonds")	587.3	558.9
1.7% senior unsecured notes due 2024 (€900.0 million aggregate principal amount) (the "2024 Euronotes")	1,049.4	—
2.2% senior unsecured notes due 2024 (the "2024 Biopharma Notes")	696.6	696.2
2.5% senior unsecured notes due 2025 (€800.0 million aggregate principal amount) (the "2025 Euronotes")	934.0	893.7
3.35% senior unsecured notes due 2025 (the "2025 U.S. Notes")	497.6	497.3
0.2% senior unsecured notes due 2026 (€1.3 billion aggregate principal amount) (the "2026 Biopharma Euronotes")	1,455.5	1,392.3
2.1% senior unsecured notes due 2026 (€800.0 million aggregate principal amount) (the "2026 Euronotes")	933.3	—
0.3% senior unsecured notes due 2027 (¥30.8 billion aggregate principal amount) (the "2027 Yen Notes")	291.4	282.5
1.2% senior unsecured notes due 2027 (€600.0 million aggregate principal amount) (the "2027 Euronotes")	698.4	668.0
0.45% senior unsecured notes due 2028 (€1.3 billion aggregate principal amount) (the "2028 Biopharma Euronotes")	1,453.6	1,390.1
1.125% senior unsecured bonds due 2028 (CHF 210.0 million aggregate principal amount) (the "2028 CHF Bonds")	231.8	221.0
2.6% senior unsecured notes due 2029 (the "2029 Biopharma Notes")	794.6	794.8
2.5% senior unsecured notes due 2030 (€800.0 million aggregate principal amount) (the "2030 Euronotes")	936.8	—
0.75% senior unsecured notes due 2031 (€1.8 billion aggregate principal amount) (the "2031 Biopharma Euronotes")	2,037.0	1,948.7
0.65% senior unsecured notes due 2032 (¥53.2 billion aggregate principal amount) (the "2032 Yen Notes")	503.1	487.8
1.35% senior unsecured notes due 2039 (€1.3 billion aggregate principal amount) (the "2039 Biopharma Euronotes")	1,446.6	1,383.6
3.25% senior unsecured notes due 2029 (the "2039 Biopharma Notes")	889.2	890.3
4.375% senior unsecured notes due 2045 (the "2045 U.S. Notes")	499.4	499.4
1.8% senior unsecured notes due 2049 (€750.0 million aggregate principal amount) (the "2049 Biopharma Euronotes")	868.6	830.9
3.4% senior unsecured notes due 2049 (the "2049 Biopharma Notes")	888.6	890.2
Other	35.7	76.3
Total debt	21,825.8	21,729.1
Less: currently payable	19.7	212.4
Long-term debt	\$ 21,806.1	\$ 21,516.7

For additional details regarding the Company's debt financing, refer to Note 11 of the Company's financial statements as of and for the year ended December 31, 2019 included in the Company's 2019 Annual Report.

The Company has historically satisfied any short-term liquidity needs that are not met through operating cash flow and available cash primarily through issuances of commercial paper under its U.S. dollar and euro-denominated commercial paper programs. The Company’s \$5.0 billion unsecured, multi-year revolving credit facility with a syndicate of banks that expires on August 24, 2024 (the “Five-Year Facility”) and the Company’s \$2.5 billion 364-day unsecured revolving credit facility with a syndicate of banks (the “364-Day Facility” and collectively with the Five-Year Facility, the “Credit Facilities”) that expires on June 4, 2021 (the “Scheduled Termination Date”) are available for direct borrowings and provide support for the commercial paper programs (on June 5, 2020, the 364-Day Facility replaced the \$5.0 billion 364-day unsecured revolving credit facility with a syndicate of banks that was scheduled to expire on August 26, 2020 (the “Superseded 364-Day Facility”).

Given the adverse impact of COVID-19 on the availability of new borrowings in the commercial paper markets late in the first quarter and in the second quarter of 2020, the Company borrowed under the Five-Year Facility and the Superseded 364-Day Facility during the first and second quarters of 2020. Specifically, on March 24, 2020, the Company borrowed \$2.5 billion under the Five-Year Facility to fund a portion of the Cytiva Acquisition and for general corporate purposes, at an annual interest rate of 1.7% through March 31, 2020 and 1.9% beginning April 1, 2020. On April 7, 2020, the Company borrowed \$2.5 billion under the Superseded 364-Day Facility for general corporate purposes at an annual interest rate of 2.3%. On May 15, 2020, the Company repaid the borrowings under the Superseded 364-Day Facility and \$1.25 billion of outstanding borrowings under the Five-Year Facility. On September 24, 2020, the Company repaid the remaining \$1.25 billion of outstanding borrowings under the Five-Year Facility. As of October 2, 2020, the Company was in compliance with all covenants under the Credit Facilities. The Company expects to limit borrowings under the Five-Year Facility and 364-Day Facility to amounts that would leave sufficient borrowing capacity under the facilities so that it could borrow, if needed, to repay all of the outstanding commercial paper as it matures.

On October 6, 2020, the Company notified the holders of the 2022 Euronotes that it has called for redemption all of the €800 million aggregate principal amount of the 2022 Euronotes and intends to redeem the 2022 Euronotes on November 5, 2020. The Company has classified the 2022 Euronotes, LYONs, the 2021 Yen Notes and approximately \$1.9 billion of its borrowings outstanding under the commercial paper programs as of October 2, 2020 as long-term debt in the accompanying Consolidated Condensed Balance Sheet as the Company had the intent and ability, as supported by availability under the Five-Year Facility and the Company’s fourth quarter long-term debt issuance (refer to Note 16), to refinance these borrowings for at least one year from the balance sheet date.

As of October 2, 2020, borrowings outstanding under the Company’s euro-denominated commercial paper program had a weighted average annual interest rate of negative 0.08% and a weighted average remaining maturity of approximately 60 days.

Debt discounts, premiums and debt issuance costs totaled \$116 million and \$112 million as of October 2, 2020 and December 31, 2019, respectively, and have been netted against the aggregate principal amounts of the related debt in the components of debt table above.

2020 Debt Issuances

On March 30, 2020 and April 8, 2020, Danaher Corporation completed underwritten public offerings of senior unsecured Euronotes due 2024, 2026 and 2030 (collectively the “Notes”). The following summarizes the key terms of the offerings in aggregate (€ in millions):

	Issue Date	Aggregate Principal Amount	Stated Annual Interest Rate	Issue Price (as % of Principal Amount)	Maturity Date	Interest Payment Dates (in arrears)
2024 Euronotes	March 30, 2020	€ 750.0	1.700 %	99.931 %	March 30, 2024	March 30
2024 Euronotes	April 8, 2020	€ 150.0	1.700 %	100.298 %	March 30, 2024	March 30
2026 Euronotes	March 30, 2020	€ 500.0	2.100 %	99.717 %	September 30, 2026	September 30
2026 Euronotes	April 8, 2020	€ 300.0	2.100 %	100.842 %	September 30, 2026	September 30
2030 Euronotes	March 30, 2020	€ 500.0	2.500 %	99.642 %	March 30, 2030	March 30
2030 Euronotes	April 8, 2020	€ 300.0	2.500 %	102.166 %	March 30, 2030	March 30

The Company received net proceeds from the notes issued on March 30, 2020, after underwriting discounts and commissions and offering expenses, of approximately €1.7 billion (approximately \$1.9 billion based on currency exchange rates as of the date of the pricing of the notes). The Company received net proceeds from the notes issued on April 8, 2020, after underwriting discounts and commissions and offering expenses, of €754 million (\$816 million based on currency exchange rates as of the date of the pricing of the notes). Proceeds from these offerings have been and will be used for general corporate purposes, including repayment of a portion of the Company’s outstanding commercial paper borrowings as they mature and repayment of amounts borrowed under the Company’s Credit Facilities.

On October 6, 2020 (during the Company's fourth quarter), the Company completed the underwritten public offering of \$1.0 billion aggregate principal amount of 2.6% senior unsecured notes due 2050. The Company received net proceeds from the notes, after underwriting discounts and commissions and offering expenses, of \$980 million. Proceeds from this offering will be used for general corporate purposes, including the redemption of the 2022 Euronotes.

Credit Facilities

For a description of the Five-Year Facility, please see the Company's 2019 Annual Report.

On June 5, 2020, the Company entered into the 364-Day Facility. The Company may elect, upon the payment of a fee equal to 0.75% of the principal amount of the loans then outstanding and upon the satisfaction of certain conditions, to convert any loans outstanding on the Scheduled Termination Date into term loans that are due and payable one year following the Scheduled Termination Date.

Borrowings under the 364-Day Facility bear interest as follows: (1) Eurodollar Rate Loans (as defined in the 364-Day Facility) bear interest at a variable rate per annum equal to the London inter-bank offered rate plus a margin of between 90.0 and 127.5 basis points, depending on Danaher's long-term debt credit rating; and (2) Base Rate Loans (as defined in the 364-Day Facility) bear interest at a variable rate per annum equal to the highest of (a) the Federal funds rate (as published by the Federal Reserve Bank of New York from time to time) plus 0.5%, (b) Bank of America's "prime rate" as publicly announced from time to time and (c) the Eurodollar Rate (as defined in the 364-Day Facility) plus 1.0%, plus in each case a margin of between 0.0 and 27.5 basis points depending on Danaher's long-term debt credit rating. In addition, Danaher is required to pay a per annum facility fee of between 10.0 and 22.5 basis points (depending on Danaher's long-term debt credit rating) based on the aggregate commitments under the 364-Day Facility, regardless of usage.

The Company's obligations under the 364-Day Facility are unsecured. The Company has unconditionally and irrevocably guaranteed the obligations of each of its subsidiaries in the event a subsidiary is named a borrower under the 364-Day Facility. The 364-Day Facility contains customary representations, warranties, conditions precedent, events of default, indemnities and affirmative and negative covenants. The 364-Day Facility requires the Company to maintain a Consolidated Leverage Ratio (as defined in the 364-Day Facility) of 0.65 to 1.00 or less. Borrowings under the 364-Day Facility are prepayable at the Company's option at any time in whole or in part without premium or penalty.

Guarantors of Debt

The Company has guaranteed long-term debt and commercial paper issued by certain of its wholly-owned subsidiaries. The 2022 Euronotes, Floating Rate 2022 Euronotes, 2025 Euronotes, 2027 Euronotes and euro-denominated commercial paper were issued by DH Europe Finance S.A. ("Danaher International"). The 2022 Biopharma Notes, 2024 Biopharma Notes, 2026 Biopharma Euronotes, 2028 Biopharma Euronotes, 2029 Biopharma Notes, 2031 Biopharma Euronotes, 2039 Biopharma Euronotes, 2049 Biopharma Euronotes, 2049 Biopharma Notes and euro-denominated commercial paper were issued by DH Europe Finance II S.a.r.l. ("Danaher International II"). The 2023 CHF Bonds and 2028 CHF Bonds were issued by DH Switzerland Finance S.A. ("Danaher Switzerland"). The 2021 Yen Notes, 2027 Yen Notes and 2032 Yen Notes were issued by DH Japan Finance S.A. ("Danaher Japan"). Each of Danaher International, Danaher International II, Danaher Switzerland and Danaher Japan are wholly-owned finance subsidiaries of Danaher Corporation. All of the outstanding and future securities issued by each of these entities are or will be fully and unconditionally guaranteed by the Company and these guarantees rank on parity with the Company's unsecured and unsubordinated indebtedness.

LYONs Redemption

During the nine-month period ended October 2, 2020, holders of certain of the Company's LYONs converted such LYONs into an aggregate of 294 thousand shares of the Company's common stock, par value \$0.01 per share. The Company's deferred tax liability of \$42 million associated with the book and tax basis difference in converted LYONs was transferred to additional paid-in capital.

NOTE 8. HEDGING TRANSACTIONS AND DERIVATIVE FINANCIAL INSTRUMENTS

The Company uses cross-currency swap derivative contracts to partially hedge its net investments in foreign operations against adverse movements in exchange rates between the U.S. dollar and the Danish kroner, Japanese yen, euro and Swiss franc. The cross-currency swap derivative contracts are agreements to exchange fixed-rate payments in one currency for fixed-rate payments in another currency. As of October 2, 2020, the Company had \$2.0 billion, including \$1.0 billion entered into during the three-month period ended October 2, 2020, of cross-currency swap derivative contracts outstanding as hedges of its net investment in foreign operations. These contracts effectively convert U.S. dollar-denominated bonds to obligations denominated in Danish kroner, Japanese yen, euro and Swiss franc, and partially offset the impact of changes in currency rates

on the Company's foreign currency denominated net investments. These contracts also reduce the interest rate from the stated interest rates on the U.S. dollar-denominated debt to the interest rates of the swaps. The changes in the spot rate of these instruments are recorded in accumulated other comprehensive income (loss) in stockholders' equity, partially offsetting the foreign currency translation adjustment of the Company's related net investment that is also recorded in accumulated other comprehensive income (loss) in the accompanying Consolidated Condensed Statements of Stockholders' Equity. Any ineffective portions of net investment hedges are reclassified from accumulated other comprehensive income (loss) into earnings during the period of change. The interest income or expense from these swaps are recorded in interest expense in the accompanying Consolidated Condensed Statements of Earnings consistent with the classification of interest expense attributable to the underlying debt. These instruments mature on dates ranging from September 2025 to October 2030.

The Company also uses cross-currency swap derivative contracts to hedge U.S. dollar-denominated long-term debt issuances in a foreign subsidiary whose functional currency is the euro against adverse movements in exchange rates between the U.S. dollar and the euro. These contracts effectively convert these U.S. dollar-denominated bonds to obligations denominated in euro. The changes in the fair value of these instruments are recorded in accumulated other comprehensive income (loss) in stockholders' equity, with a reclassification from accumulated other comprehensive income (loss) to net earnings to offset the remeasurement of the hedged debt that is also recorded in net earnings. Any ineffective portions of net investment hedges are reclassified from accumulated other comprehensive income (loss) into earnings during the period of change. The interest income or expense from these swaps are recorded in interest expense in the accompanying Consolidated Condensed Statements of Earnings consistent with the classification of interest expense attributable to the underlying debt. These instruments mature on dates ranging from November 2022 to November 2049.

The Company has also issued foreign currency denominated long-term debt as partial hedges of its net investments in foreign operations against adverse movements in exchange rates between the U.S. dollar and the euro, Japanese yen and Swiss franc. These foreign currency denominated long-term debt issuances are designated and qualify as nonderivative hedging instruments. Accordingly, the foreign currency translation of these debt instruments is recorded in accumulated other comprehensive income (loss) in stockholders' equity in the accompanying Consolidated Condensed Balance Sheets, offsetting the foreign currency translation adjustment of the Company's related net investment that is also recorded in accumulated other comprehensive income (loss). Any ineffective portions of net investment hedges are reclassified from accumulated other comprehensive income (loss) into earnings during the period of change. These instruments mature on dates ranging from March 2021 to May 2032.

The Company used interest rate swap agreements to hedge the variability in cash flows due to changes in benchmark interest rates related to a portion of the U.S. debt the Company issued to fund the Cytiva Acquisition. These contracts effectively fixed the interest rate for a portion of the Company's U.S. dollar-denominated debt equal to the notional amount of the swaps to the rate specified in the interest rate swap agreements and were settled in November 2019. The changes in the fair value of these instruments were recorded in accumulated other comprehensive income (loss) in stockholders' equity prior to the issuance of the debt and are subsequently being reclassified to interest expense over the life of the related debt.

[Table of Contents](#)

The following table summarizes the notional values as of October 2, 2020 and pretax impact of changes in the fair values of instruments designated as net investment hedges and cash flow hedges in accumulated other comprehensive income (“OCI”) for the three and nine-month periods ended October 2, 2020 and September 27, 2019 (\$ in millions):

	Original Notional Amount	Notional Amount Outstanding	Gain (Loss) Recognized in OCI
For the Three-Month Period Ended October 2, 2020:			
Net investment hedges:			
Foreign currency contracts	\$ 2,875.0	\$ 2,000.0	\$ (57.6)
Foreign currency denominated debt	6,619.3	6,619.3	(208.4)
Cash flow hedges:			
Foreign currency contracts	4,000.0	4,000.0	(304.9)
Total	\$ 13,494.3	\$ 12,619.3	\$ (570.9)

For the Three-Month Period Ended September 27, 2019:			
Net investment hedges:			
Foreign currency contracts:	\$ 2,525.0	\$ 1,650.0	\$ 41.5
Foreign currency denominated debt	8,073.6	8,073.6	255.2
Cash flow hedges:			
Interest rate swaps	1,500.0	1,500.0	(55.1)
Total	\$ 12,098.6	\$ 11,223.6	\$ 241.6

For the Nine-Month Period Ended October 2, 2020:			
Net investment hedges:			
Foreign currency contracts:	\$ 2,875.0	\$ 2,000.0	\$ 10.1
Foreign currency denominated debt	6,619.3	6,619.3	(241.5)
Cash flow hedges:			
Foreign currency contracts	4,000.0	4,000.0	(8.4)
Total	\$ 13,494.3	\$ 12,619.3	\$ (239.8)

For the Nine-Month Period Ended September 27, 2019:			
Net investment hedges:			
Foreign currency contracts	\$ 2,525.0	\$ 1,650.0	\$ 36.8
Foreign currency denominated debt	8,073.6	8,073.6	263.5
Cash flow hedges:			
Interest rate swaps	1,500.0	1,500.0	(64.0)
Total	\$ 12,098.6	\$ 11,223.6	\$ 236.3

Gains or losses related to net investment hedges are classified as foreign currency translation adjustments in the schedule of changes in OCI in Note 1, as these items are attributable to the Company’s hedges of its net investment in foreign operations. Gains or losses related to the cash flow hedges and interest rate swaps are classified as cash flow hedge adjustments in the schedule of changes in OCI in Note 1. The amount reclassified to earnings for the interest rate swaps in the three and nine-month periods ended October 2, 2020 were \$1 million and \$2 million, respectively. During the three and nine-month periods ended October 2, 2020, the Company reclassified \$167 million and \$183 million, respectively, of deferred losses from accumulated other comprehensive income (loss) to net earnings related to the cross-currency swap derivative contracts that are cash flow hedges of the Company’s U.S. dollar-denominated debt. This reclassification was equal to the remeasurement gain recorded in the three and nine-month periods on the hedged debt.

The Company did not reclassify any other deferred gains or losses related to net investment hedges or cash flow hedges from accumulated other comprehensive income (loss) to earnings during the three and nine-month periods ended October 2, 2020 and September 27, 2019. In addition, the Company did not have any ineffectiveness related to net investment hedges or interest

rate swaps during the three and nine-month periods ended October 2, 2020 and September 27, 2019. The cash inflows and outflows associated with the Company's derivative contracts designated as net investment hedges are classified in all other investing activities in the accompanying Consolidated Condensed Statements of Cash Flows. The cash inflows and outflows associated with the Company's derivative contracts designated as cash flow hedges are classified in cash flows from operating activities in the accompanying Consolidated Condensed Statements of Cash Flows.

The Company's derivative instruments, as well as its nonderivative debt instruments designated and qualifying as net investment hedges, were classified in the Company's Consolidated Condensed Balance Sheets as follows (\$ in millions):

	October 2, 2020	December 31, 2019
Derivative assets:		
Prepaid expenses and other current assets	\$ —	\$ 25.7
Other long-term assets	35.9	—
Derivative liabilities:		
Accrued expenses and other liabilities	120.2	111.7
Nonderivative hedging instruments:		
Long-term debt	6,619.3	6,275.9

Amounts related to the Company's derivatives expected to be reclassified from accumulated other comprehensive income (loss) to net earnings during the next 12 months if interest rates and foreign exchange rates remain the same are not significant.

NOTE 9. DEFINED BENEFIT PLANS

The following sets forth the components of the Company's net periodic benefit (cost) of the noncontributory defined benefit pension plans (\$ in millions):

	Three-Month Period Ended		Nine-Month Period Ended	
	October 2, 2020	September 27, 2019	October 2, 2020	September 27, 2019
U.S. pension benefits:				
Service cost	\$ —	\$ (1.6)	\$ —	\$ (4.8)
Interest cost	(17.3)	(22.1)	(51.2)	(66.5)
Expected return on plan assets	30.1	31.0	89.7	94.2
Amortization of actuarial loss	(9.5)	(6.7)	(27.6)	(19.1)
Amortization of prior service cost	(0.2)	(0.2)	(0.7)	(0.7)
Net periodic pension benefit	<u>\$ 3.1</u>	<u>\$ 0.4</u>	<u>\$ 10.2</u>	<u>\$ 3.1</u>
Non-U.S. pension benefits:				
Service cost	\$ (10.9)	\$ (6.0)	\$ (27.7)	\$ (17.6)
Interest cost	(6.0)	(6.1)	(16.2)	(18.4)
Expected return on plan assets	9.1	10.0	26.9	30.2
Amortization of actuarial loss	(2.4)	(1.1)	(7.1)	(3.3)
Amortization of prior service credit	0.2	—	0.8	0.1
Curtailed gain recognized	—	—	0.4	—
Settlement gain recognized	—	0.1	—	—
Net periodic pension cost	<u>\$ (10.0)</u>	<u>\$ (3.1)</u>	<u>\$ (22.9)</u>	<u>\$ (9.0)</u>

The following sets forth the components of the Company’s net periodic benefit cost of the other postretirement employee benefit plans (\$ in millions):

	Three-Month Period Ended		Nine-Month Period Ended	
	October 2, 2020	September 27, 2019	October 2, 2020	September 27, 2019
Service cost	\$ (0.1)	\$ (0.1)	\$ (0.3)	\$ (0.3)
Interest cost	(0.9)	(1.3)	(2.6)	(3.8)
Amortization of actuarial loss	(0.3)	—	(0.3)	—
Amortization of prior service credit	0.6	0.6	1.7	1.6
Net periodic cost	<u>\$ (0.7)</u>	<u>\$ (0.8)</u>	<u>\$ (1.5)</u>	<u>\$ (2.5)</u>

The net periodic benefit cost of the noncontributory defined benefit pension plans and other postretirement employee benefit plans incurred during the three and nine-month periods ended October 2, 2020 and September 27, 2019 are reflected in the following captions in the accompanying Consolidated Condensed Statements of Earnings (\$ in millions):

	Three-Month Period Ended		Nine-Month Period Ended	
	October 2, 2020	September 27, 2019	October 2, 2020	September 27, 2019
Service cost:				
Cost of sales	\$ (2.9)	\$ (2.0)	\$ (7.2)	\$ (6.2)
Selling, general and administrative expenses	(8.1)	(5.7)	(20.8)	(16.5)
Total service cost	(11.0)	(7.7)	(28.0)	(22.7)
Other net periodic benefit costs:				
Other (expense) income, net	3.4	4.2	13.8	14.3
Total	<u>\$ (7.6)</u>	<u>\$ (3.5)</u>	<u>\$ (14.2)</u>	<u>\$ (8.4)</u>

Employer Contributions

During 2020, the Company’s cash contribution requirements for its U.S. and non-U.S. defined benefit pension plans are forecasted to be approximately \$85 million and \$50 million, respectively. The ultimate amounts to be contributed depend upon, among other things, legal requirements, underlying asset returns, the plan’s funded status, the anticipated tax deductibility of the contribution, local practices, market conditions, interest rates and other factors. On March 27, 2020, the Coronavirus Aid, Relief, and Economic Security (“CARES”) Act was signed into law and includes a provision that allows employers to defer payment of contributions to U.S. defined benefit pension plans due in 2020 until January 1, 2021. The Company has not elected to defer any 2020 contributions to its U.S. defined benefit pension plans pursuant to this provision.

NOTE 10. INCOME TAXES

The following table summarizes the Company’s effective tax rate:

	Three-Month Period Ended		Nine-Month Period Ended	
	October 2, 2020	September 27, 2019	October 2, 2020	September 27, 2019
Effective tax rate	13.5 %	19.8 %	18.5 %	29.6 %

The effective tax rate for the three-month period ended October 2, 2020 differs from the U.S. federal statutory rate of 21.0% principally due to the release of reserves for uncertain tax positions from audit settlements and expiration of statutes of limitation, excess tax benefits from stock-based compensation and other items. These items decreased the reported tax rate on a net basis by 6.1%.

The effective tax rate for the nine-month period ended October 2, 2020 differs from the U.S. federal statutory rate of 21.0% principally due to release of reserves for uncertain tax positions from audit settlements and expiration of statutes of limitation and excess tax benefits from stock-based compensation, partially offset by a higher tax rate associated with the gain on the divestiture of certain product lines in the Life Sciences segment in the second quarter of 2020 and changes in estimates associated with prior period uncertain tax positions. These items decreased the reported tax rate on a net basis by 1.1%.

The effective tax rate for the three-month period ended September 27, 2019 differs from the U.S. federal statutory rate of 21.0% principally due to the impact of earnings outside the United States which generally are taxed at rates lower than the U.S. federal rate.

The effective tax rate for the nine-month period ended September 27, 2019 differs from the U.S. federal statutory rate of 21.0% principally due to the impact of net discrete charges of \$227 million (\$0.31 per diluted common share) related primarily to changes in estimates associated with prior period uncertain tax positions and audit settlements, net of the release of reserves for uncertain tax positions due to the expiration of statutes of limitation, release of valuation allowances associated with certain foreign tax credits, tax benefits resulting from changes in tax law and excess tax benefits from stock-based compensation. These net discrete income tax charges increased the reported tax rate by 9.7%.

In the fourth quarter of 2018 and in the first quarter of 2019, the Internal Revenue Service (“IRS”) proposed significant adjustments to the Company’s taxable income for the years 2012 through 2015 with respect to the deferral of tax on certain premium income related to the Company’s self-insurance programs. For income tax purposes, the recognition of premium income has been deferred in accordance with U.S. tax laws related to insurance. The IRS challenged the deferral of premiums for certain types of the Company’s self-insurance policies. These proposed adjustments would have increased the Company’s taxable income over the 2012 through 2015 period by approximately \$2.7 billion. In the third quarter of 2020, the Company settled the 2012 through 2015 audit period with the IRS, including the resolution of these proposed adjustments. The settlement was not material to the Company’s financial statements, including its cash flows and effective tax rate. As the settlement with the IRS was specific to the audit period, the settlement does not preclude the IRS from proposing similar adjustments to the Company’s self-insurance programs in current or future audits. In connection with its examination of the Company’s federal income tax returns for 2016, 2017 and 2018, the IRS has requested additional information on the Company’s self-insurance programs. Due to the enactment of the Tax Cuts and Jobs Act in 2017 and the resulting reduction in the U.S. corporate tax rate for years after 2017, the Company revalued its deferred tax liabilities related to the temporary differences associated with this deferred premium income from 35.0% to 21.0%. If the IRS proposes adjustments related to the Company’s self-insurance premiums with respect to years subsequent to 2015 and the Company is unsuccessful in defending its position, any taxes owed to the IRS may be computed under the previous 35.0% statutory tax rate and the Company may be required to revalue the related deferred tax liabilities from 21.0% to 35.0%, which in addition to any interest due on the amounts assessed, would require a charge to future earnings. Management believes the positions the Company has taken in its U.S. tax returns are in accordance with the relevant tax laws.

Tax authorities in Denmark have raised significant issues related to interest accrued by certain of the Company’s subsidiaries. On December 10, 2013, the Company received assessments from the Danish tax authority (“SKAT”) of approximately DKK 1.9 billion including interest (approximately \$292 million based on the exchange rate as of October 2, 2020), imposing withholding tax relating to interest accrued in Denmark on borrowings by certain of the Company’s subsidiaries for the years 2004-2009. The Company appealed these assessments to the Danish National Tax Tribunal in 2014. The appeal is pending, awaiting the final outcome of other, preceding withholding tax cases that were appealed to the Danish Courts and subsequently to the Court of Justice of the European Union (“CJEU”). In February 2019, the CJEU decided several of these cases and ruled that the exemption of interest payments from withholding taxes provided in the applicable European Union (“EU”) directive should be denied where taxpayers use the directive for abusive or fraudulent purposes, and that it is up to the national courts to make this determination. This decision of the CJEU now awaits application by the Danish High Court in the other, preceding withholding tax cases. SKAT has maintained a similar position related to withholding tax on interest accrued in Denmark on borrowings by certain of the Company’s subsidiaries with respect to tax years 2010-2012 and 2013-2015. On August 27, 2019 and December 16, 2019, the Company received assessments for these matters of approximately DKK 1.1 billion including interest (approximately \$169 million based on the exchange rate as of October 2, 2020) for tax years 2010-2012 and DKK 761 million including interest (approximately \$120 million based on the exchange rate as of October 2, 2020) for tax years 2013-2015, respectively. The Company is appealing these assessments as well.

Management believes the positions the Company has taken in Denmark are in accordance with the relevant tax laws and is vigorously defending its positions. The Company intends on pursuing this matter through the Danish High Court should the appeal to the Danish National Tax Tribunal be unsuccessful. The Company will continue to monitor decisions of both the Danish courts and the CJEU and evaluate the impact of these court rulings on the Company’s tax positions in Denmark. The ultimate resolution of this matter is uncertain, could take many years, and could result in a further material adverse impact to the Company’s financial statements, including its cash flow and effective tax rate.

On June 24, 2020, SKAT issued a press release to announce that it has misapplied Denmark’s interest rules in some assessments concerning withholding tax. The Company’s subsidiaries in Denmark have been notified that they may be one of the companies potentially overcharged interest but a determination of the impact of such notice has not been received.

NOTE 11. OTHER (EXPENSE) INCOME, NET AND GAIN ON SALE OF PRODUCT LINES

The Company disaggregates the service cost component of net periodic benefit costs of the noncontributory defined benefit pension plans and other postretirement employee benefit plans and presents the other components of net periodic benefit cost in other (expense) income, net. These other components include the assumed rate of return on plan assets, partially offset by amortization of actuarial losses and interest and aggregated to a gain of \$3 million and \$14 million for the three and nine-month periods ended October 2, 2020, respectively, compared to a gain of \$4 million and \$14 million for the three and nine-month periods ended September 27, 2019, respectively.

The Company estimates the fair value of investments in equity securities using the Fair Value Alternative and records adjustments to fair value within net earnings. Additionally, the Company is a limited partner in a partnership that invests in early stage companies. While the partnership records these investments at fair value, the Company’s investment in the partnership is accounted for under the equity method of accounting. During the three and nine-month periods ended October 2, 2020, the Company recorded unrealized gains of \$3 million and unrealized losses of \$10 million, respectively, related to changes in the fair value of these investments. No significant realized or unrealized gains or losses were recorded in the three and nine-month periods ended September 27, 2019 with respect to these investments.

As a condition to obtaining certain regulatory approvals for the closing of the Cytiva Acquisition, the Company was required to divest certain of its existing product lines in the Life Sciences segment that in the aggregate generated revenues of approximately \$170 million in 2019. On April 30, 2020, the Company completed the sale of these product lines for a cash purchase price, net of cash transferred and transaction costs, of \$826 million and recognized a pretax gain on sale of \$455 million (\$305 million after-tax or \$0.42 per diluted common share) in the second quarter of 2020. The divestiture of these product lines did not represent a strategic shift with a major effect on the Company’s operations and financial results and therefore is not reported as a discontinued operation.

NOTE 12. COMMITMENTS AND CONTINGENCIES

The Company reviews the adequacy of its legal reserves on a quarterly basis and establishes reserves for loss contingencies that are both probable and reasonably estimable. For a further description of the Company’s litigation and contingencies, refer to Note 18 of the Company’s financial statements as of and for the year ended December 31, 2019 included in the Company’s 2019 Annual Report.

The Company generally accrues estimated warranty costs at the time of sale. In general, manufactured products are warranted against defects in material and workmanship when properly used for their intended purpose, installed correctly and appropriately maintained. Warranty periods depend on the nature of the product and range from the date of such sale up to ten years. The amount of the accrued warranty liability is determined based on historical information such as past experience, product failure rates or number of units repaired, estimated cost of material and labor and in certain instances estimated property damage. The accrued warranty liability is reviewed on a quarterly basis and may be adjusted as additional information regarding expected warranty costs becomes known.

The following is a rollforward of the Company’s accrued warranty liability (\$ in millions):

Balance, December 31, 2019	\$ 73.3
Accruals for warranties issued during the period	33.1
Settlements made	(26.3)
Adjustments due to acquisitions/divestitures	1.7
Effect of foreign currency translation	0.4
Balance, October 2, 2020	<u><u>\$ 82.2</u></u>

NOTE 13. STOCK TRANSACTIONS AND STOCK-BASED COMPENSATION

Neither the Company nor any “affiliated purchaser” repurchased any shares of Company common stock during the nine-month period ended October 2, 2020. On July 16, 2013, the Company’s Board of Directors approved a repurchase program (the “Repurchase Program”) authorizing the repurchase of up to 20 million shares of the Company’s common stock from time to time on the open market or in privately negotiated transactions. As of October 2, 2020, 20 million shares remained available for repurchase pursuant to the Repurchase Program.

The following table summarizes the Company's share activity (shares in millions):

	Three-Month Period Ended		Nine-Month Period Ended	
	October 2, 2020	September 27, 2019	October 2, 2020	September 27, 2019
Preferred stock - shares issued:				
Balance, beginning of period	3.4	1.7	1.7	—
Issuance of MCPS	—	—	1.7	1.7
Balance, end of period	<u>3.4</u>	<u>1.7</u>	<u>3.4</u>	<u>1.7</u>
Common stock - shares issued:				
Balance, beginning of period	849.5	834.0	835.5	817.9
Common stock-based compensation awards	1.1	1.0	3.9	4.1
Common stock issued in connection with LYONs' conversions	—	—	0.3	0.9
Issuance of common stock	—	—	10.9	12.1
Balance, end of period	<u>850.6</u>	<u>835.0</u>	<u>850.6</u>	<u>835.0</u>

In May 2020, the Company completed the underwritten public offering of 10.9 million shares of Danaher common stock at a price to the public of \$163.00 per share (the "2020 Common Stock Offering"), resulting in net proceeds of approximately \$1.73 billion, after deducting expenses and the underwriters' discount of \$54 million. Simultaneously, the Company completed the underwritten public offering of 1.72 million shares of its 5.0% Series B Mandatory Convertible Preferred Stock ("MCPS Series B"), without par value and with a liquidation preference of \$1,000 per share (the "2020 MCPS Offering"), resulting in net proceeds of approximately \$1.67 billion, after deducting expenses and the underwriters' discount of \$49 million. The Company has used and intends to use the net proceeds from the 2020 Common Stock Offering and the 2020 MCPS Offering for general corporate purposes and pending such use has invested the net proceeds in short-term bank deposits and/or interest-bearing, investment-grade securities.

On March 1, 2019, the Company completed the underwritten public offering of 12.1 million shares of Danaher common stock at a price to the public of \$123.00 per share (the "2019 Common Stock Offering"), resulting in net proceeds of approximately \$1.4 billion, after deducting expenses and the underwriters' discount of \$45 million. Simultaneously, the Company completed the underwritten public offering of 1.65 million shares of its 4.75% MCPS Series A, without par value and with a liquidation preference of \$1,000 per share (the "2019 MCPS Offering"), resulting in net proceeds of approximately \$1.6 billion, after deducting expenses and the underwriters' discount of \$50 million. The Company used the net proceeds from the 2019 Common Stock Offering and the 2019 MCPS Offering to fund a portion of the cash consideration payable for, and certain costs associated with, the Cytiva Acquisition. Prior to the completion of the Cytiva Acquisition, the Company invested the net proceeds in short-term bank deposits and/or interest-bearing, investment-grade securities.

Unless converted earlier in accordance with the terms of the applicable certificate of designations, each share of MCPS Series A and MCPS Series B (together, the "MCPS Shares") will mandatorily convert on their respective Mandatory Conversion Date, set forth below, into a number of shares of the Company's common stock between the applicable Minimum Conversion Rate and the applicable Maximum Conversion Rate, set forth below, subject to further anti-dilution adjustments. The number of shares of the Company's common stock issuable upon conversion will be determined based on the average volume-weighted average price per share of the Company's common stock over the 20 consecutive trading day period beginning on, and including, the 21st scheduled trading day immediately before the applicable Mandatory Conversion Date. Subject to certain exceptions, at any time prior to the Mandatory Conversion Date, holders may elect to convert the MCPS Shares into common stock based on the applicable Minimum Conversion Rate, subject to further anti-dilution adjustments. In the event of a fundamental change, the MCPS Shares will convert at the fundamental change rates specified in the applicable certificate of designations, and the holders of MCPS Shares would be entitled to a fundamental change make-whole dividend. In the third quarter of 2020, nine shares of MCPS Series A were converted into 59 shares of Danaher common stock.

Holders of MCPS Shares will be entitled to receive, when and if declared by the Company's Board of Directors, cumulative dividends at the applicable Annual Cumulative Dividend Rate of the Liquidation Preference per share, payable in cash or, subject to certain limitations, by delivery of shares of the Company's common stock or any combination of cash and shares of the Company's common stock, at the Company's election. If declared, dividends on the MCPS Shares are payable quarterly on January 15, April 15, July 15 and October 15 of each year (to, and including, the Mandatory Conversion Date), to the holders of record of the MCPS Shares as they appear on the Company's stock register at the close of business on the immediately preceding December 31, March 31, June 30 and September 30, respectively.

The following summarizes the key terms of the MCPS Shares:

	Annual Cumulative Dividend Rate	Liquidation Preference per share	Minimum Conversion Rate	Maximum Conversion Rate	Mandatory Conversion Date
Series A	4.75 %	\$ 1,000	6.6556 shares	8.1530 shares	April 15, 2022
Series B	5.00 %	\$ 1,000	5.0081 shares	6.1349 shares	April 15, 2023

For a full description of the Company's stock-based compensation programs, refer to Note 19 of the Company's financial statements as of and for the year ended December 31, 2019 included in the Company's 2019 Annual Report. As of October 2, 2020, approximately 54 million shares of the Company's common stock were reserved for issuance under the 2007 Omnibus Incentive Plan.

The following summarizes the components of the Company's stock-based compensation expense (\$ in millions):

	Three-Month Period Ended		Nine-Month Period Ended	
	October 2, 2020	September 27, 2019	October 2, 2020	September 27, 2019
Restricted stock units ("RSUs")/performance stock units ("PSUs"):				
Pretax compensation expense	\$ 27.6	\$ 25.4	\$ 83.2	\$ 72.0
Income tax benefit	(5.9)	(5.3)	(17.2)	(14.9)
RSU/PSU expense, net of income taxes	21.7	20.1	66.0	57.1
Stock options:				
Pretax compensation expense	17.7	15.6	53.9	45.5
Income tax benefit	(3.6)	(3.4)	(11.0)	(9.5)
Stock option expense, net of income taxes	14.1	12.2	42.9	36.0
Total stock-based compensation:				
Pretax compensation expense	45.3	41.0	137.1	117.5
Income tax benefit	(9.5)	(8.7)	(28.2)	(24.4)
Total stock-based compensation expense, net of income taxes	\$ 35.8	\$ 32.3	\$ 108.9	\$ 93.1

Stock-based compensation has been recognized as a component of selling, general and administrative expenses in the accompanying Consolidated Condensed Statements of Earnings. As of October 2, 2020, \$195 million of total unrecognized compensation cost related to RSUs/PSUs is expected to be recognized over a weighted average period of approximately two years. As of October 2, 2020, \$183 million of total unrecognized compensation cost related to stock options is expected to be recognized over a weighted average period of approximately three years. Future compensation amounts will be adjusted for any changes in estimated forfeitures.

NOTE 14. NET EARNINGS PER COMMON SHARE FROM CONTINUING OPERATIONS

Basic net earnings per common share ("EPS") from continuing operations is calculated by taking net earnings from continuing operations less the MCPS dividends divided by the weighted average number of common shares outstanding for the applicable period. Diluted net EPS from continuing operations is computed by taking net earnings from continuing operations plus the interest on the Company's LYONs less the MCPS dividends divided by the weighted average number of common shares outstanding increased by the number of additional shares that would have been outstanding had the potentially dilutive common shares been issued and reduced by the number of shares the Company could have repurchased with the proceeds from the issuance of the potentially dilutive shares. For the three-month period ended October 2, 2020, no options to purchase shares were excluded from the diluted EPS calculation. For the nine-month period ended October 2, 2020, approximately 1 million options to purchase shares were not included in the diluted EPS calculation as the impact of their inclusion would have been anti-dilutive. For the three and nine-month periods ended September 27, 2019, no options to purchase shares were excluded from the diluted EPS calculation. Basic and diluted EPS are computed independently for each quarter and year-to-date period, which involves the use of different weighted-average share count figures relating to quarterly and annual periods. As a result, and after factoring the effect of rounding to the nearest cent per share, the sum of prior quarter-to-date EPS figures may not equal year-to-date EPS.

The impact of the MCPS Shares calculated under the if-converted method was anti-dilutive, and as such 20 million shares and 16 million shares for the three and nine-month periods ended October 2, 2020, respectively, and 12 million shares and 9 million shares for the three and nine-month periods ended September 27, 2019, respectively, underlying the MCPS Shares were

excluded from the diluted EPS calculation.

Information related to the calculation of net earnings from continuing operations per common share is summarized as follows (\$ and shares in millions, except per share amounts):

	Three-Month Period Ended		Nine-Month Period Ended	
	October 2, 2020	September 27, 2019	October 2, 2020	September 27, 2019
Numerator:				
Net earnings from continuing operations	\$ 883.5	\$ 630.7	\$ 2,405.9	\$ 1,639.4
MCPS dividends	(41.1)	(19.6)	(95.3)	(48.8)
Net earnings from continuing operations attributable to common stockholders for Basic EPS	842.4	611.1	2,310.6	1,590.6
Adjustment for interest on convertible debentures	0.3	0.4	0.9	1.4
Net earnings from continuing operations attributable to common stockholders after assumed conversions for Diluted EPS	\$ 842.7	\$ 611.5	\$ 2,311.5	\$ 1,592.0
Denominator:				
Weighted average common shares outstanding used in Basic EPS	710.9	718.8	704.4	714.7
Incremental common shares from:				
Assumed exercise of dilutive options and vesting of dilutive RSUs and PSUs	12.4	9.1	11.3	8.9
Assumed conversion of the convertible debentures	1.0	1.4	1.1	1.6
Weighted average common shares outstanding used in Diluted EPS	724.3	729.3	716.8	725.2
Basic EPS from continuing operations	\$ 1.18	\$ 0.85	\$ 3.28	\$ 2.23
Diluted EPS from continuing operations	\$ 1.16	\$ 0.84	\$ 3.22	\$ 2.20

NOTE 15. SEGMENT INFORMATION

The Company operates and reports its results in three separate business segments consisting of the Life Sciences, Diagnostics, and Environmental & Applied Solutions segments. When determining the reportable segments, the Company aggregated operating segments based on their similar economic and operating characteristics. Operating profit represents total revenues less operating expenses, excluding nonoperating income and expense, interest and income taxes. Operating profit amounts in the Other segment consist of unallocated corporate costs and other costs not considered part of management’s evaluation of reportable segment operating performance. Intersegment amounts are not significant and are eliminated to arrive at consolidated totals.

Segment results are shown below (\$ in millions):

	Three-Month Period Ended		Nine-Month Period Ended	
	October 2, 2020	September 27, 2019	October 2, 2020	September 27, 2019
Sales:				
Life Sciences	\$ 2,922.5	\$ 1,695.6	\$ 7,215.3	\$ 5,035.1
Diagnostics	1,889.1	1,601.9	5,176.3	4,757.0
Environmental & Applied Solutions	1,071.6	1,080.5	3,132.1	3,250.6
Total	\$ 5,883.2	\$ 4,378.0	\$ 15,523.7	\$ 13,042.7
Operating profit:				
Life Sciences	\$ 504.9	\$ 342.5	\$ 1,242.9	\$ 995.5
Diagnostics	408.0	266.0	952.4	782.0
Environmental & Applied Solutions	245.1	256.5	707.0	761.3
Other	(70.4)	(88.7)	(272.6)	(231.1)
Total	\$ 1,087.6	\$ 776.3	\$ 2,629.7	\$ 2,307.7

Segment identifiable assets are shown below (\$ in millions):

	October 2, 2020	December 31, 2019
Life Sciences	\$ 47,084.5	\$ 22,381.3
Diagnostics	14,715.9	14,442.2
Environmental & Applied Solutions	4,915.4	4,881.8
Other	6,174.9	20,376.3
Total	\$ 72,890.7	\$ 62,081.6

NOTE 16. SUBSEQUENT EVENTS

On October 6, 2020, the Company completed the underwritten public offering of \$1.0 billion aggregate principal amount of 2.6% senior unsecured notes due 2050. The Company received net proceeds from the notes, after underwriting discounts and commissions and offering expenses, of \$980 million. Proceeds from this offering will be used for general corporate purposes, including the redemption of the 2022 Euronotes.

On October 6, 2020, the Company notified the holders of the 2022 Euronotes that it has called for redemption all of the €800 million aggregate principal amount of such notes at a redemption price equal to the outstanding principal amount and a make-whole premium as specified in the applicable indenture, plus accrued and unpaid interest. The Company intends to redeem the 2022 Euronotes on November 5, 2020. The make-whole premiums required in connection with the redemption will be approximately €21 million (approximately \$19 million after-tax based on the exchange rates as of October 2, 2020 or \$0.03 per diluted common share). The payment of the make-whole premiums will be reflected as a loss on early extinguishment of borrowings in the Company's fourth quarter of 2020, as the extinguishment will occur in the fourth quarter.

ITEM 2. MANAGEMENT’S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Management’s Discussion and Analysis of Financial Condition and Results of Operations (“MD&A”) is designed to provide a reader of Danaher Corporation’s (“Danaher,” the “Company,” “we,” “us” or “our”) financial statements with a narrative from the perspective of Company management. The Company’s MD&A is divided into five sections:

- Information Relating to Forward-Looking Statements
- Overview
- Results of Operations
- Liquidity and Capital Resources
- Critical Accounting Estimates

You should read this discussion along with the Company’s MD&A and audited financial statements as of and for the year ended December 31, 2019 and Notes thereto, included in the Company’s 2019 Annual Report on Form 10-K filed on February 21, 2020 (“2019 Annual Report”) and the Company’s Consolidated Condensed Financial Statements and related Notes as of and for the three and nine-month periods ended October 2, 2020 included in this Report.

Unless otherwise indicated, all financial results in this report refer to continuing operations.

INFORMATION RELATING TO FORWARD-LOOKING STATEMENTS

Certain statements included or incorporated by reference in this quarterly report, in other documents we file with or furnish to the Securities and Exchange Commission, in our press releases, webcasts, conference calls, materials delivered to shareholders and other communications, are “forward-looking statements” within the meaning of the United States federal securities laws. All statements other than historical factual information are forward-looking statements, including without limitation statements regarding: projections of revenue, expenses, profit, profit margins, tax rates, tax provisions, cash flows, pension and benefit obligations and funding requirements, our liquidity position or other projected financial measures; management’s plans and strategies for future operations, including statements relating to anticipated operating performance, cost reductions, restructuring activities, new product and service developments, competitive strengths or market position, acquisitions and the integration thereof (including the integration of the acquisition of the Biopharma business of General Electric Company’s (“GE”) Life Sciences division, now known as Cytiva (the “Cytiva Acquisition”)), divestitures, spin-offs, split-offs or other distributions, strategic opportunities, securities offerings, stock repurchases, dividends and executive compensation; growth, declines and other trends in markets we sell into; new or modified laws, regulations and accounting pronouncements; future regulatory approvals and the timing and conditionality thereof; outstanding claims, legal proceedings, tax audits and assessments and other contingent liabilities; future foreign currency exchange rates and fluctuations in those rates; the potential or anticipated direct or indirect impact of COVID-19 on our business, results of operations and/or financial condition; general economic and capital markets conditions; the anticipated timing of any of the foregoing; assumptions underlying any of the foregoing; and any other statements that address events or developments that Danaher intends or believes will or may occur in the future. Terminology such as “believe,” “anticipate,” “should,” “could,” “intend,” “will,” “plan,” “expect,” “estimate,” “project,” “target,” “may,” “possible,” “potential,” “forecast” and “positioned” and similar references to future periods are intended to identify forward-looking statements, although not all forward-looking statements are accompanied by such words.

Forward-looking statements are based on assumptions and assessments made by our management in light of their experience and perceptions of historical trends, current conditions, expected future developments and other factors. Forward-looking statements are not guarantees of future performance and actual results may differ materially from the results, developments and business decisions contemplated by our forward-looking statements. Accordingly, you should not place undue reliance on any such forward-looking statements. Important factors that in some cases have affected us in the past and that in the future could cause actual results to differ materially from those envisaged in the forward-looking statements include the following:

- The COVID-19 pandemic has adversely impacted, and poses risks to, aspects of our business, results of operations and financial condition, the nature and extent of which remain highly uncertain and unpredictable.
- The Cytiva Acquisition could negatively impact our business, results of operations and financial condition.
- Our outstanding debt has increased significantly as a result of the Cytiva Acquisition and we may incur additional debt in the future. Our existing and future indebtedness may limit our operations and our use of our cash flow and negatively

impact our credit ratings; and any failure to comply with the covenants that apply to our indebtedness could adversely affect our liquidity and financial statements.

- Conditions in the global economy, the particular markets we serve and the financial markets can adversely affect our business and financial statements.
- Significant developments or uncertainties stemming from the U.S. administration, including changes in U.S. trade policies, tariffs and the reaction of other countries thereto, particularly China, can have an adverse effect on our business.
- Our growth can suffer if the markets into which we sell our products and services decline, do not grow as anticipated or experience cyclicalities.
- We face intense competition and if we are unable to compete effectively, we can experience decreased demand and decreased market share. Even when we compete effectively, we can be required to reduce prices for our products and services.
- Our growth depends in part on the timely development and commercialization, and customer acceptance, of new and enhanced products and services based on technological innovation.
- Our reputation, ability to do business and financial statements can be impaired by improper conduct by any of our employees, agents or business partners.
- Certain of our businesses are subject to extensive regulation by the U.S. Food and Drug Administration and by comparable agencies of other countries, as well as laws regulating fraud and abuse in the health care industry and the privacy and security of health information. Failure to comply with those regulations can adversely affect our reputation, ability to do business and financial statements.
- Our products are subject to clinical trials, the results of which may be unexpected, or perceived as unfavorable by the market, and could have a material adverse effect on our business, financial condition or results of operations.
- Off-label marketing of our products could result in substantial penalties.
- Certain modifications to our products can require new 510(k) clearances or other marketing authorizations and can require us to recall or cease marketing our products.
- The health care industry and related industries that we serve have undergone, and are in the process of undergoing, significant changes in an effort to reduce costs, which can adversely affect our financial statements.
- Any inability to consummate acquisitions at our historical rate and at appropriate prices, and to make appropriate investments that support our long-term strategy, could negatively impact our growth rate and stock price.
- Our acquisition of businesses, investments, joint ventures and other strategic relationships can negatively impact our financial statements.
- The indemnification provisions of acquisition agreements by which we have acquired companies may not fully protect us and as a result we may face unexpected liabilities.
- Divestitures or other dispositions could negatively impact our business and contingent liabilities from businesses that we or our predecessors have disposed could adversely affect our financial statements.
- We could incur significant liability if any of the 2015 separation and split-off of our communications business, the 2016 separation and spin-off of Fortive Corporation (“Fortive”) or the 2019 separation, initial public offering (“IPO”) and split-off of Envista Holdings Corporation (“Envista”) is determined to be a taxable transaction.
- Potential indemnification liabilities pursuant to the 2015 separation and split-off of our communications business, the 2016 separation and spin-off of Fortive or the 2019 separation, IPO and split-off of Envista could materially and adversely affect our business and financial statements.
- A significant disruption in, or breach in security of, our information technology systems or data or violation of data privacy laws can adversely affect our business, reputation and financial statements.
- Our operations, products and services expose us to the risk of environmental, health and safety liabilities, costs and violations that can adversely affect our business, reputation and financial statements.

[Table of Contents](#)

- Our businesses are subject to extensive regulation; failure to comply with those regulations can adversely affect our financial statements and our business, including our reputation.
- Our restructuring actions can have long-term adverse effects on our business.
- We may be required to recognize impairment charges for our goodwill and other intangible assets.
- Foreign currency exchange rates can adversely affect our financial statements.
- Changes in our tax rates or exposure to additional income tax liabilities or assessments can affect our profitability. In addition, audits by tax authorities can result in additional tax payments for prior periods.
- Changes in tax law relating to multinational corporations could adversely affect our tax position.
- We are subject to a variety of litigation and other legal and regulatory proceedings in the course of our business that can adversely affect our business and financial statements.
- If we are unable to adequately protect our intellectual property, or if third parties infringe our intellectual property rights, we can suffer competitive injury or expend significant resources enforcing our rights. These risks are particularly pronounced in countries in which we do business that do not have levels of protection of intellectual property comparable to the United States.
- Third parties from time to time claim that we are infringing or misappropriating their intellectual property rights and we can suffer significant litigation expenses, losses or licensing expenses or be prevented from selling products or services.
- The U.S. government has certain rights to use and disclose some of the intellectual property that we license and could exclusively license it to a third party if we fail to achieve practical application of the intellectual property.
- Defects and unanticipated use or inadequate disclosure with respect to our products or services (including software), or allegations thereof, can adversely affect our business, reputation and financial statements.
- The manufacture of many of our products is a highly exacting and complex process, and if we directly or indirectly encounter problems manufacturing products, our reputation, business and financial statements can suffer.
- Adverse changes in our relationships with, or the financial condition, performance, purchasing patterns or inventory levels of, key distributors and other channel partners can adversely affect our financial statements.
- Certain of our businesses rely on relationships with collaborative partners and other third parties for development, supply and marketing of certain products and potential products, and such collaborative partners or other third parties can fail to perform sufficiently.
- Our financial results are subject to fluctuations in the cost and availability of commodities that we use in our operations.
- If we cannot adjust our manufacturing capacity or the purchases required for our manufacturing activities to reflect changes in market conditions and customer demand, our profitability may suffer. In addition, our reliance upon sole or limited sources of supply for certain materials, components and services can cause production interruptions, delays and inefficiencies.
- Changes in laws or governmental regulations can reduce demand for our products or services or increase our expenses.
- Work stoppages, union and works council campaigns and other labor disputes could adversely impact our productivity and results of operations.
- International economic, political, legal, social, compliance and business factors could negatively affect our financial statements.
- The United Kingdom's ("UK") departure from the EU could have an adverse effect on us.
- If we suffer loss to our facilities, supply chains, distribution systems or information technology systems due to catastrophe or other events, our operations could be seriously harmed.
- Our defined benefit pension plans are subject to financial market risks that could adversely affect our financial statements.

See Part I—Item 1A of the Company’s 2019 Annual Report and Part II—Item 1A of each of this report and the Company’s Quarterly Report on Form 10-Q for the quarters ended April 3, 2020 (“First Quarter 2020 Form 10-Q”) and July 3, 2020 (“Second Quarter 2020 Form 10-Q”) for further discussion regarding reasons that actual results may differ materially from the results, developments and business decisions contemplated by our forward-looking statements. Forward-looking statements speak only as of the date of the report, document, press release, webcast, call, materials or other communication in which they are made. Except to the extent required by applicable law, we do not assume any obligation to update or revise any forward-looking statement, whether as a result of new information, future events and developments or otherwise.

OVERVIEW

General

As a result of the Company’s geographic and industry diversity, the Company faces a variety of opportunities and challenges, including rapid technological development (particularly with respect to computing, automation, artificial intelligence, mobile connectivity, communications and digitization) in most of the Company’s served markets, the expansion and evolution of opportunities in high-growth markets, trends and costs associated with a global labor force, consolidation of the Company’s competitors and increasing regulation. The Company operates in a highly competitive business environment in most markets, and the Company’s long-term growth and profitability will depend in particular on its ability to expand its business in high-growth geographies and high-growth market segments, identify, consummate and integrate appropriate acquisitions, develop innovative and differentiated new products and services with higher gross profit margins, expand and improve the effectiveness of the Company’s sales force, continue to reduce costs and improve operating efficiency and quality, and effectively address the demands of an increasingly regulated environment. The Company is making significant investments, organically and through acquisitions, to address the rapid pace of technological change in its served markets and to globalize its manufacturing, research and development and customer-facing resources (particularly in high-growth markets) in order to be responsive to the Company’s customers throughout the world and improve the efficiency of the Company’s operations.

The COVID-19 Pandemic

The global spread of a novel strain of coronavirus (COVID-19) has led to unprecedented restrictions on, and disruptions in, business and personal activities, including as a result of preventive and precautionary measures that we, other businesses, our communities and governments have taken and are taking to mitigate the spread of the virus and to manage its impact. The Company continues to actively monitor the pandemic and has taken and intends to continue taking steps to identify and mitigate the adverse impacts on, and risks to, the Company’s business (including but not limited to its employees, customers, business partners, manufacturing capabilities and capacity, and supply and distribution channels) posed by the spread of COVID-19 and the governmental and community responses thereto. The Company’s businesses have activated their business continuity plans as a result of this pandemic, including taking steps in an effort to help keep our workforce healthy and safe, and are assessing and updating those plans on an ongoing basis. As a result of COVID-19 the Company’s businesses have modified certain of their respective business practices (including in many cases with respect to employee travel, employee work locations, and cancellation of physical participation in meetings, events and conferences), and the Company expects to take such further actions as may be required by government authorities or as determined to be in the best interests of our employees, customers and other business partners. The Company has developed return-to-work protocols designed to help ensure the health and safety of its employees, customers and business partners, for its businesses to apply as and when return-to-work is legally permissible and deemed appropriate. We are also working with our suppliers to understand the existing and potential future negative impacts to our supply chain and take actions in an effort to mitigate such impacts. To date we have not experienced any significant supply chain disruptions. Given that the prevalence of COVID-19 and the nature of the response thereto (including the degree to which restrictions are being relaxed or re-imposed) varies significantly by geography, the impact of the pandemic on the Company’s different business locations around the world at any given time also varies significantly.

We are also deploying our capabilities, expertise and scale to address the critical health needs related to COVID-19. We have developed and made available a diagnostic test for the rapid detection of COVID-19 and a diagnostic test that can detect antibodies in blood to confirm current or past exposure to COVID-19. In addition, our businesses are providing critical support to firms that are seeking to develop and produce a vaccine for COVID-19, among other support. We estimate that COVID-19 related demand contributed approximately 1,000 basis points to core revenue growth including Cytiva in the third quarter of 2020. While we expect these trends to continue into at least the fourth quarter of 2020, as the COVID-19 pandemic subsides we expect the demand for products and services related to COVID-19 will also subside. As further discussed below, while COVID-19 has positively impacted revenues for certain of our businesses, the pandemic and response thereto had a material negative impact on revenues and profitability in other of our businesses in the first nine months of 2020 and, while conditions improved sequentially from the second quarter to the third quarter of 2020, the global demand for many of our products and services may remain depressed at least in the near-term if not longer.

As noted below and subject to the assumptions discussed below, the Company expects core sales and core sales including Cytiva to grow in the fourth quarter of 2020 compared to the prior year. However, due to the speed with which the COVID-19 situation continues to evolve, the global breadth of its spread, the range of governmental and community responses thereto and our geographic and business line diversity, its further impact on our business remains highly uncertain, but may be materially negative and will depend on future developments including but not limited to:

- the duration of the weaker macroeconomic environment and the timing and extent of recovery in the global demand for our products and services;
- the pace at which medical providers resume patient care and testing that is not related to the COVID-19 pandemic, the timing of when research performed by laboratories and other institutions return to normal levels, and payment and funding dynamics related to the foregoing; and
- the development and rate of adoption of the products we are offering to help address the pandemic and the effects thereof; competitive product launches and related pricing pressure; impacts from changes in the mix of our product offerings; and the degree to which COVID-19 testing solutions and any vaccines are made available and utilized.

Business Performance and Outlook

During the third quarter of 2020, the Company's overall revenues increased 34.5% compared to the comparable period of 2019. The acquisition of Cytiva contributed 24.5% to the increase in revenues in the third quarter of 2020. Year-over-year core sales increased 9.0% in the third quarter of 2020 compared to the prior period while core sales including Cytiva increased 14.0% year-over-year. For the nine-month period ended October 2, 2020, overall revenues increased by 19.0%. The acquisition of Cytiva contributed 15.5% to the increase in revenues in the nine-month period. Core sales increased 4.5% in the nine-month period ended October 2, 2020 compared to the prior period, primarily as a result of the same factors which drove core sales for the third quarter of 2020. For the nine-month period, core sales including Cytiva increased 7.5%, which include the results of Cytiva beginning with the second quarter of 2020. For the definition of "core sales" and "core sales including Cytiva" refer to "—Results of Operations" below.

Despite differences in our businesses, on an overall basis, the Company saw increased core sales growth in the third quarter, as the performance of the Company's businesses improved sequentially from the second quarter to the third quarter of 2020. Geographically, the improvement generally corresponded to areas where the spread of the coronavirus and related responses have moderated. COVID-19 related research and development among biotech and pharmaceutical customers generated strong demand for the Company's bioprocessing, filtration, genomic and automation solutions in the Company's life science businesses. Cytiva's core sales grew more than 35% (compared to the third quarter of 2019, prior to the Cytiva Acquisition) reflecting strength in its served markets and its support in helping its customers develop and potentially produce a vaccine for COVID-19. In the remainder of the life sciences businesses, the Company experienced a lessening of the widespread shutdowns that adversely impacted non-COVID related research lab activity earlier in the year and improved performance sequentially from the second quarter to the third quarter of 2020. In its diagnostics businesses, the Company saw very strong demand for molecular point-of-care and acute care testing, which also drove a significant increase in instrument placements globally. While the remainder of the diagnostic businesses saw reduced demand primarily because of lower volumes of elective procedures and wellness visits, the Company saw an improvement in patient volumes in the third quarter versus earlier in the pandemic. In the environmental and applied solutions businesses, the divergence of demand between consumables and equipment moderated, as demand for equipment improved sequentially from the second quarter to the third quarter of 2020.

Geographically, the Company saw increases in core sales including Cytiva in both developed markets and the high-growth markets. Developed markets grew at a mid-teens rate during the third quarter of 2020 compared to the third quarter of 2019, led primarily by increases in North America and Western Europe. High-growth markets increased approximately 10% during the third quarter of 2020 as compared to the comparable period of 2019, driven primarily by increases in China and India, partially offset by the impact of the COVID-19 pandemic and the response thereto in other high-growth markets. High-growth markets represented approximately 31% of the Company's total sales in the third quarter of 2020. For additional information regarding the Company's sales by geographical region during the three and nine-month periods ended October 2, 2020 and September 27, 2019, refer to Note 2 to the accompanying Consolidated Condensed Financial Statements.

The Company's net earnings from continuing operations for the three and nine-month periods ended October 2, 2020 totaled \$884 million and approximately \$2.4 billion, respectively, compared to \$631 million and approximately \$1.6 billion for the three and nine-month periods ended September 27, 2019. Net earnings attributable to common stockholders for the three and nine-month periods ended October 2, 2020 totaled \$842 million or \$1.16 per diluted common share and approximately \$2.3 billion or \$3.22 per diluted common share, respectively, compared to \$648 million or \$0.89 per diluted common share and approximately \$1.7 billion or \$2.32 per diluted common share for the three and nine-month periods ended September 27, 2019, respectively. The provision for uncertain tax positions recorded in the first quarter of 2019 discussed below in "—Results of

Operations - Income Taxes” and 2020 net earnings from Cytiva are the primary drivers of the year-over-year increase in net earnings and diluted net earnings per common share for the three and nine-month periods ended October 2, 2020.

While the ultimate impact of COVID-19 on future periods is highly uncertain, the Company expects core sales and core sales including Cytiva to grow in the fourth quarter of 2020 compared to the prior year, assuming the impact of the pandemic continues to moderate and trends in the United States and internationally with respect to stay-at-home or other quarantine mandates do not materially deteriorate. Demand for instruments and consumables related to COVID-19-related testing capabilities as well as supporting customers in pursuit of new COVID-19-related treatments and vaccines are expected to continue to drive growth while the performance of the Company’s other businesses are expected to continue to improve. As discussed above, an increase of COVID-19 related cases and the re-imposition of government required restrictions could have a material negative impact on the Company’s core growth, earnings and cash flows.

Acquisitions

The Company’s growth strategy contemplates future acquisitions and strategic investments. Operations and results can be affected by the rate and extent to which appropriate acquisition and investment opportunities are available and successfully consummated, acquired businesses are effectively integrated and anticipated synergies or cost savings are achieved.

On March 31, 2020, the Company acquired the Biopharma business of General Electric Company’s Life Sciences division, now known as Cytiva, for a cash purchase price of approximately \$20.7 billion, (net of approximately \$0.1 billion of acquired cash) and the assumption of approximately \$0.4 billion of pension liabilities. Cytiva is a leading provider of instruments, consumables and software that support the research, discovery, process development and manufacturing workflows of biopharmaceutical drugs. Cytiva is included in the Company’s Life Sciences segment results beginning in the second quarter of 2020. The acquisition has provided and is expected to provide additional sales and earnings growth opportunities for the Company’s Life Sciences segment by expanding the business’ geographic and product line diversity, including new product and service offerings that complement the Company’s current biologics workflow solutions. As a condition to obtaining certain regulatory approvals for the closing of the transaction, the Company was required to divest certain of its existing product lines in the Life Sciences segment that in the aggregate generated revenues of approximately \$170 million in 2019. On April 30, 2020, the Company completed the sale of these product lines for a cash purchase price, net of cash transferred and transaction costs, of \$826 million and recognized a pretax gain on sale of \$455 million (\$305 million after-tax or \$0.42 per diluted common share) in the second quarter of 2020. For a description of the Company’s Cytiva Acquisition and the financing thereof, refer to Note 3 to the accompanying Consolidated Condensed Financial Statements. In addition to the Cytiva Acquisition, during the nine-month period ended October 2, 2020, the Company acquired one other business for total consideration of \$104 million in cash, net of cash acquired. The business acquired complements an existing unit of the Environmental & Applied Solutions segment. The aggregate annual sales of the two businesses acquired in 2020 at the time of their acquisition, in each case based on the companies’ revenues for its last completed fiscal year prior to the acquisition, were approximately \$3.3 billion.

Currency Exchange Rates

On a year-over-year basis, currency exchange rates positively impacted reported sales by approximately 1.0% for the three-month period ended October 2, 2020, compared to the comparable period of 2019, primarily due to the weakening of the U.S. dollar against most major currencies in the third quarter of 2020. For the nine-month period ended October 2, 2020, currency exchange rates negatively impacted reported sales by approximately 1.0% compared to the comparable period of 2019, reflecting the strength of the U.S. dollar during the first six months of 2020 which more than offset the weakening experienced in the third quarter of 2020. If the currency exchange rates in effect as of October 2, 2020 were to prevail throughout the remainder of 2020, currency exchange rates would reduce the Company’s estimated full year 2020 sales by approximately 0.5% on a year-over-year basis. Any future strengthening of the U.S. dollar against major currencies would adversely impact the Company’s sales and results of operations for the remainder of the year, and any weakening of the U.S. dollar against major currencies would positively impact the Company’s sales and results of operations for the remainder of the year.

UK's Exit From the EU (“Brexit”)

The UK formally withdrew from the EU on January 31, 2020 with a transition period through December 31, 2020. During the transition period, the UK continues to follow EU law and is negotiating with the EU on the terms of its relationship post-2020. Failure to complete negotiations by the implementation deadline of December 31, 2020 could result in the UK reverting to adverse trade agreements with the EU. The COVID-19 pandemic has created additional uncertainty regarding the likelihood that the UK and the EU will complete negotiations by the December 31, 2020 deadline. As a result, the nature of the UK's future relationship with the EU is still uncertain. The Company continues to monitor the status of Brexit and plan for potential impacts. To mitigate the potential impact of Brexit on the import of goods to the UK, the Company continues to strategically manage its inventory levels and logistical channels with respect to the UK. The ultimate impact of Brexit on the Company's financial results is uncertain. For additional information, refer to the “Item 1A-Risk Factors” section of the Company's 2019 Annual Report.

RESULTS OF OPERATIONS

Non-GAAP Measures

In this report, references to the non-GAAP measures of core sales (also referred to as core revenues or sales/revenues from existing businesses) and core sales including Cytiva refer to sales from continuing operations calculated according to U.S. GAAP, but excluding:

- sales from acquired businesses (as defined below, as applicable); and
- the impact of currency translation.

References to sales or operating profit attributable to acquisitions or acquired businesses refer to sales or operating profit, as applicable, from acquired businesses recorded prior to the first anniversary of the acquisition less the amount of sales and operating profit, as applicable, attributable to divested product lines not considered discontinued operations; provided that in calculating core sales including Cytiva, Cytiva's sales (net of the sales of the Company product lines divested in 2020 to obtain regulatory approval to acquire Cytiva, or the “divested product lines”) (“Cytiva sales”) are excluded from the definition of sales attributable to acquisitions or acquired businesses. The portion of revenue attributable to currency translation is calculated as the difference between:

- the period-to-period change in revenue (excluding sales from acquired businesses (as defined above, as applicable)); and
- the period-to-period change in revenue (excluding sales from acquired businesses (as defined above, as applicable)) after applying current period foreign exchange rates to the prior year period.

As noted above, beginning with results for the second quarter of 2020, the Company also presents core sales on a basis that includes Cytiva sales. Historically Danaher has calculated core sales solely on a basis that excludes sales from acquired businesses recorded prior to the first anniversary of the acquisition. However, given Cytiva's significant size and historical core sales growth rate, in each case compared to Danaher's existing businesses, management believes it is appropriate to also present core sales on a basis that includes Cytiva sales. Management believes this presentation provides useful information to investors by demonstrating the impact Cytiva has on the Company's current growth profile, rather than waiting to demonstrate such impact 12 months after the acquisition when Cytiva would normally have been included in Danaher's core sales calculation. Danaher calculates period-to-period core sales growth including Cytiva by adding to the baseline period sales Cytiva's historical sales from such period (when it was owned by GE), net of the sales of the divested product lines, and also adding the Cytiva sales to the current period.

Core sales growth (and the related measure of core sales including Cytiva) should be considered in addition to, and not as a replacement for or superior to, sales, and may not be comparable to similarly titled measures reported by other companies. Management believes that reporting these non-GAAP financial measures provides useful information to investors by helping identify underlying growth trends in Danaher's business and facilitating comparisons of Danaher's revenue performance with its performance in prior and future periods and to Danaher's peers. Management also uses these non-GAAP financial measures to measure the Company's operating and financial performance and uses core sales growth as one of the performance measures in the Company's executive short-term cash incentive program. The Company excludes the effect of currency translation from these measures because currency translation is not under management's control, is subject to volatility and can obscure underlying business trends, and excludes the effect of acquisitions (other than Cytiva sales, in the case of core growth including Cytiva) and divestiture-related items because the nature, size, timing and number of acquisitions and divestitures can vary

dramatically from period-to-period and between the Company and its peers and can also obscure underlying business trends and make comparisons of long-term performance difficult.

Throughout this discussion, references to sales volume refer to the impact of both price and unit sales and references to productivity improvements generally refer to improved cost-efficiencies resulting from the ongoing application of the Danaher Business System.

Core Sales Growth and Core Sales Growth Including Cytiva

	% Change Three-Month Period Ended October 2, 2020 vs. Comparable 2019 Period	% Change Nine-Month Period Ended October 2, 2020 vs. Comparable 2019 Period
Total sales growth (GAAP)	34.5 %	19.0 %
Impact of:		
Acquisitions/divestitures	(24.5)%	(15.5)%
Currency exchange rates	(1.0)%	1.0 %
Core sales growth (non-GAAP)	9.0 %	4.5 %
Impact of Cytiva sales growth (net of divested product lines)	5.0 %	3.0 %
Core sales growth including Cytiva (non-GAAP)	14.0 %	7.5 %

Operating Profit Performance

Operating profit margins increased 80 basis points from 17.7% during the three-month period ended September 27, 2019 to 18.5% for the three-month period ended October 2, 2020.

Third quarter 2020 vs. third quarter 2019 operating profit margin comparisons were favorably impacted by:

- Higher 2020 core sales volumes, lower overall spending levels for business travel and other business activities as a result of the pandemic and incremental year-over-year cost savings associated with continuing productivity improvement initiatives taken in 2020 and 2019, net of incremental year-over-year costs associated with various new product development and sales, service and marketing growth investments - 310 basis points
- The incremental accretive effect in 2020 of acquired businesses, net of product line dispositions which did not qualify as discontinued operations - 135 basis points

Third quarter 2020 vs. third quarter 2019 operating profit margin comparisons were unfavorably impacted by:

- Third quarter 2020 acquisition-related fair value adjustments to inventory and deferred revenue net of third quarter 2019 incremental transaction costs deemed significant, in each case related to the acquisition of Cytiva - 340 basis points
- Impairment charges related to trade names in the Environmental & Applied Solutions segment incurred in the third quarter of 2020 - 25 basis points

Operating profit margins decreased 80 basis points from 17.7% during the nine-month period ended September 27, 2019 to 16.9% for the nine-month period ended October 2, 2020.

Year-to-date 2020 vs. year-to-date 2019 operating profit margin comparisons were favorably impacted by:

- Higher 2020 core sales volumes, lower overall spending levels for business travel and other business activities as a result of the pandemic and incremental year-over-year cost savings associated with continuing productivity improvement initiatives taken in 2020 and 2019, net of incremental year-over-year costs associated with various new product development and sales, service and marketing growth investments and the impact of foreign currency exchange rates in the first nine months of 2020 - 85 basis points
- The incremental accretive effect in 2020 of acquired businesses, net of product line dispositions which did not qualify as discontinued operations - 145 basis points

Year-to-date 2020 vs. year-to-date 2019 operating profit margin comparisons were unfavorably impacted by:

- First nine months of 2020 acquisition-related fair value adjustments to inventory and deferred revenue, and incremental transaction costs deemed significant and integration preparation costs, in each case related to the acquisition of Cytiva - 295 basis points
- Impairment charges related to trade names in the Environmental & Applied Solutions segment incurred in the third quarter of 2020 - 10 basis points
- Impairment charges related to a facility in the Diagnostics segment and a trade name and other intangible assets in the Environmental & Applied Solutions segment incurred in the first quarter of 2020 - 5 basis points

Business Segments

Sales by business segment for each of the periods indicated were as follows (\$ in millions):

	Three-Month Period Ended		Nine-Month Period Ended	
	October 2, 2020	September 27, 2019	October 2, 2020	September 27, 2019
Life Sciences	\$ 2,922.5	\$ 1,695.6	\$ 7,215.3	\$ 5,035.1
Diagnostics	1,889.1	1,601.9	5,176.3	4,757.0
Environmental & Applied Solutions	1,071.6	1,080.5	3,132.1	3,250.6
Total	<u>\$ 5,883.2</u>	<u>\$ 4,378.0</u>	<u>\$ 15,523.7</u>	<u>\$ 13,042.7</u>

For information regarding the Company's sales by geographical region during the three and nine-month periods ended October 2, 2020 and September 27, 2019, refer to Note 2 to the accompanying Consolidated Condensed Financial Statements.

LIFE SCIENCES

The Company's Life Sciences segment offers a broad range of scientific tools that researchers use to study the basic building blocks of life, including genes, proteins, cells, tissues and metabolites in order to understand the causes of disease, identify new therapies and test new drugs and vaccines. The segment also offers the necessary tools and consumables to manufacture new life saving drugs and is a leading provider of filtration, separation and purification technologies to the biopharmaceutical, food and beverage, medical, aerospace, microelectronics and general industrial sectors.

Life Sciences Selected Financial Data

(\$ in millions)	Three-Month Period Ended		Nine-Month Period Ended	
	October 2, 2020	September 27, 2019	October 2, 2020	September 27, 2019
Sales	\$ 2,922.5	\$ 1,695.6	\$ 7,215.3	\$ 5,035.1
Operating profit	504.9	342.5	1,242.9	995.5
Depreciation	51.0	31.7	132.4	96.8
Amortization of intangible assets	263.7	89.0	601.2	267.7
Operating profit as a % of sales	17.3 %	20.2 %	17.2 %	19.8 %
Depreciation as a % of sales	1.7 %	1.9 %	1.8 %	1.9 %
Amortization as a % of sales	9.0 %	5.2 %	8.3 %	5.3 %

Core Sales Growth and Core Sales Growth Including Cytiva

	% Change Three-Month Period Ended October 2, 2020 vs. Comparable 2019 Period	% Change Nine-Month Period Ended October 2, 2020 vs. Comparable 2019 Period
Total sales growth (GAAP)	72.5 %	43.5 %
Impact of:		
Acquisitions/divestitures	(63.0)%	(40.5)%
Currency exchange rates	(1.0)%	0.5 %
Core sales growth (non-GAAP)	8.5 %	3.5 %
Impact of Cytiva sales growth (net of divested product lines)	10.0 %	7.0 %
Core sales growth including Cytiva (non-GAAP)	18.5 %	10.5 %

Price increases in the segment contributed 1.0% to sales growth on a year-over-year basis during both the three and nine-month periods ended October 2, 2020 and are reflected as a component of core sales growth (or core sales growth including Cytiva, as applicable).

In the first nine months of 2020, increased demand for instruments and consumables used in the bioprocessing end-market was partially offset by lower demand related to non-COVID-19 applications as a result of the COVID-19 pandemic. The Company saw lower demand for equipment late in the first quarter and in the second quarter as the COVID-19 pandemic spread around the world, academic research labs closed late in the first quarter of 2020 and customers deferred purchases of larger instruments. Later in the second quarter and continuing in the third quarter of 2020, the Company saw the gradual reopening of certain research labs, led by China and followed by North America and Europe. Core sales for filtration, separation and purification technologies increased across most major geographies for both the three and nine-month periods ended October 2, 2020 versus the comparable periods in 2019, led North America, Western Europe and China. Demand for filtration, separation and purification technologies was led by the biopharmaceutical end-market, partially offset by weaker demand in the fluid technology and asset protection and aerospace end-markets. Core sales of microscopy products declined during both the three and nine-month periods across most major product lines, primarily due to lower demand in the medical and industrial end-markets in both the three and nine-month periods and in the life science research end-market in the nine-month period. Geographically, demand decreased in North America in both the three and nine-month periods and in Western Europe in the nine-month period, as shutdown measures to curb COVID-19 reduced year-over-year demand for equipment in particular. Demand for the Company’s flow cytometry and particle counting business increased across all major geographies in both the three and nine-month periods. Core sales for the business’ flow cytometry solutions were driven by immune response testing during the COVID-19 pandemic, while particle counting solutions grew due to increased biologic therapy development demand and genomic sample preparation consumables and automation grew due to COVID-19 related increased molecular diagnostic testing. Core sales in the mass spectrometry business increased during the three-month period, driven by demand for service and demand in the capillary electrophoresis and pharmaceutical end-markets. Core sales in the mass spectrometry business declined during the nine-month period, primarily due to lower demand in the clinical and pharmaceutical end-markets as a result of the COVID-19 pandemic. Geographically, demand increased in the three-month period, led by North America and China, and decreased in the nine-month period, primarily in China, Western Europe and North America. Core sales in the genomics consumables business increased during both the three and nine-month periods across all major geographies, driven in part by demand for primer and probe kits related to COVID-19 testing.

The acquisition of Cytiva on March 31, 2020 has provided, and is expected to continue to provide additional sales and earnings growth opportunities for the Company’s Life Sciences segment by expanding the business’ geographic and product line diversity, including new product and service offerings that complement the Company’s biologics workflow solutions. Due to the proximity of the acquisition date to the end of the first quarter, there are no results of operations for Cytiva included in the Life Sciences segment in the first quarter of 2020. Beginning in the second quarter of 2020, Cytiva is included in the Life Sciences segment results. In the second and third quarter of 2020, Cytiva experienced increased demand across all major geographies and all major end-markets, driven significantly by demand for instruments and consumables used in the research and development of COVID-19-related treatments and vaccines.

Depreciation and amortization increased during both the three and nine-month periods ended October 2, 2020 as compared to the comparable periods of 2019 due primarily to the impact of the acquisition of Cytiva.

Operating Profit Performance

Operating profit margins decreased 290 basis points during the three-month period ended October 2, 2020 as compared to the comparable period of 2019.

Third quarter 2020 vs. third quarter 2019 operating profit margin comparisons were favorably impacted by:

- Higher 2020 core sales volumes, lower overall spending levels for business travel and other business activities as a result of the pandemic, incremental year-over-year cost savings associated with the continuing productivity improvement initiatives taken in 2020 and 2019 and the impact of foreign currency exchange rates in the third quarter of 2020, net of incremental year-over-year costs associated with various sales, service and marketing growth investments - 300 basis points
- The incremental accretive effect in 2020 of acquired businesses, net of product line dispositions which did not qualify as discontinued operations - 200 basis points

Third quarter 2020 vs. third quarter 2019 operating profit margin comparisons were unfavorably impacted by:

- Third quarter 2020 acquisition-related fair value adjustments to inventory and deferred revenue related to the acquisition of Cytiva - 790 basis points

Operating profit margins decreased 260 basis points during the nine-month period ended October 2, 2020 as compared to the comparable period of 2019.

Year-to-date 2020 vs. year-to-date 2019 operating profit margin comparisons were favorably impacted by:

- Higher 2020 core sales volumes, lower overall spending levels for business travel and other business activities as a result of the pandemic, incremental year-over-year cost savings associated with the continuing productivity improvement initiatives taken in 2020 and 2019 and the impact of foreign currency exchange rates in the first nine months of 2020, net of incremental year-over-year costs associated with various sales, service and marketing growth investments - 145 basis points
- The incremental accretive effect in 2020 of acquired businesses, net of product line dispositions which did not qualify as discontinued operations - 235 basis points

Year-to-date 2020 vs. year-to-date 2019 operating profit margin comparisons were unfavorably impacted by:

- First nine months of 2020 acquisition-related fair value adjustments to inventory and deferred revenue related to the acquisition of Cytiva - 640 basis points

DIAGNOSTICS

The Company's Diagnostics segment offers analytical instruments, reagents, consumables, software and services that hospitals, physicians' offices, reference laboratories and other critical care settings use to diagnose disease and make treatment decisions.

Diagnostics Selected Financial Data

(\$ in millions)	Three-Month Period Ended		Nine-Month Period Ended	
	October 2, 2020	September 27, 2019	October 2, 2020	September 27, 2019
Sales	\$ 1,889.1	\$ 1,601.9	\$ 5,176.3	\$ 4,757.0
Operating profit	408.0	266.0	952.4	782.0
Depreciation	95.7	94.3	290.6	280.1
Amortization of intangible assets	51.3	51.3	154.0	155.1
Operating profit as a % of sales	21.6 %	16.6 %	18.4 %	16.4 %
Depreciation as a % of sales	5.1 %	5.9 %	5.6 %	5.9 %
Amortization as a % of sales	2.7 %	3.2 %	3.0 %	3.3 %

Core Sales Growth

	% Change Three-Month Period Ended October 2, 2020 vs. Comparable 2019 Period	% Change Nine-Month Period Ended October 2, 2020 vs. Comparable 2019 Period
Total sales growth (GAAP)	18.0 %	9.0 %
Impact of:		
Currency exchange rates	(0.5)%	1.0 %
Core sales growth (non-GAAP)	<u>17.5 %</u>	<u>10.0 %</u>

Pricing in the segment did not have a significant impact on sales growth on a year-over-year basis during either the three or nine-month periods ended October 2, 2020.

In the first nine months of 2020, increased demand for molecular diagnostics and acute care instruments and consumables to support the response to the COVID-19 pandemic was partially offset by lower demand for instruments and consumables in the clinical lab and pathology businesses as a result of shutdowns and restrictions related to the pandemic. While patient volumes remained down year-over-year, in the third quarter of 2020, the Company has seen sequential improvement in patient volume from the second quarter to the third quarter of 2020. Core sales in the segment’s clinical lab business decreased on a year-over-year basis for both the three and nine-month periods ended October 2, 2020, driven by lower demand across all major product lines. Geographically, shutdown measures to curb COVID-19 reduced core laboratory testing volumes year-over-year across all major geographies in both periods. During both the three and nine-month periods, core sales increased in the molecular diagnostics business on a year-over-year basis in both developed and high-growth markets, which contributed significantly to overall segment core sales growth. The business experienced particularly strong growth in sales of instruments and consumables in the infectious disease product line in both the three and nine-month periods ended October 2, 2020, driven by the development and commercialization of diagnostic test solutions for COVID-19. Core sales in the acute care diagnostic business increased year-over-year in both the three and nine-month periods driven in part by increased hospitalizations as a result of the COVID-19 pandemic, led by demand for blood gas instruments in both periods as well as demand for consumables in the nine-month period. Geographically, demand was strong across all major geographies. Core sales in the pathology business grew year-over-year in the three-month period ended October 2, 2020, due to increased demand for advanced staining consumables and pathology imaging products. During the nine-month period, core sales in the pathology business declined year-over-year due to lower demand during the first six months of 2020 as a result of the COVID-19 pandemic. Geographically, core sales increased in the three-month period, led by North America, Western Europe and China, while in the nine-month period core sales decreased as lower demand in China, North America and other developed markets more than offset increased demand in Western Europe and high-growth markets (other than China).

Operating Profit Performance

Operating profit margins increased 500 basis points during the three-month period ended October 2, 2020 as compared to the comparable period of 2019. Year-over-year operating profit margin comparisons were favorably impacted by higher 2020 core sales volumes, lower overall spending levels for business travel and other business activities as a result of the pandemic and incremental year-over-year cost savings associated with the continuing productivity improvement initiatives taken in 2020 and 2019, net of incremental year-over-year costs associated with various new product development, sales, service and marketing growth investments and the impact of foreign currency exchange rates in the third quarter of 2020.

Operating profit margins increased 200 basis points during the nine-month period ended October 2, 2020 as compared to the comparable period of 2019.

Year-to-date 2020 vs. year-to-date 2019 operating profit margin comparisons were favorably impacted by:

- Higher 2020 core sales volumes, lower overall spending levels for business travel and other business activities as a result of the pandemic and incremental year-over-year cost savings associated with the continuing productivity improvement initiatives taken in 2020 and 2019, net of incremental year-over-year costs associated with various new product development, sales, service and marketing growth investments, unfavorable product mix and the impact of foreign currency exchange rates in the first nine months of 2020 - 210 basis points

Year-to-date 2020 vs. year-to-date 2019 operating profit margin comparisons were unfavorably impacted by:

- Impairment charges related to a facility incurred in the first quarter of 2020 - 10 basis points

Depreciation and amortization both decreased as a percentage of sales during both the three and nine-month periods ended October 2, 2020, primarily as a result of the increase in sales in both periods.

ENVIRONMENTAL & APPLIED SOLUTIONS

The Company's Environmental & Applied Solutions segment offers products and services that help protect important resources and keep global food and water supplies safe. The Company's water quality business provides instrumentation, consumables, software, services and disinfection systems to help analyze, treat and manage the quality of ultra-pure, potable, industrial, waste, ground, source and ocean water in residential, commercial, municipal, industrial and natural resource applications. The Company's product identification business provides equipment, software, services and consumables for various color and appearance management, packaging design and quality management, packaging converting, printing, marking, coding and traceability applications on consumer, pharmaceutical and industrial products.

Environmental & Applied Solutions Selected Financial Data

(\$ in millions)	Three-Month Period Ended		Nine-Month Period Ended	
	October 2, 2020	September 27, 2019	October 2, 2020	September 27, 2019
Sales	\$ 1,071.6	\$ 1,080.5	\$ 3,132.1	\$ 3,250.6
Operating profit	245.1	256.5	707.0	761.3
Depreciation	11.3	11.6	34.6	36.6
Amortization of intangible assets	16.1	15.3	46.4	46.5
Operating profit as a % of sales	22.9 %	23.7 %	22.6 %	23.4 %
Depreciation as a % of sales	1.1 %	1.1 %	1.1 %	1.1 %
Amortization as a % of sales	1.5 %	1.4 %	1.5 %	1.4 %

Core Sales Growth

	% Change Three-Month Period Ended October 2, 2020 vs. Comparable 2019 Period	% Change Nine-Month Period Ended October 2, 2020 vs. Comparable 2019 Period
Total sales decline (GAAP)	(1.0)%	(3.5)%
Impact of:		
Currency exchange rates	— %	1.0 %
Core sales decline (non-GAAP)	(1.0)%	(2.5)%

Price increases in the segment contributed 2.0% and 1.5% to sales growth on a year-over-year basis during the three and nine-month periods ended October 2, 2020, respectively, and are reflected as a component of core revenue growth (decline).

Core sales in the segment's water quality business decreased at a low-single digit rate during the three-month period ended October 2, 2020 compared to the comparable period of 2019 primarily as a result of lower demand year-over-year for equipment as a result of the COVID-19 pandemic. While demand for equipment decreased on a year-over-year basis in the third quarter of 2020, the Company saw sequential improvement in the demand for equipment from the second quarter to the third quarter of 2020. On an overall basis, core sales in the water quality business were essentially flat during the nine-month period ended October 2, 2020 compared to the comparable period of 2019 as strong demand for consumables in the first quarter was offset by weakness experienced in the second and third quarters of 2020. Year-over-year core sales in the analytical instrumentation product line decreased in the three-month period, as decreases in Western Europe and the Middle East more than offset increases in North America and China. In the nine-month period, core sales decreased as lower core sales in North America and the Middle East more than offset increased core sales in Western Europe and China. Core sales in the business' chemical treatment solutions product line decreased during the three-month period and increased during the nine-month period. Core sales were negatively impacted in both periods by lower demand in the oil and gas, primary metals, transportation and mining end-markets, partially offset in the nine-month period by increased demand in the food and beverage, consumer and industrial, and power end-markets. Geographically, year-over-year core sales for chemical treatment solutions increased in North America and decreased in the high-growth markets, led by Latin America, during both the three and nine-month periods. Core sales in the business' ultraviolet water disinfection product line increased during both the three and nine-month periods, as increased demand in North America offset weaker demand in the high-growth markets.

Core sales in the segment’s product identification businesses decreased at a low-single digit rate during the three-month period and at a mid-single digit rate during the nine-month period ended October 2, 2020 compared to the comparable periods of 2019 driven by lower demand for equipment as a result of the COVID-19 pandemic. While demand for equipment decreased on a year-over-year basis in the third quarter of 2020, the Company saw sequential improvement in the demand for equipment from the second quarter to the third quarter of 2020. Core sales in the marking and coding business increased during the three-month period driven by increased demand in North America and the high-growth markets partially offset by lower demand in Western Europe. During the nine-month period, core sales decreased as weaker demand in Western Europe and the high-growth markets more than offset increased demand in North America. In both periods, demand for marking and coding equipment decreased, offset by growth in consumables in the food and beverage, consumer-packaged goods and pharmaceutical end-markets. For packaging and color solutions products and services, core sales decreased in both the three and nine-month periods, driven by lower demand for equipment in Western Europe, North America and the high-growth markets.

Operating Profit Performance

Operating profit margins decreased 80 basis points during the three-month period ended October 2, 2020 as compared to the comparable period of 2019.

Third quarter 2020 vs. third quarter 2019 operating profit margin comparisons were favorably impacted by:

- Lower overall spending levels for business travel and other business activities as a result of the pandemic, incremental year-over-year cost savings associated with continuing productivity improvement initiatives taken in 2020 and 2019 and the impact of foreign currency exchange rates in the third quarter of 2020, net of lower 2020 core sales volumes and incremental year-over-year costs associated with sales, service and marketing growth investments - 75 basis points

Third quarter 2020 vs. third quarter 2019 operating profit margin comparisons were unfavorably impacted by:

- Impairment charges related to trade names incurred in the third quarter of 2020 - 130 basis points
- The incremental net dilutive effect in 2020 of acquired businesses - 25 basis points

Operating profit margins decreased 80 basis points during the nine-month period ended October 2, 2020 as compared to the comparable period of 2019. Year-over-year operating profit margin comparisons were unfavorably impacted by:

- Lower 2020 core sales volumes, incremental year-over-year costs associated with sales, service and marketing growth investments, net of lower overall spending levels for business travel and other business activities as a result of the pandemic, incremental year-over-year cost savings associated with continuing productivity improvement initiatives taken in 2020 and 2019 and the impact of foreign currency exchange rates in the first nine months of 2020 - 20 basis points
- Impairment charges related to trade names incurred in the third quarter of 2020 - 45 basis points
- Impairment charges related to a trade name and other intangible assets incurred in the first quarter of 2020 - 10 basis points
- The incremental net dilutive effect in 2020 of acquired businesses - 5 basis points

COST OF SALES AND GROSS PROFIT

(\$ in millions)	Three-Month Period Ended		Nine-Month Period Ended	
	October 2, 2020	September 27, 2019	October 2, 2020	September 27, 2019
Sales	\$ 5,883.2	\$ 4,378.0	\$ 15,523.7	\$ 13,042.7
Cost of sales	(2,657.7)	(1,936.6)	(7,002.8)	(5,762.6)
Gross profit	\$ 3,225.5	\$ 2,441.4	\$ 8,520.9	\$ 7,280.1
Gross profit margin	54.8 %	55.8 %	54.9 %	55.8 %

The year-over-year increase in cost of sales during both the three and nine-month periods ended October 2, 2020 as compared to the comparable periods in 2019, was due primarily to the impact of higher year-over-year sales volumes, including sales volumes from recently acquired businesses, and 2020 acquisition-related charges associated with fair value adjustments to inventory in connection with the Cytiva Acquisition, which increased cost of sales by \$220 million and \$417 million during the three and nine-month periods ended October 2, 2020, respectively.

The year-over-year decrease in gross profit margins during both the three and nine-month periods ended October 2, 2020 as compared to the comparable periods in 2019, was primarily due to 2020 acquisition-related charges associated with fair value adjustments to inventory and deferred revenue in connection with the Cytiva Acquisition, which adversely impacted gross profit margin comparisons by approximately 380 basis points and 280 basis points during the three and nine-month periods ended October 2, 2020, respectively. The impact of higher year-over-year sales volumes, including sales volumes from recently acquired businesses, and higher gross profit margins of recently acquired businesses partially offset this negative factor.

OPERATING EXPENSES

(\$ in millions)	Three-Month Period Ended		Nine-Month Period Ended	
	October 2, 2020	September 27, 2019	October 2, 2020	September 27, 2019
Sales	\$ 5,883.2	\$ 4,378.0	\$ 15,523.7	\$ 13,042.7
Selling, general and administrative (“SG&A”) expenses	1,795.3	1,382.5	4,939.0	4,140.2
Research and development (“R&D”) expenses	342.6	282.6	952.2	832.2
SG&A as a % of sales	30.5 %	31.6 %	31.8 %	31.7 %
R&D as a % of sales	5.8 %	6.5 %	6.1 %	6.4 %

The year-over-year decrease in SG&A expenses as a percentage of sales for the three-month period ended October 2, 2020 as compared to the comparable period in 2019, was driven by the benefit of increased leverage of the Company’s general and administrative cost base resulting from higher 2020 sales volumes, including sales volumes from recently acquired companies, incremental year-over-year cost savings associated with the continuing productivity improvement initiatives taken in 2020 and 2019, lower travel expenses in 2020 and lower year-over-year transaction costs related to the Cytiva Acquisition. These decreases were partially offset by incremental year-over-year amortization charges, primarily related to the Cytiva Acquisition, which adversely impacted SG&A as a percentage of sales by approximately 205 basis points, impairment charges related to trade names in the Environmental & Applied solutions segment incurred in the third quarter of 2020 and continued investments in sales and marketing growth initiatives. The year-over-year increase in SG&A expenses as a percentage of sales for the nine-month period ended October 2, 2020 as compared to the comparable period in 2019, was driven by incremental year-over-year amortization charges, primarily related to the Cytiva Acquisition, which adversely impacted SG&A as a percentage of sales by approximately 155 basis points, impairment charges related to a facility in the Diagnostics segment and trade name and other intangible assets in the Environmental & Applied solutions segment incurred in the first and third quarters of 2020 and continued investments in sales and marketing growth initiatives. These decreases were partially offset by the benefit of increased leverage of the Company’s general and administrative cost base resulting from higher 2020 sales volumes, including sales volumes from recently acquired companies, incremental year-over-year cost savings associated with the continuing productivity improvement initiatives taken in 2020 and 2019, lower travel expenses in 2020 and lower year-over-year transaction costs related to the Cytiva Acquisition.

R&D expenses (consisting principally of internal and contract engineering personnel costs) as a percentage of sales declined during both the three and nine-month periods ended October 2, 2020 as compared to the comparable periods of 2019. The decline was primarily due to lower R&D expenses as a percentage of sales in businesses recently acquired as well as the impact of sales growth rates exceeding the spending growth related to the Company’s new product development initiatives.

OTHER (EXPENSE) INCOME, NET

The Company disaggregates the service cost component of net periodic benefit costs of the noncontributory defined benefit pension plans and other postretirement employee benefit plans and presents the other components of net periodic benefit cost in other (expense) income, net. These other components include the assumed rate of return on plan assets, partially offset by amortization of actuarial losses and interest and aggregated to a gain of \$3 million and \$14 million for the three and nine-month periods ended October 2, 2020, respectively, compared to a gain of \$4 million and \$14 million for the three and nine-month periods ended September 27, 2019.

The Company estimates the fair value of investments in equity securities using the Fair Value Alternative and records adjustments to fair value within net earnings. Additionally, the Company is a limited partner in a partnership that invests in early stage companies. While the partnership records these investments at fair value, the Company’s investment in the partnership is accounted for under the equity method of accounting. During the three and nine-month periods ended October 2, 2020, the Company recorded unrealized gains of \$3 million and unrealized losses of \$10 million, respectively, related to changes in the fair value of these investments. No significant realized or unrealized gains or losses were recorded in the three

and nine-month periods ended September 27, 2019 with respect to these investments.

GAIN ON SALE OF PRODUCT LINES

As a condition to obtaining certain regulatory approvals for the closing of the Cytiva Acquisition, the Company was required to divest certain of its existing product lines in the Life Sciences segment that in the aggregate generated revenues of approximately \$170 million in 2019. On April 30, 2020, the Company completed the sale of these product lines for a cash purchase price, net of cash transferred and transaction costs, of \$826 million and recognized a pretax gain on sale of \$455 million (\$305 million after-tax or \$0.42 per diluted common share) in the second quarter of 2020. The divestiture of these product lines did not represent a strategic shift with a major effect on the Company's operations and financial results and therefore is not reported as a discontinued operation.

INTEREST COSTS AND FINANCING

For a discussion of the Company's outstanding indebtedness, refer to Note 7 to the accompanying Consolidated Condensed Financial Statements.

Interest expense of \$77 million and \$203 million for the three and nine-month periods ended October 2, 2020, respectively, was \$53 million higher and \$139 million higher than the comparable periods of 2019, due primarily to the higher average debt balances as a result of the issuances of debt in September 2019, November 2019, March 2020 and April 2020, higher U.S.-dollar denominated commercial paper borrowings in 2020, compared to the comparable periods of 2019, and 2020 borrowings under the Five-Year Facility and the Superseded 364-Day Facility.

Interest income of \$4 million and \$68 million for the three and nine-month periods ended October 2, 2020, respectively, was \$26 million lower and \$4 million lower than the comparable periods of 2019, due primarily to lower rates on cash deposits, partially offset in the nine-month period by higher average cash balances during the first quarter of 2020 attributable to the cash raised to fund the Cytiva Acquisition.

INCOME TAXES

The following table summarizes the Company's effective tax rate:

	Three-Month Period Ended		Nine-Month Period Ended	
	October 2, 2020	September 27, 2019	October 2, 2020	September 27, 2019
Effective tax rate	13.5 %	19.8 %	18.5 %	29.6 %

The effective tax rate for the three-month period ended October 2, 2020 differs from the U.S. federal statutory rate of 21.0% principally due to the release of reserves for uncertain tax positions from audit settlements and expiration of statutes of limitation, excess tax benefits from stock-based compensation, and other items. These items decreased the reported tax rate by 6.1%.

The effective tax rate for the nine-month period ended October 2, 2020 differs from the U.S. federal statutory rate of 21.0% principally due to release of reserves for uncertain tax positions from audit settlements and expiration of statutes of limitation, and excess tax benefits from stock-based compensation, partially offset by a higher tax rate associated with the gain on the divestiture of certain product lines in the Life Sciences segment and changes in estimates associated with prior period uncertain tax positions. These items decreased the reported tax rate on a net basis by 1.1%.

The effective tax rate for the three-month period ended September 27, 2019 differs from the U.S. federal statutory rate of 21.0% principally due to the impact of earnings outside the United States which generally are taxed at rates lower than the U.S. federal rate.

The effective tax rate for the nine-month period ended September 27, 2019 differs from the U.S. federal statutory rate of 21.0% principally due to the impact of net discrete charges of \$227 million (\$0.31 per diluted common share) related primarily to changes in estimates associated with prior period uncertain tax positions and audit settlements, net of the release of reserves for uncertain tax positions due to the expiration of statutes of limitation, release of valuation allowances associated with certain foreign tax credits, tax benefits resulting from changes in tax law and excess tax benefits from stock-based compensation. These net discrete income tax charges increased the reported tax rate by 9.7%.

The Company conducts business globally, and files numerous consolidated and separate income tax returns in federal, state and foreign jurisdictions. In addition to the Company's significant presence in the U.S., the Company also has a significant presence in China, Denmark, Germany, Singapore, Sweden, Switzerland and the UK. Excluding these jurisdictions, the

Company believes that a change in the statutory tax rate of any individual foreign country would not have a material impact on the on-going effective tax rate of the Company given the geographical dispersion of the Company's taxable income.

The Company and its subsidiaries are routinely examined by various domestic and international taxing authorities. The Internal Revenue Service ("IRS") has completed the examinations of substantially all of the Company's federal income tax returns through 2015 and is currently examining certain of the Company's federal income tax returns for 2016 through 2018. In addition, the Company has subsidiaries in Austria, Belgium, Canada, China, Denmark, France, Germany, India, Japan, Korea, Switzerland, the UK and various other countries, states and provinces that are currently under audit for years ranging from 2004 through 2018.

In the fourth quarter of 2018 and in the first quarter of 2019, the IRS proposed significant adjustments to the Company's taxable income for the years 2012 through 2015 with respect to the deferral of tax on certain premium income related to the Company's self-insurance programs. For income tax purposes, the recognition of premium income has been deferred in accordance with U.S. tax laws related to insurance. The IRS challenged the deferral of premiums for certain types of the Company's self-insurance policies. These proposed adjustments would have increased the Company's taxable income over the 2012 through 2015 period by approximately \$2.7 billion. In the third quarter of 2020, the Company settled the 2012 through 2015 audit period with the IRS, including the resolution of these proposed adjustments. The settlement was not material to the Company's financial statements, including its cash flows and effective tax rate. As the settlement with the IRS was specific to the audit period, the settlement does not preclude the IRS from proposing similar adjustments to the Company's self-insurance programs in current or future audits. In connection with its examination of the Company's federal income tax returns for 2016, 2017 and 2018, the IRS has requested additional information on the Company's self-insurance programs. Due to the enactment of the Tax Cuts and Jobs Act in 2017 and the resulting reduction in the U.S. corporate tax rate for years after 2017, the Company revalued its deferred tax liabilities related to the temporary differences associated with this deferred premium income from 35.0% to 21.0%. If the IRS proposes adjustments related to the Company's self-insurance premiums with respect to years subsequent to 2015 and the Company is unsuccessful in defending its position, any taxes owed to the IRS may be computed under the previous 35.0% statutory tax rate and the Company may be required to revalue the related deferred tax liabilities from 21.0% to 35.0%, which in addition to any interest due on the amounts assessed, would require a charge to future earnings. Management believes the positions the Company has taken in its U.S. tax returns are in accordance with the relevant tax laws.

Tax authorities in Denmark have raised significant issues related to interest accrued by certain of the Company's subsidiaries. On December 10, 2013, the Company received assessments from the Danish tax authority ("SKAT") of approximately DKK 1.9 billion including interest (approximately \$292 million based on the exchange rate as of October 2, 2020), imposing withholding tax relating to interest accrued in Denmark on borrowings by certain of the Company's subsidiaries for the years 2004-2009. The Company appealed these assessments to the Danish National Tax Tribunal in 2014. The appeal is pending, awaiting the final outcome of other, preceding withholding tax cases that were appealed to the Danish Courts and subsequently to the Court of Justice of the European Union ("CJEU"). In February 2019, the CJEU decided several of these cases and ruled that the exemption of interest payments from withholding taxes provided in the applicable EU directive should be denied where taxpayers use the directive for abusive or fraudulent purposes, and that it is up to the national courts to make this determination. This decision of the CJEU now awaits application by the Danish High Court in the other, preceding withholding tax cases. SKAT has maintained a similar position related to withholding tax on interest accrued in Denmark on borrowings by certain of the Company's subsidiaries with respect to tax years 2010-2012 and 2013-2015. On August 27, 2019 and December 16, 2019, the Company received assessments for these matters of approximately DKK 1.1 billion including interest (approximately \$169 million based on the exchange rate as of October 2, 2020) for tax years 2010-2012 and DKK 761 million including interest (approximately \$120 million based on the exchange rate as of October 2, 2020) for tax years 2013-2015, respectively. The Company is appealing these assessments as well.

Management believes the positions the Company has taken in Denmark are in accordance with the relevant tax laws and is vigorously defending its positions. The Company intends on pursuing this matter through the Danish High Court should the appeal to the Danish National Tax Tribunal be unsuccessful. The Company will continue to monitor decisions of both the Danish courts and the CJEU and evaluate the impact of these court rulings on the Company's tax positions in Denmark. The ultimate resolution of this matter is uncertain, could take many years, and could result in a material adverse impact to the Company's financial statements, including its cash flow and effective tax rate.

On June 24, 2020, SKAT issued a press release to announce that it has misapplied Denmark's interest rules in some assessments concerning withholding tax. The Company's subsidiaries in Denmark have been notified that they may be one of the companies potentially overcharged interest but a determination of the impact of such notice has not been received.

The Company expects its effective tax rate for the remainder of 2020 to be approximately 19.6%. The Company's effective tax rate could vary as a result of many factors, including but not limited to the following:

- The expected rate for the remainder of 2020 includes the anticipated discrete income tax benefits from excess tax deductions related to the Company's stock compensation programs, which are reflected as a reduction in tax expense, though the actual benefits (if any) will depend on the Company's stock price and stock option exercise patterns.
- The actual mix of earnings by jurisdiction could fluctuate from the Company's projection, particularly given the uncertainties related to the COVID-19 pandemic.
- The tax effects of other discrete items, including accruals related to tax contingencies, the resolution of worldwide tax matters, tax audit settlements, statute of limitations expirations and changes in tax regulations.
- Any future legislative changes or potential tax reform, the impact of future regulations and guidance implementing the Tax Cuts and Jobs Act and any related additional tax planning efforts to address these changes.

As a result of the uncertainty in predicting these items, it is reasonably possible that the actual effective tax rate used for financial reporting purposes will change in future periods.

COMPREHENSIVE INCOME

For the three and nine-month periods ended October 2, 2020, comprehensive income attributable to Danaher increased approximately \$1.3 billion and approximately \$3.0 billion, respectively, as compared to the comparable periods of 2019, primarily driven by gains from foreign currency translation adjustments and higher net earnings in both the three and nine-month periods and gains from cash flow hedge adjustments in the nine-month period. The Company recorded foreign currency translation gains of \$923 million and approximately \$1.8 billion for the three and nine-month periods ended October 2, 2020, respectively, as compared to foreign currency translation losses of \$236 million and \$293 million for the three and nine-month periods ended September 27, 2019, respectively. The Company recorded a loss of \$90 million and a gain of \$176 million from cash flow hedge adjustments related to the Company's cross-currency swap derivative contracts for the three and nine-month periods ended October 2, 2020, respectively, as compared to losses of \$42 million and \$49 million for the three and nine-month periods ended September 27, 2019, respectively.

INFLATION

The effect of inflation on the Company's revenues and net earnings was not significant in the three and nine-month periods ended October 2, 2020.

LIQUIDITY AND CAPITAL RESOURCES

Management assesses the Company's liquidity in terms of its ability to generate cash to fund its operating, investing and financing activities.

The Company continues to generate substantial cash from operating activities and believes that its operating cash flows, cash on hand and other available sources of liquidity will be sufficient to allow it to continue investing in existing businesses, consummating strategic acquisitions and investments, paying interest and servicing debt, funding restructuring activities and managing its capital structure on a short-term and long-term basis.

Notwithstanding the foregoing, the Company continues to monitor the impact of the COVID-19 pandemic on the Company's liquidity and capital resources and take actions intended to mitigate adverse impacts. Historically, the Company has generally relied on borrowings under its commercial paper program to address liquidity requirements that exceed the capacity provided by its operating cash flows and cash on hand, while also accessing the capital markets from time to time to secure financing for more significant acquisitions. The COVID-19 pandemic adversely affected the availability of new borrowings in the commercial paper markets in the late first quarter and in the second quarter of 2020. Therefore, in March and April 2020, the Company borrowed \$2.5 billion under the Five-Year Facility and \$2.5 billion under the Superseded 364-Day Facility for general corporate purposes (including payment of a portion of the purchase price for the Cytiva Acquisition and repayment of certain commercial paper obligations as they mature), and also issued approximately €2.5 billion (approximately \$2.7 billion based on currency exchange rates as of the respective dates of the pricing of the notes) aggregate principal amount of euro-denominated long-term debt, the proceeds of which have been and are being used for general corporate purposes (including repayment of the borrowings under the Superseded 364-Day Facility and the Five-Year Facility, and repayment of certain commercial paper obligations as they mature). Additionally, in May 2020, the Company completed the 2020 Common Stock Offering and 2020 MCPS Offering and received net proceeds of approximately \$1.73 billion and \$1.67 billion, respectively. On June 5, 2020, the Company entered into a new \$2.5 billion 364-Day Facility with a syndicate of banks that expires on June 4, 2021 to replace the Superseded 364-Day Facility. As of October 2, 2020, after taking into account amounts backstopping

outstanding commercial paper, the Company had availability under its Credit Facilities of approximately \$5.6 billion for direct borrowings or to backstop the issuance of additional commercial paper to the extent available.

Following is an overview of the Company's cash flows and liquidity (\$ in millions):

Overview of Cash Flows and Liquidity

(\$ in millions)	Nine-Month Period Ended	
	October 2, 2020	September 27, 2019
Total operating cash provided by continuing operations	\$ 3,993.7	\$ 2,661.7
Cash paid for acquisitions	\$ (20,818.5)	\$ (331.1)
Payments for additions to property, plant and equipment	(475.2)	(456.5)
Proceeds from sales of property, plant and equipment	1.4	12.5
Payments for purchases of investments	(214.9)	(163.4)
Proceeds from sale of product lines	825.9	—
All other investing activities	23.6	29.1
Total investing cash used in continuing operations	\$ (20,657.7)	\$ (909.4)
Proceeds from the issuance of common stock in connection with stock-based compensation	\$ 125.2	\$ 115.0
Proceeds from the sale of common stock, net of issuance costs	1,728.5	1,443.2
Proceeds from the sale of preferred stock, net of issuance costs	1,668.1	1,599.6
Proceeds from the sale of Envista Holdings Corporation common stock, net of issuance costs	—	643.4
Payment of dividends	(445.4)	(385.0)
Net (repayments of) proceeds from borrowings (maturities of 90 days or less)	(3,339.3)	744.1
Net proceeds from borrowings (maturities longer than 90 days)	7,691.3	8,137.1
Net repayments of borrowings (maturities longer than 90 days)	(5,000.0)	(680.9)
All other financing activities	(2.7)	(6.0)
Net operating cash provided by financing activities	\$ 2,425.7	\$ 11,610.5

- Operating cash flows from continuing operations increased approximately \$1.3 billion, or approximately 50%, during the nine-month period ended October 2, 2020 as compared to the comparable period of 2019, due to higher net earnings (after excluding noncash impairment charges and fair value adjustments related to certain long-lived assets in 2020, noncash charges for depreciation, amortization and stock compensation in both periods, and noncash discrete tax charges in 2019), higher cash provided by trade accounts receivables, prepaid expenses and other assets, and accrued expenses and other liabilities during the 2020 period compared to the prior year, partially offset by higher cash used for inventories and trade accounts payable in 2020 compared to the prior year.
- Net cash used in investing activities consisted primarily of cash paid for acquisitions. The Company acquired Cytiva during the nine-month period ended October 2, 2020 for total cash consideration of approximately \$20.7 billion (net of approximately \$0.1 billion of acquired cash). In addition to Cytiva, the Company acquired one other business for \$104 million during the nine-month period ended October 2, 2020. Refer to Note 3 to the accompanying Consolidated Condensed Financial Statements for additional information on the Company's acquisitions.
- On March 24, 2020, the Company borrowed \$2.5 billion under the Five-Year Facility and on April 7, 2020, the Company borrowed \$2.5 billion under the Superseded 364-Day Facility. The Company repaid \$1.25 billion of the borrowings under the Five-Year Facility and all of the borrowings under the Superseded 364-Day Facility in May 2020. The Company repaid the remaining \$1.25 billion of the borrowings under the Five-Year Facility in September 2020. On March 30, 2020 and April 8, 2020, the Company issued senior unsecured Euronotes and received net proceeds of approximately €1.7 billion (approximately \$1.9 billion based on currency exchange rates as of the date of the pricing of the notes) and approximately €754 million (approximately \$816 million based on currency exchange rates as of the date of the pricing of the notes), respectively.

- In May 2020, the Company completed the 2020 Common Stock Offering and the 2020 MCPS offering, resulting in net proceeds of approximately \$1.73 billion, after deducting expenses and the underwriters' discount of \$54 million, and approximately \$1.67 billion, after deducting expenses and the underwriters' discount of \$49 million, respectively.
- As of October 2, 2020, the Company held approximately \$5.7 billion of cash and cash equivalents.

Operating Activities

Cash flows from operating activities can fluctuate significantly from period-to-period as working capital needs and the timing of payments for income taxes, restructuring activities, pension funding and other items impact reported cash flows.

Operating cash flows from continuing operations were approximately \$4.0 billion for the first nine months of 2020, an increase of approximately \$1.3 billion, or approximately 50%, as compared to the comparable period of 2019. The year-over-year change in operating cash flows from 2019 to 2020 was primarily attributable to the following factors:

- 2020 operating cash flows reflected an increase of \$767 million in net earnings from continuing operations for the first nine months of 2020 as compared to the comparable period in 2019. Partially offsetting the impact of this increase is the fact that 2019 net earnings from continuing operations include \$227 million of net discrete noncash tax charges compared to a net discrete noncash tax benefit of \$85 million in 2020. In addition, net earnings from continuing operations in 2020 included \$32 million in aggregate of noncash impairment charges and fair value adjustments related to certain long-lived assets. Each of these noncash charges and adjustments decreased earnings without a corresponding impact to operating cash flows.
- Net earnings for the first nine months of 2020 also reflected an increase of \$813 million of depreciation, amortization (intangible assets and inventory step-up) and stock compensation expense as compared to the comparable period of 2019. Amortization expense primarily relates to the amortization of intangible assets and inventory fair value adjustments. Depreciation expense relates to both the Company's manufacturing and operating facilities as well as instrumentation leased to customers under OTL arrangements. Depreciation, amortization and stock compensation are noncash expenses that decrease earnings without a corresponding impact to operating cash flows.
- The aggregate of trade accounts receivable, inventories and trade accounts payable used \$139 million in operating cash flows during the first nine months of 2020, compared to \$236 million of operating cash flows used in the comparable period of 2019. The amount of cash flow generated from or used by the aggregate of trade accounts receivable, inventories and trade accounts payable depends upon how effectively the Company manages the cash conversion cycle, which effectively represents the number of days that elapse from the day it pays for the purchase of raw materials and components to the collection of cash from its customers and can be significantly impacted by the timing of collections and payments in a period.
- The aggregate of prepaid expenses and other assets and accrued expenses and other liabilities provided \$361 million of operating cash flows during the first nine months of 2020, compared to \$251 million of operating cash flows provided in the comparable period of 2019. The noncash discrete tax items noted above, the timing of cash payments for transaction costs incurred in connection with the Cytiva Acquisition and various employee-related liabilities, partially offset by cash payments for income taxes, customer funding and changes in accrued expenses, drove the majority of this change.

The continuing impact of the COVID-19 pandemic may have an adverse impact on the Company's operating cash flow if the measures to contain and mitigate the spread of COVID-19 adversely impact the Company's sales and earnings, the collections of accounts receivable, including delays in collections and increases in uncollectible receivables, and/or adversely impact our supply chain and inventory levels. The future impact from the COVID-19 pandemic on the Company's operating cash flow is highly uncertain but may be material.

Investing Activities

Cash flows relating to investing activities consist of cash used for acquisitions and capital expenditures, including instruments leased to customers, cash used for investments and cash proceeds from divestitures of businesses or assets.

Net cash used in investing activities increased approximately \$19.7 billion in the nine-month period ended October 2, 2020 compared to the comparable period of 2019, primarily as a result of the Company's acquisition of Cytiva in the first quarter of 2020. For a discussion of the Company's acquisitions and divestitures during the first nine months of 2020 refer to "— Overview".

Capital expenditures are made primarily for increasing capacity, replacing equipment, supporting new product development, improving information technology systems and the manufacture of instruments that are used in OTL arrangements that certain of the Company's businesses enter into with customers. Capital expenditures increased \$19 million on a year-over-year basis for the nine-month period ended October 2, 2020 compared to the comparable period in 2019, due to capital expenditures to support production of products related to testing, treatment and vaccines for COVID-19 and capital expenditures at Cytiva, partially offset by declines in expenditures for instruments used in OTL arrangements. For the full year 2020, the Company forecasts capital spending to be approximately \$800 million, though actual expenditures will ultimately depend on business conditions. The Company anticipates declines in expenditures for instruments used in OTL arrangements due to the COVID-19 pandemic to be offset by increased capital expenditures to support production of products related to COVID-19 and increases in capital expenditures as a result of the Cytiva Acquisition.

Financing Activities and Indebtedness

Cash flows relating to financing activities typically consist primarily of cash flows associated with the issuance and repayments of commercial paper, issuance and repayment of notes payable and long-term debt, borrowings under committed credit facilities, issuance and repurchases of common stock, issuance of preferred stock and payments of cash dividends to shareholders. Financing activities provided cash of approximately \$2.4 billion during the nine-month period ended October 2, 2020 compared to approximately \$11.6 billion of cash provided in the comparable period of 2019. The year-over-year decrease in cash provided by financing activities was due primarily to the significant borrowings incurred in 2019 to finance the Cytiva Acquisition, partially offset by borrowings incurred in 2020 to finance the remaining amounts needed to acquire Cytiva and for general corporate purposes.

For a description of the Company's financing activities in the nine months of 2020, the Company's outstanding debt as of October 2, 2020 and the Company's commercial paper programs and credit facilities, refer to Note 7 to the accompanying Consolidated Condensed Financial Statements. As of October 2, 2020, the Company was in compliance with all of its respective debt covenants. Credit support for the Company's commercial paper program is provided by the Five-Year Facility and the 364-Day Facility.

For a description of the Company's financing of the Cytiva Acquisition, refer to Note 3 to the accompanying Consolidated Condensed Financial Statements.

See Notes 7 and 16 to the accompanying Consolidated Condensed Financial Statements for a description of the Company's plan to redeem the 2022 Euronotes in the fourth quarter of 2020.

Stock Repurchase Program

For information regarding the Company's stock repurchase program, refer to Part II—Item 2, "Unregistered Sales of Equity Securities and Use of Proceeds".

Dividends

Aggregate cash payments for dividends on Company common stock during the nine-month period ended October 2, 2020 were \$371 million and aggregate cash payments for dividends on the Company's MCPS Shares during the nine-month period ended October 2, 2020 were \$74 million. The increase in dividend payments over the comparable period of 2019 primarily relates to dividends paid on the MCPS Series A and MCPS Series B, which were issued March 1, 2019 and May 12, 2020, respectively, as well as an increase in the quarterly dividend rate for common stock beginning with respect to the dividend paid in the second quarter of 2019.

In the third quarter of 2020, the Company declared a regular quarterly dividend of \$0.18 per share of Company common stock payable on October 30, 2020 to holders of record as of September 28, 2020. In addition, the Company declared a quarterly cash dividend of \$11.875 per MCPS Series A that was paid on October 15, 2020 to holders of record as of September 30, 2020 and quarterly cash dividend of \$12.50 per MCPS Series B that was paid on October 15, 2020 to holders of record as of September 30, 2020.

Cash and Cash Requirements

As of October 2, 2020, the Company held approximately \$5.7 billion of cash and cash equivalents that were held on deposit with financial institutions or invested in highly liquid investment-grade debt instruments with a maturity of 90 days or less. The Company expects interest income earned on cash in future periods to decline compared to prior periods, as the interest income earned in prior periods was driven by the funds raised to finance the Cytiva Acquisition. Of the cash and cash equivalents, approximately \$2.2 billion was held within the United States and approximately \$3.5 billion was held outside of the United

States. The Company will continue to have cash requirements to support general corporate purposes, which may include working capital needs, capital expenditures and acquisitions, paying interest and servicing debt, paying taxes and any related interest or penalties, funding its restructuring activities and pension plans as required, paying dividends to shareholders, repurchasing shares of the Company's common stock and supporting other business needs.

The Company generally intends to use available cash and internally generated funds to meet these cash requirements, but in the event that additional liquidity is required, the Company may also borrow under its commercial paper programs (if available) or the Credit Facilities, enter into new credit facilities and either borrow directly thereunder or use such credit facilities to backstop additional borrowing capacity under its commercial paper programs (if available) and/or access the capital markets (if available). The Company also may from time to time seek to access the capital markets to take advantage of favorable interest rate environments or other market conditions. With respect to the commercial paper scheduled to mature during the remainder of 2020, the Company expects to repay the principal amounts when due using available cash, proceeds from new issuances of commercial paper (if available), drawing on its Credit Facilities and/or proceeds from other debt issuances.

While repatriation of some cash held outside the United States may be restricted by local laws, most of the Company's foreign cash could be repatriated to the United States. Following enactment of the Tax Cuts and Jobs Act and the associated Transition Tax, in general, repatriation of cash to the United States can be completed with no incremental U.S. tax; however, repatriation of cash could subject the Company to non-U.S. taxes on distributions. The cash that the Company's non-U.S. subsidiaries hold for indefinite reinvestment is generally used to finance foreign operations and investments, including acquisitions. The income taxes, if any, applicable to such earnings including basis differences in our foreign subsidiaries are not readily determinable. As of October 2, 2020, management believes that it has sufficient sources of liquidity to satisfy its cash needs, including its cash needs in the United States.

During 2020, the Company's cash contribution requirements for its U.S. and non-U.S. defined benefit pension plans are forecasted to be approximately \$85 million and \$50 million, respectively. The ultimate amounts to be contributed depend upon, among other things, legal requirements, underlying asset returns, the plan's funded status, the anticipated tax deductibility of the contribution, local practices, market conditions, interest rates and other factors. On March 27, 2020, the Coronavirus Aid, Relief, and Economic Security ("CARES") Act was signed into law and includes a provision that allows employers to defer payment of contributions to U.S. defined benefit pension plans due in 2020 until January 1, 2021. The Company has not elected to defer any 2020 contributions to its U.S. defined benefit pension plans pursuant to this provision.

CRITICAL ACCOUNTING ESTIMATES

There were no material changes to the Company's critical accounting estimates described in the 2019 Annual Report that have a material impact on the Company's Consolidated Condensed Financial Statements and the related Notes.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Quantitative and qualitative disclosures about market risk appear in "Management's Discussion and Analysis of Financial Condition and Results of Operations—Financial Instruments and Risk Management," in the Company's 2019 Annual Report. There were no material changes during the quarter ended October 2, 2020 to this information reported in the Company's 2019 Annual Report.

ITEM 4. CONTROLS AND PROCEDURES

The Company's management, with the participation of the Company's President and Chief Executive Officer, and Executive Vice President and Chief Financial Officer, has evaluated the effectiveness of the Company's disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")) as of the end of the period covered by this report. Based on such evaluation, the Company's President and Chief Executive Officer, and Executive Vice President and Chief Financial Officer, have concluded that, as of the end of such period, the Company's disclosure controls and procedures were effective.

There have been no changes in the Company's internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that occurred during the Company's most recent completed fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

PART II - OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

For additional information regarding legal proceedings, refer to the section titled “Legal Proceedings” in the MD&A section of the Company’s 2019 Annual Report.

ITEM 1A. RISK FACTORS

Except to the extent set forth below, there were no material changes during the quarter ended October 2, 2020 to the risk factors reported in the Company’s 2019 Annual Report, First Quarter 2020 Form 10-Q, or Second Quarter 2020 Form 10-Q. The COVID-19 pandemic has heightened, and in some cases manifested, certain of the risks we normally face in operating our business, including those disclosed in the Company’s 2019 Annual Report, First Quarter 2020 Form 10-Q and Second Quarter 2020 Form 10-Q and the risk factor disclosure in the Company’s 2019 Annual Report, First Quarter 2020 Form 10-Q and Second Quarter 2020 Form 10-Q is qualified by the risk factor disclosure set forth below and the other information relating to COVID-19 that is described in this Quarterly Report on Form 10-Q. Additional information regarding risk factors can be found in “Management’s Discussion and Analysis of Financial Condition and Results of Operations— Information Related to Forward-Looking Statements,” in Part I—Item 2 of this Form 10-Q, in Part I—Item 1A of the Company’s 2019 Annual Report and in Part II, Item 1A of the First Quarter 2020 Form 10-Q and Second Quarter 2020 Form 10-Q.

The COVID-19 pandemic has adversely impacted, and continues to pose risks to, our business, results of operations and financial condition, the nature and extent of which are highly uncertain and unpredictable.

Our global operations expose us to risks associated with public health crises, including epidemics and pandemics such as COVID-19. The global spread of COVID-19 has led to unprecedented restrictions on, and disruptions in, business and personal activities, including as a result of preventive and precautionary measures that we, other businesses, our communities and governments are taking to mitigate the spread. For example, many governments have issued “stay-at-home” orders which restrict business and personal activities, and many employers are requiring employees to work from home. In addition to existing travel and activity restrictions, jurisdictions may continue to close borders, impose prolonged quarantines and further restrict travel and other activities. The pandemic has caused a global recession of potentially extended duration.

The direct impact of COVID-19 and the preventive and precautionary measures implemented as a result thereof have adversely affected, and are expected to continue to adversely affect, certain elements of our Company (including to a different degree our operations, commercial organizations, supply chains and distribution systems) and the future impact may be material, though the impact on our different businesses and the different elements of our businesses varies (please see “Management’s Discussion and Analysis of Financial Condition and Results of Operations” for a discussion of how COVID-19 impacted our results of operations and financial position in the first nine months of 2020). Without limiting the foregoing, we have experienced and/or may in the future experience:

- adverse impacts on customer orders and purchases and unpredictable reductions in demand for many of our products;
- constraints on the movement of our products through the supply chain;
- adverse impacts on our collections of accounts receivable, including delays in collections and increases in uncollectible receivables;
- supply chain capacity constraints and price increases, including with respect to freight services;
- adverse impacts on our workforce and/or key employees;
- unpredictable increases in demand for certain products; and
- increased cybersecurity threat activity.

In an effort to optimize availability of needed medical and other supplies and products in connection with the COVID-19 pandemic, we may elect to or governments may require us or our customers to allocate manufacturing capacity (for example pursuant to the U.S. Defense Production Act (“DPA”)) in a way that adversely affects our financial condition and results of operations, results in differential treatment of customers and/or adversely affects our reputation and customer relationships. For example, certain of our customers are or have been subject to DPA requirements relating to the production of COVID-19 related products and have required certain of our businesses to also comply with these requirements under our supply agreements. Further, the Biomedical Advanced Research and Development Authority (“BARDA”) of the U.S. government has agreed to finance an expansion of production capacity at one of our businesses for COVID-19 related products, and in

connection therewith the business has committed certain of such incremental production capacity to the U.S. government pursuant to the DPA. In addition, unpredictable increases in demand for certain of our products can exceed our capacity to meet such demand on a timely basis or at all, which can adversely affect our financial condition, results of operations and customer relationships and result in negative publicity. The accelerated development and production of products and services in an effort to address medical and other requirements as a result of the pandemic also increases the risk of regulatory enforcement actions, product defects or claims thereof. In addition, if one or more vaccines for COVID-19 are successfully developed, such vaccines may not use Danaher's vaccine development/production solutions; and if the number of COVID-19 vaccines under development declines (for example because one or a limited number of vaccines emerges as the preferred solution) the demand for Danaher's vaccine development/production solutions may decline. Danaher's COVID-19 testing solutions may also not ultimately be the preferred testing solutions for COVID-19. Any of these developments may adversely affect our business, financial condition and results of operations.

Although we successfully issued Euro-denominated senior notes in underwritten offerings March and April 2020, issued U.S. dollar-denominated senior notes in October 2020 and issued common stock and preferred stock in May 2020, COVID-19 has led to disruption and volatility in the global capital markets, which has increased the cost of, and adversely impacted access to, capital (including in the commercial paper markets) and increased economic uncertainty. There are no assurances that the commercial paper markets or the capital markets will be available to us in the future or that the lenders participating in our revolving credit facilities will be able to provide financing in accordance with their contractual obligations.

While the pandemic continues we expect to experience continued adverse impacts on our business, financial condition and results of operations, which adverse impacts are unpredictable and may be material. Even to the extent COVID-19 conditions begin to improve, the duration and sustainability of any such improvements will be uncertain and continuing adverse impacts and/or the degree of improvement may vary dramatically by geography and line of business. The actions Danaher's businesses take in response to any improvements in conditions may vary widely by geography and line of business and will likely be made with incomplete information; pose the risk that such actions may prove to be premature, incorrect or insufficient; and could have a material, adverse impact on Danaher. In addition, any restructuring activities we undertake in light of the COVID-19 impact may adversely affect our business, financial condition and results of operations.

The Cytiva Acquisition could negatively impact our business, results of operations and financial condition.

The Cytiva Acquisition is Danaher's largest acquisition to date based on purchase price, expanded Danaher's business into new fields and involves a number of financial, accounting, managerial, operational, legal, compliance and other risks and challenges, including those listed below. Any of these risks or challenges could adversely affect our business, financial statements and stock price.

- The Cytiva business could under-perform relative to our expectations and the price that we paid or not perform in accordance with our anticipated timetable, or we could fail to operate such business profitably.
- The Cytiva Acquisition could cause our financial results to differ from our own or the investment community's expectations in any given period, or over the long-term.
- Earnings charges related to the Cytiva Acquisition could adversely impact operating results in any given period, and the impact may be substantially different from period-to-period.
- The Cytiva Acquisition has created incremental demands on our management, operational resources and financial and internal control systems, and we may be unable to effectively address these demands.
- The Cytiva Acquisition requires management's attention and other resources, which could have a negative impact on our ability to manage existing operations or pursue other strategic transactions.
- We could experience difficulty or greater-than-anticipated costs in integrating the personnel, operations and financial and other controls and systems of Cytiva and could experience difficulty attracting and retaining key employees and customers.
- We may be unable to achieve anticipated cost savings or other synergies on the timetable we expect or at all.
- We may have assumed unknown liabilities, known contingent liabilities that become realized, known liabilities that prove greater than anticipated, internal control deficiencies or exposure to regulatory sanctions resulting from Cytiva's activities and the realization of any of these liabilities or deficiencies may increase our expenses, adversely affect our financial position or cause us to fail to meet our public financial reporting obligations.

- As a result of the Cytiva Acquisition, we are recording significant goodwill and other assets on our balance sheet and if we are not able to realize the value of these assets, we may be required to incur impairment charges.

Our outstanding debt has increased significantly as a result of the Cytiva Acquisition, and we may incur additional debt in the future. Our existing and future indebtedness may limit our operations and our use of our cash flow and negatively impact our credit ratings; and any failure to comply with the covenants that apply to our indebtedness could adversely affect our liquidity and financial statements.

As of October 2, 2020, we had approximately \$21.8 billion in outstanding indebtedness. Our debt level and related debt service obligations (as well as the dividend obligations pursuant to the MCPS Series A and Series B) can have negative consequences, including (1) requiring us to dedicate significant cash flow from operations to the payment of principal and interest on our debt (or dividends on our convertible preferred stock), which reduces the funds we have available for other purposes such as acquisitions and other investments; (2) reducing our flexibility in planning for or reacting to changes in our business and market conditions; and (3) exposing us to interest rate risk since a portion of our debt obligations are at variable rates.

Upon closing of the Cytiva Acquisition, our long-term unsecured debt credit rating was downgraded to BBB + by Standard & Poor's and Baa1 by Moody's, each two notches below our long-term unsecured debt credit rating prior to the closing of the Cytiva Acquisition. This reduction in our credit ratings may limit our ability to borrow at interest rates consistent with the interest rates that have been available to us prior to the Cytiva Acquisition. If our credit ratings are further downgraded or put on watch for a further potential downgrade, we may not be able to sell additional debt securities or borrow money in the amounts, at the times or interest rates or upon the more favorable terms and conditions that might be available if our current credit ratings were maintained.

Our credit facilities and long-term debt obligations also impose certain restrictions on us, including certain restrictions on our ability to incur liens on our assets, and a requirement under our credit facilities to maintain a consolidated leverage ratio (the ratio of consolidated indebtedness to consolidated indebtedness plus shareholders' equity) of 0.65 to 1.0 or less. If we breach any of these restrictions and cannot obtain a waiver from the lenders on favorable terms, subject to applicable cure periods, the outstanding indebtedness (and any other indebtedness with cross-default provisions) could be declared immediately due and payable, which would adversely affect our liquidity and financial statements. If we add new debt in the future, the risks described above would increase.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

Neither the Company nor any "affiliated purchaser" repurchased any shares of Company common stock during the nine-month period ended October 2, 2020. On July 16, 2013, the Company's Board of Directors approved a repurchase program (the "Repurchase Program") authorizing the repurchase of up to 20 million shares of the Company's common stock from time to time on the open market or in privately negotiated transactions. There is no expiration date for the Repurchase Program, and the timing and amount of any shares repurchased under the program will be determined by the Company's management based on its evaluation of market conditions and other factors. The Repurchase Program may be suspended or discontinued at any time. Any repurchased shares will be available for use in connection with the Company's equity compensation plans (or any successor plans) and for other corporate purposes. As of October 2, 2020, 20 million shares remained available for repurchase pursuant to the Repurchase Program. The Company expects to fund any future stock repurchases using the Company's available cash balances or proceeds from the issuance of debt.

During the third quarter of 2020, holders of certain of the Company's Liquid Yield Option Notes due 2021 ("LYONS") converted such LYONS into an aggregate of 4 thousand shares of Danaher common stock, par value \$0.01 per share. In each case, the shares of common stock were issued solely to existing security holders upon conversion of the LYONS pursuant to the exemption from registration provided under Section 3(a)(9) of the Securities Act of 1933, as amended.

ITEM 6. EXHIBITS

(a) Exhibits:

- 3.1 [Restated Certificate of Incorporation of Danaher Corporation \(incorporated by reference from Exhibit 3.1 to Danaher Corporation's Quarterly Report on Form 10-Q for the quarter ended June 29, 2012\)](#)
- 3.2 [Certificate of Designations of the 4.75% Mandatory Convertible Preferred Stock, Series A, filed with the Secretary of State of the State of Delaware on February 28, 2019 \(incorporated by reference from Exhibit 3.1 to Danaher Corporation's Current Report on Form 8-K filed March 1, 2019\)](#)
- 3.3 [Certificate of Designations of the 5.00% Mandatory Convertible Preferred Stock, Series B, filed with the Secretary of State of the State of Delaware on May 11, 2020 \(incorporated by reference from Exhibit 3.1 to Danaher Corporation's Current Report on Form 8-K filed May 12, 2020\)](#)
- 3.4 [Amended and Restated By-laws of Danaher Corporation \(incorporated by reference from Exhibit 3.2 to Danaher Corporation's Current Report on Form 8-K filed December 6, 2016\)](#)
- 10.1 [Aircraft Time Sharing Agreement by and between Danaher Corporation and Rainer M. Blair, dated as of August 3, 2020 *](#)
- 31.1 [Certification of Chief Executive Officer Pursuant to Item 601\(b\)\(31\) of Regulation S-K, As Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002](#)
- 31.2 [Certification of Chief Financial Officer Pursuant to Item 601\(b\)\(31\) of Regulation S-K, As Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002](#)
- 32.1 [Certification of Chief Executive Officer, Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002](#)
- 32.2 [Certification of Chief Financial Officer, Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002](#)
- 101.INS Inline XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.
- 101.SCH Inline XBRL Taxonomy Extension Schema Document
- 101.CAL Inline XBRL Taxonomy Extension Calculation Linkbase Document
- 101.DEF Inline XBRL Taxonomy Extension Definition Linkbase Document
- 101.LAB Inline XBRL Taxonomy Extension Label Linkbase Document
- 101.PRE Inline XBRL Taxonomy Extension Presentation Linkbase Document
- 104 Cover Page Interactive Data File (formatted as inline XBRL and contained in Exhibit 101)

* Indicates management contract or compensatory plan, contract or arrangement.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

DANAHER CORPORATION

Date: October 21, 2020

By: /s/ Matthew R. McGrew

Matthew R. McGrew

Executive Vice President and Chief Financial Officer

Date: October 21, 2020

By: /s/ Robert S. Lutz

Robert S. Lutz

Senior Vice President and Chief Accounting Officer

AIRCRAFT TIME SHARING AGREEMENT

THIS AIRCRAFT TIME SHARING AGREEMENT (this “Agreement”) is entered into as of August 3, 2020 by and between Danaher Corporation (“Owner”), a Delaware corporation, with principal offices at 2200 Pennsylvania Avenue, NW, Suite 800W, Washington, DC 20037 and Rainer M. Blair (“Lessee”).

BACKGROUND:

A. Owner owns or leases and operates certain civil aircraft identified on Exhibit A to this Agreement (collectively, the “Aircraft” and, individually, an “Aircraft”).

B. Owner employs fully qualified flight crews to operate the Aircraft; and

C. From time to time, Lessee may desire to lease the Aircraft with a flight crew from Owner for Lessee’s personal travel at Lessee’s discretion on a non-exclusive time sharing basis as defined in Section 91.501(c)(1) of the Federal Aviation Regulations (“FAR”).

NOW, THEREFORE, Owner and Lessee agree as follows:

1. This Agreement shall govern personal use of the Aircraft by Lessee or by family members or guests of Lessee as and to the extent set forth in such policy or policies as the Board of Directors of Owner, or the Compensation Committee thereof, shall adopt from time to time. Subject to the terms and conditions of this Agreement, Owner agrees to lease, from time to time on a non-exclusive and non-continuous basis, the Aircraft to Lessee for Lessee’s personal travel at Lessee’s discretion pursuant to the provisions of FAR Sections 91.501(b)(6), 91.501(c)(1) and 91.501(d) and to provide a fully qualified flight crew for all operations for flights scheduled in accordance with the terms of this Agreement during the period commencing on the date of this Agreement and terminating on the earlier of (a) the termination of this Agreement by consent of Owner and Lessee, (b) the date of Lessee’s termination of employment with Owner and (c) the date of Lessee’s death. Owner shall have the right to add or substitute aircraft of similar type, quality, and equipment, and to remove aircraft from the fleet, from time to time during the term of this Agreement. Owner shall send Lessee a revised Exhibit A upon each such change in the Aircraft.

2. For each flight conducted under this Agreement, Lessee shall pay Owner no more than the actual, incremental cost to the Owner of such flight but only to the extent authorized by FAR Section 91.501(d) as in effect from time to time. As of the effective date of this Agreement, such payment from Lessee to Owner for any specific flight shall not exceed:

- (a) fuel, oil, lubricants and other additives;
- (b) travel expenses of the crew, including food, lodging and ground transportation;
- (c) hangar and tie down costs away from the Aircraft’s base of operation;
- (d) insurance obtained for the specific flight;

- (e) landing fees, airport taxes and similar assessments;
- (f) customs, foreign permit and similar fees directly related to the flight;
- (g) in-flight food and beverages;
- (h) passenger ground transportation;
- (i) flight planning and weather contract services;
- (j) an additional charge equal to one hundred percent (100%) of the expenses listed in clause (a) above.

3. Owner will pay all expenses related to the operation of each Aircraft when incurred and will provide quarterly invoices to Lessee for the expenses enumerated in Section 2 above. The Owner and Lessee acknowledge that, with the exception of the expenses for in-flight food and beverages and passenger ground transportation, the payment of these expenses are subject to the federal excise tax imposed under Section 4261 of the Internal Revenue Code. Lessee shall reimburse Owner for the expenses authorized by FAR Section 91.501(d) plus applicable federal excise taxes within thirty (30) calendar days after receipt of the related invoice. Owner agrees to collect and remit to the Internal Revenue Service for the benefit of Lessee all such federal excise taxes.

4. In the event that Lessee desires to use the Aircraft pursuant to this Agreement, Lessee will so notify Owner and will provide Owner with requests for flight time and proposed flight schedules as far as possible in advance of any given flight. Requests for flight time shall be in a form, whether oral or written, mutually convenient to and agreed upon by Owner and Lessee. In addition to proposed schedules and flight times, Lessee shall provide at least the following information for each proposed flight at some time prior to scheduled departure as required by Owner or Owner's flight crew:

- (a) departure point;
- (b) destinations;
- (c) date and time of flight;
- (d) the identity of each anticipated passenger;
- (e) the nature and extent of luggage or cargo to be carried;
- (f) the date and time of a return flight, if any; and
- (g) any other information concerning the proposed flight that may be pertinent or required by Owner or Owner's flight crew.

5. Owner shall have sole and exclusive authority over the scheduling of the Aircraft, including which Aircraft is used for any particular flight. Lessee's use of the Aircraft shall be on a non-exclusive and non-continuous basis and as needed and as available. Owner shall have the

right to cancel Lessee's proposed use of the Aircraft by telephonic or other notice to Lessee at any time prior to the departure of the Aircraft. Owner retains the right, during the Term, (a) to use and operate the Aircraft under FAR Part 91 and (b) to the extent permitted by the FARs, to lease and/or furnish (under separate time sharing or interchange agreements) the Aircraft to one or more third parties who may also use and/or operate the Aircraft under FAR Part 91.

6. Owner shall be solely responsible for securing maintenance, preventive maintenance, and required or otherwise necessary inspections on the Aircraft and shall take such requirements into account in scheduling flights of the various Aircraft. No period of maintenance, preventive maintenance, or inspection shall be delayed or postponed for the purpose of scheduling the Aircraft, unless such maintenance or inspection can be safely conducted at a later time in compliance with all applicable laws and regulations, and within the sound discretion of the pilot-in-command. The pilot-in-command shall have final and complete authority to cancel any flight for any reason or condition that in his or her judgment would compromise the safety of the flight.

7. Owner shall be responsible for the physical and technical operation of the Aircraft and the safe performance of all flights and shall retain full authority and control, including exclusive operational control, and possession of the Aircraft at all times during the term of this Agreement. Without limiting the generality of the foregoing, Owner shall exercise exclusive authority over initiating, conducting or terminating any flight undertaken under this Agreement. Owner shall employ, pay for, and provide to Lessee a qualified flight crew for each flight undertaken under this Agreement. In accordance with applicable FAR, the qualified flight crew provided by Owner will exercise all required and/or appropriate duties and responsibilities with respect to the safety of each flight conducted under this Agreement. The pilot-in-command shall have absolute discretion in all matters concerning the preparation of the Aircraft for flight and the flight itself, the load carried and its distribution, the decision whether or not a flight shall be undertaken, the route to be flown, the place where landings shall be made and all other matters relating to operation of the Aircraft. Lessee specifically agrees that the flight crew shall have final and complete authority to delay or cancel any flight for any reason or condition which, in the sole judgment of the pilot-in-command, could compromise the safety of the flight and to take any other action which, in the sole judgment of the pilot in command, is necessitated by considerations of safety. Without limiting the generality of Section 8, no such action of the pilot-in-command shall create or support any liability for loss, injury, damage, or delay to Lessee or any other person.

8. The Owner and Lessee agree that Owner shall not be liable to Lessee or any other person for loss, injury, or damage occasioned by the delay or failure to furnish the Aircraft and crew pursuant to this Agreement for any reason.

9. The risk of loss during the period when any Aircraft is operated on behalf of Lessee under this Agreement shall remain with Owner, and Owner will retain all rights and benefits with respect to the proceeds payable under policies of hull insurance maintained by Owner that may be payable as a result of any incident or occurrence while an Aircraft is being operated on behalf of Lessee under this Agreement. Lessee shall be named as an additional insured on aviation liability insurance policies maintained by Owner on the Aircraft with respect to flights conducted

pursuant to this Agreement. The liability insurance policies on which Lessee is named an additional insured shall provide that as to Lessee coverage shall not be invalidated or adversely affected by any action or inaction, omission or misrepresentation by Owner or any other person (other than Lessee). Any insurance policies maintained by Owner on any Aircraft used by Lessee under this Agreement shall include a waiver of any rights of subrogation of the insurers against Lessee and shall be primary without any right of contribution from any other insurance available to any other insureds or additional insureds.

10. A copy of this Agreement shall be carried in the Aircraft and available for review upon the request of the FAA on all flights conducted pursuant to this Agreement.

11. Lessee represents, warrants and covenants to Owner that:

- (a) he will use each Aircraft for and on his own account only and will not use any Aircraft for the purposes of providing transportation of passengers or cargo in air commerce for compensation or hire;
- (b) he shall refrain from incurring any mechanics or other lien in connection with inspection, preventative maintenance, maintenance or storage of the Aircraft, whether permissible or impermissible under this Agreement, and he shall not attempt to convey, mortgage, assign, lease or any way alienate the Aircraft or create any kind of lien or security interest involving the Aircraft or do anything or take any action that might mature into such a lien;
- (c) during the term of this Agreement, he will abide by and conform to all such laws, governmental, and airport orders, rules, and regulations as shall from time to time be in effect relating in any way to the operation and use of the Aircraft by a time-sharing lessee.

12. For purposes of this Agreement, the permanent base of operation of the Aircraft shall be Washington Dulles International Airport, 23411 Autopilot Drive, Dulles, Virginia, unless changed by Owner, in which event Owner shall notify Lessee of the new permanent base of operation of the Aircraft.

13. Owner and Lessee agree that the insurance specified in Section 9 shall provide the sole recourse to Lessee, his family members or guests on the Aircraft, their personal representatives and any person claiming by, through, or under them (collectively, the "Lessee Parties") for all claims, losses, liabilities, obligations, demands, suits, judgments or causes of action, penalties, fines, costs and expenses of any nature whatsoever, including attorneys' fees and expenses (each, a "Claim" and collectively, the "Claims") for or on account of, or arising out of, or in any way connected with Owner's breach of this Agreement or possession, maintenance, storage, use or operation of the Aircraft, including injury to or death of any persons, which may result from, arise out of, or is in any way connected with the possession, maintenance, storage, use or operation of the Aircraft during the term of this Agreement. WITHOUT LIMITING THE FOREGOING, IN NO EVENT SHALL OWNER OR ANY OF ITS AFFILIATES OR THEIR RESPECTIVE DIRECTORS, OFFICERS, MEMBERS, MANAGERS, EMPLOYEES OR AGENTS BE LIABLE TO ANY OF THE LESSEE PARTIES OR ANY OTHER THIRD PARTIES, AS THE CASE MAY BE, FOR (i) ANY CLAIMS IN EXCESS OF THE AMOUNT

PAID TO ANY OF THE LESSEE PARTIES OR ANY OTHER THIRD PARTIES, AS APPLICABLE, BY OWNER'S INSURANCE CARRIER, OR (ii) ANY INDIRECT, SPECIAL, CONSEQUENTIAL AND/OR PUNITIVE DAMAGES OF ANY KIND OR NATURE UNDER ANY CIRCUMSTANCES OR FOR ANY REASON INCLUDING ANY DELAY OR FAILURE TO FURNISH ANY OF THE AIRCRAFT OR CAUSED OR OCCASIONED BY THE PERFORMANCE OR NON-PERFORMANCE OF ANY SERVICES COVERED BY THIS AGREEMENT.

14. Neither this Agreement nor any party's interest in this Agreement shall be assignable to any other person or entity. This Agreement shall be binding upon, and shall inure to the benefit of, the parties hereto and their respective successors and personal representatives. Nothing in this Agreement, express or implied, is intended to confer on any person or entity, other than the parties and their respective successors and personal representatives, any rights, remedies, benefits, obligations or liabilities hereunder, except as specifically provided herein or otherwise specifically agreed to in writing by the parties.

15. This Agreement shall be governed by and construed in accordance with the laws of the State of Delaware (excluding the conflicts of law rules thereof).

16. This Agreement constitutes the entire understanding between Owner and Lessee with respect to its subject matter, and there are no representations, warranties, conditions, covenants, or agreements other than as set forth expressly herein. Any amendments, waivers or modifications of or to this Agreement shall be in writing and signed by authorized representatives of both parties. This Agreement may be executed in counterparts, which shall, singly or in the aggregate, constitute a fully executed and binding agreement.

17. Any notice, request, or other communication to any party by the other party under this Agreement shall be conveyed in writing and shall be deemed given on the earlier of the date (i) notice is personally delivered with receipt acknowledged, (ii) a facsimile notice is transmitted, or (iii) three (3) calendar days after notice is mailed by certified mail, return receipt requested, postage paid, and addressed to the party at the address set forth below. The address of a party to which notices or copies of notice are to be given may be changed from time to time by such party by written notice to the other party.

If to Owner:

Danaher Corporation
2200 Pennsylvania Avenue, NW
Suite 800W
Washington, DC 20037
Attention: General Counsel
Fax: 202-828-0860

If to Lessee:

Rainer M. Blair
Danaher Corporation
2200 Pennsylvania Avenue, NW
Suite 800W
Washington, DC 20037
Fax: 202-828-0860

18. If any one or more of the provisions of the Agreement shall be held invalid, illegal, or unenforceable, the remaining provisions of this Agreement shall be unimpaired, and the invalid, illegal, or unenforceable provision shall be replaced by a mutually acceptable provision, which, being valid, legal, and enforceable, comes closest to the intention of the parties underlying the invalid, illegal, or unenforceable provision. To the extent permitted by applicable law, the parties hereby waive any provision of law, which renders any provision of this Agreement prohibited or unenforceable in any respect. The failure or delay on the part of any party hereto to insist upon or enforce strict performance of any provision of this Agreement by any other party hereto, or to exercise any right, power or remedy under this Agreement, shall not be deemed or construed as a waiver thereof. A waiver by any party hereto of any provision of this Agreement or of any breach thereof shall not be deemed or construed as a general waiver thereof or of any other provision or rights thereunder.

19. THE AIRCRAFT SHALL BE LEASED TO LESSEE HEREUNDER IN AN "AS IS, WHERE IS" CONDITION. NEITHER OWNER (NOR ITS AFFILIATES) MAKES, HAS MADE OR SHALL BE DEEMED TO MAKE OR HAVE MADE, AND OWNER (FOR ITSELF AND ITS AFFILIATES) HEREBY DISCLAIMS, ANY WARRANTY OR REPRESENTATION, EITHER EXPRESS OR IMPLIED, WRITTEN OR ORAL, WITH RESPECT TO ANY AIRCRAFT TO BE USED HEREUNDER OR ANY ENGINE OR COMPONENT THEREOF INCLUDING, WITHOUT LIMITATION, ANY WARRANTY AS TO DESIGN, COMPLIANCE WITH SPECIFICATIONS, QUALITY OF MATERIALS OR WORKMANSHIP, MERCHANTABILITY, FITNESS FOR ANY PURPOSE, USE OR OPERATION, AIRWORTHINESS, SAFETY, PATENT, TRADEMARK OR COPYRIGHT INFRINGEMENT OR TITLE. .

20. The limitations of liability, disclaimers and exculpations set forth in this Agreement shall survive the termination of this Agreement, whether by its terms, by operation of law or otherwise.

21. With respect to the Truth in leasing requirements of FAR Section 91.23:

- (a) Owner will provide a copy of this Agreement to the Federal Aviation Administration, Aircraft Registration Branch, Technical Section, in Oklahoma City, Oklahoma within twenty-four hours of its execution. In addition, Owner will notify the FAA flight standards district office nearest the airport where the first flight under this Agreement will originate and provide it with a copy of this Agreement at least forty-eight (48) hours before takeoff of such flight, informing the FAA of (i) the location of the airport of departure; (ii) the departure time; and (iii) the registration number of the aircraft involved;
- (b) Truth in leasing statement under FAR Section 91.23:
- (i) OWNER HEREBY CERTIFIES THAT EACH AIRCRAFT HAS BEEN INSPECTED AND MAINTAINED WITHIN THE TWELVE (12) MONTH PERIOD PRECEDING THE EXECUTION OF THIS AGREEMENT, EXCEPT TO THE EXTENT THE AIRCRAFT IS LESS THAN TWELVE (12) MONTHS OLD, IN ACCORDANCE WITH THE PROVISIONS OF FAR PART 91. EACH OF OWNER AND LESSEE CERTIFIES THAT THE AIRCRAFT WILL BE MAINTAINED AND INSPECTED IN COMPLIANCE WITH THE APPLICABLE MAINTENANCE AND INSPECTION REQUIREMENTS OF FAR PART 91 FOR ALL OPERATIONS TO BE CONDUCTED DURING THE TERM OF THIS AGREEMENT.
 - (ii) OWNER, WHOSE NAME AND ADDRESS ARE SET FORTH ABOVE, SHALL BE SOLELY RESPONSIBLE FOR OPERATIONAL CONTROL OF THE AIRCRAFT DURING THE TERM OF THIS AGREEMENT.
 - (iii) EACH OF OWNER AND LESSEE CERTIFIES THAT IT UNDERSTANDS ITS RESPONSIBILITIES FOR COMPLIANCE WITH APPLICABLE FEDERAL AVIATION REGULATIONS.
 - (iv) AN EXPLANATION OF FACTORS BEARING ON OPERATIONAL CONTROL AND PERTINENT FARs CAN BE OBTAINED FROM THE NEAREST FAA FLIGHT STANDARDS DISTRICT OFFICE, GENERAL AVIATION DISTRICT OFFICE, OR AIR CARRIER DISTRICT OFFICE.

[SIGNATURES ON FOLLOWING PAGE]

IN WITNESS WHEREOF, Owner and Lessee have caused the signatures of their authorized representatives to be affixed below on the day and year first above written.

DANAHER CORPORATION

By: /s/ Steven Rales
Name: Steven Rales
Title: Chairman

/s/ Rainer M. Blair
Name: Rainer M. Blair

Exhibit A

<u>United States Registration Number</u>	<u>Aircraft Type</u>	<u>Manufacturer's Serial Number</u>
N886DC	Dassault Falcon 900B	
N807DC	Bombardier Global Express XRS	

Certification

I, Rainer M. Blair, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Danaher Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a. designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a. all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: October 21, 2020

By: /s/ Rainer M. Blair

Rainer M. Blair

President and Chief Executive Officer

Certification

I, Matthew R. McGrew, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Danaher Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a. designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a. all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: October 21, 2020

By: /s/ Matthew R. McGrew

Matthew R. McGrew

Executive Vice President and Chief Financial Officer

**CERTIFICATION OF CHIEF EXECUTIVE OFFICER
PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

I, Rainer M. Blair, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to my knowledge, Danaher Corporation's Quarterly Report on Form 10-Q for the fiscal quarter ended October 2, 2020 fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and that information contained in such Quarterly Report on Form 10-Q fairly presents in all material respects the financial condition and results of operations of Danaher Corporation.

Date: October 21, 2020

By: /s/ Rainer M. Blair

Rainer M. Blair

President and Chief Executive Officer

This certification accompanies the Quarterly Report on Form 10-Q pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and shall not be deemed filed for purposes of Section 18 of the Exchange Act, or otherwise subject to the liability of that section. This certification shall not be deemed to be incorporated by reference into any filing under the Securities Act or the Exchange Act, except to the extent that Danaher Corporation specifically incorporates it by reference.

**CERTIFICATION OF CHIEF FINANCIAL OFFICER
PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

I, Matthew R. McGrew, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to my knowledge, Danaher Corporation's Quarterly Report on Form 10-Q for the fiscal quarter ended October 2, 2020 fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and that information contained in such Quarterly Report on Form 10-Q fairly presents in all material respects the financial condition and results of operations of Danaher Corporation.

Date: October 21, 2020

By: /s/ Matthew R. McGrew

Matthew R. McGrew

Executive Vice President and Chief Financial Officer

This certification accompanies the Quarterly Report on Form 10-Q pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and shall not be deemed filed for purposes of Section 18 of the Exchange Act, or otherwise subject to the liability of that section. This certification shall not be deemed to be incorporated by reference into any filing under the Securities Act or the Exchange Act, except to the extent that Danaher Corporation specifically incorporates it by reference.